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# 987 Census of Retail Trade

RC87-A-27

GEOGRAPHIC AREA SERIES

## Montana



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Special acknowledgment is also due the many businesses whose cooperation has contributed to the publication of these data.

If you have any questions concerning the statistics in this report, call (301) 763-7038.

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## Census of Retail Trade

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GEOGRAPHIC AREA SERIES

# Montana

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Issued April 1989



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# INTRODUCTION

## PURPOSE AND USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

*Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.*

*Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.*

*State and local Governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.*

*Trade associations study trends in their own and competing industries, and keep their members informed of market changes.*

*Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.*

## AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the—

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Transportation
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

## AVAILABILITY OF THE DATA

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, and on microfiche, computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Census Bureau, Washington, DC 20233. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

## WHAT'S NEW IN 1987

Several changes have taken place for the 1987 censuses. Data will be reported on the basis of the newly revised Standard Industrial Classification (SIC) system with selected reports including "bridge tables," linking the old and new classification systems. A new set of metropolitan areas has been adopted, and more detailed information will be available for businesses with no paid employees. For additional information on these changes, review the subsequent text.

## HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying intervals.

The economic censuses trace their beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial



activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade, and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 economic censuses were the first to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

## AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as *Current Business Reports* (retail and wholesale trade and service industries), the *Annual Survey of Manufactures*, *Current Industrial Reports*, and the *Quarterly Financial Report*. Most of these surveys, while providing more frequent

observations, yield less kind-of-business and geographic detail than the censuses. The *County Business Patterns* program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1987 Economic Censuses and Related Statistics*. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1987 Economic Censuses*. Contact Customer Services for information on availability.

## CENSUS OF RETAIL TRADE

The 1987 Census of Retail Trade, part of the 1987 Economic Censuses, covered retail trade as defined in the Standard Industrial Classification (SIC) Manual.<sup>1</sup> It included all establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of the goods. The census excluded governmental organizations classified in the covered industries except for liquor stores operated by State and local Governments. Data for direct sellers (SIC 5963) with no paid employees and post exchanges, ship stores, and similar establishments operated on military posts by agencies of the Federal Government are not included. The basic tabulations in this report do not include data for establishments which are auxiliary (primary function is providing a service, such as warehouses) to retail establishments within the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

For the 1987 Census of Retail Trade, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, including those with no paid employees, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. In addition, more detailed information for selected kinds of business was obtained on the various questionnaires.

Appendix A gives a more detailed explanation of census coverage and methodology.

## CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the

<sup>1</sup>Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.



number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

## GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget as of June 30, 1987. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000<sup>2</sup> and which meet specific criteria of urban character and of social and economic integration.
4. Each metropolitan statistical area (MSA) defined by the Office of Management and Budget as of June 30, 1987. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.<sup>2</sup> Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside metropolitan statistical areas.
6. Each county or county equivalent.<sup>3 4</sup>
7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.<sup>2 3</sup> For the economic censuses, census areas and boroughs in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.
8. Special economic urban areas (SEUA's), which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.<sup>2</sup>

## DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1987 data are expressed in 1987 dollars and 1982 data in 1982 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

<sup>2</sup>According to 1980 Census of Population or subsequent special census.

<sup>3</sup>Those defined as of January 1, 1987.

<sup>4</sup>See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

## RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Bureau of the Census obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

## SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Census of Retail Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

— Represents zero.

(D) Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.  
(IC) Independent city.  
(NA) Not available.  
(NC) Not comparable.  
(X) Not applicable.

CMSA Consolidated Metropolitan Statistical Area.  
MSA Metropolitan Statistical Area.  
n.e.c. Not elsewhere classified.  
PMSA Primary Metropolitan Statistical Area.  
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r Revised.  
SIC Standard Industrial Classification.

# Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table										
	1	2	3	4	5	6	7	8	9	10	11
<b>GEOGRAPHIC AREAS</b>											
The State .....	X	X	X	X							
CMSA's and MSA's in the State .....								X			
PMSA's in the State .....								X			
Area of the State not in any CMSA, PMSA, or MSA .....									X		
Counties in the State .....					X		<sup>1</sup> X				
Places in the State .....					<sup>2</sup> X	<sup>1</sup> X				<sup>2</sup> X	X
<b>DATA ITEMS<sup>3</sup></b>											
Establishments .....	X		<sup>4</sup> X	<sup>4</sup> X	X	X	X	X	X		
Sales .....	X		<sup>4</sup> X	<sup>4</sup> X	X	X	X	X	X		
Annual payroll .....	X		<sup>4</sup> X	<sup>4</sup> X	X	X	X	X	X		
First quarter payroll .....	X			<sup>4</sup> X	X	X	X	X	X		
Paid employees for pay period including March 12, 1987 .....	X		<sup>4</sup> X	<sup>4</sup> X	X	X	X	X	X		
Unincorporated businesses .....	X				X	X	X	X	X		
Sales per establishment .....		X									
Sales per employee .....		X									
Payroll per employee .....		X									
Employees per establishment .....		X									
1982 to 1987 comparative statistics (establishments, sales, payroll, employees) .....			<sup>4</sup> X								
Summary statistics for industries having an SIC range between 1972 and 1987 .....				<sup>4</sup> X							
Counties ranked by volume of 1987 sales .....											X
Places ranked by volume of 1987 sales .....										<sup>2</sup> X	

<sup>1</sup>Includes areas with 350 retail establishments or more.

<sup>2</sup>Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population or subsequent special census.

<sup>3</sup>See Explanation of Terms, appendix A.

<sup>4</sup>Based on 1972 Standard Industrial Classification.



# Users' Guide for Locating Statistics in the 1987 Census of Retail Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Selected ratios and rankings	Merchandise line sales	Sales size and employment size of establishments and firms	Concentration ratios of largest firms	Single units and multiunits	Legal form of organization	Selected topics
<b>GEOGRAPHIC AREA SERIES</b>											
United States.....	X	X	X	X	X						
State.....	X	X	X	X	X						
CMSA, PMSA, MSA.....	X	X	X	X							
County.....	X	X	X	X	X						
Place.....	X	X	X	X	X						
<b>NONEMPLOYER STATISTICS SERIES</b>											
United States.....	<sup>1</sup> X	<sup>1</sup> X									
State.....	X	X									
CMSA, PMSA, MSA.....	X	X									
County.....	X	X									
Place.....	X	X									
<b>ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)</b>											
United States.....	X	X	X	X			X	X	X	X	
<b>MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES</b>											
United States.....		X	X							X	<sup>2</sup> X
<b>MERCHANDISE LINE SALES</b>											
United States.....	X	X				X					
State.....	<sup>3</sup> X	<sup>3</sup> X				<sup>3</sup> X					
CMSA, PMSA, MSA.....	<sup>3</sup> X	<sup>3</sup> X				<sup>3</sup> X					
<b>MISCELLANEOUS SUBJECTS</b>											
United States.....	X	X	X	X							<sup>4</sup> X
State.....	X	X	X	X							<sup>4</sup> X
CMSA, PMSA, MSA.....	X	X	X	X							<sup>4</sup> X
<b>ZIP CODES</b>											
United States.....	<sup>5</sup> X	<sup>5</sup> X									
State.....	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X							
<b>SPECIAL REPORT SERIES—SELECTED STATISTICS</b>											
United States.....	<sup>1</sup> X	<sup>1</sup> X	X	X	X		<sup>6</sup> X				<sup>1</sup> <sup>7</sup> X
State.....	<sup>8</sup> X	<sup>8</sup> X	X	X	X						<sup>7</sup> <sup>8</sup> X
CMSA, MSA.....	<sup>8</sup> X	<sup>8</sup> X	X	X	X						<sup>8</sup> <sup>9</sup> X

<sup>1</sup>Includes data for all establishments, establishments with payroll, and establishments without payroll, by kind of business.

<sup>2</sup>Includes value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

<sup>3</sup>Data available in printed form only for the United States. Data for other areas are available only on microfiche and computerized media.

<sup>4</sup>For United States, States, and MSA's, includes data on number of gasoline pumps and gallon sales of gasoline and other automotive fuels as well as establishments offering self-service sale of gasoline; on seating capacity and average cost per meal; and on the number of pharmacists, number of prescriptions filled, and percent of prescriptions paid for by third parties. For United States and States only, includes data on number of automotive service bays, number of automotive mechanics, types of food services, franchise holders, concession operators, contract feeding and automatic merchandising machine operators; and on the gallon sales of fuels, LP gas bulk storage capacity, and number of establishments selling bottled LP gas.

<sup>5</sup>Data available on public-use computer tapes and CD-ROM only.

<sup>6</sup>Data available by sales size of establishments without payroll only.

<sup>7</sup>Includes percent of retail sales in MSA's, in non-MSA areas, in central cities, and outside central cities within MSA's.

<sup>8</sup>Includes data for all establishments and establishments with payroll.

<sup>9</sup>Includes percent of retail sales inside and outside central cities within each individual MSA.

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## Montana

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## SUMMARY OF FINDINGS

Data from the 1987 Census of Retail Trade show that Montana's 6,790 retail stores with payroll had sales totaling \$4.3 billion. In 1982, 6,909 stores had sales of \$3.8 billion.

For establishments with payroll in 1987, sales of grocery stores accounted for 22.9 percent of the State's total sales by retailers compared to 23.4 percent in 1982. Other leading retail kinds of business in 1987 were new car dealers with 16.8 percent of sales, gasoline service stations with 9.3 percent, department stores (including leased departments) with 8.3 percent, and restaurants and lunchrooms with 4.7 percent.

For 1987, sales for establishments with payroll in the State averaged \$640 thousand per establishment, compared to \$553 thousand in 1982. In 1987, department stores (including leased departments) averaged \$9.7 million per establishment; new car dealers, \$4.3 million; grocery stores, \$1.9 million; recreational vehicle dealers, \$1.6 million; and boat dealers, \$998 thousand.

For retail establishments with payroll, 1987 sales per employee averaged \$76 thousand. New car dealers had sales per employee of \$233 thousand, which contrasts sharply with the \$14 thousand per employee average for typewriter stores.

The 1987 payroll of retailers in the State amounted to \$503 million, compared to \$442 million for 1982. Payroll as a percent of sales of establishments with payroll averaged 11.6 percent for all retailers, 33.9 percent for typewriter stores, and 6.0 percent for liquor stores.

There were 56,985 paid employees (full- and part-time) engaged in retail trade in the State as of mid-March 1987, compared to 55,626 employees in 1982. Restaurants and lunchrooms were the largest employers with 9,506 employees; followed by grocery stores, 7,878 employees; and refreshment places, 6,893.

Yellowstone County led the counties in the State, accounting for 20.4 percent of total sales by retailers. Billings had the largest sales among all places in the State, with 18.6 percent of the State total.



Figure 1. State Map

MONTANA - Metropolitan Statistical Areas, Counties, and Selected Places

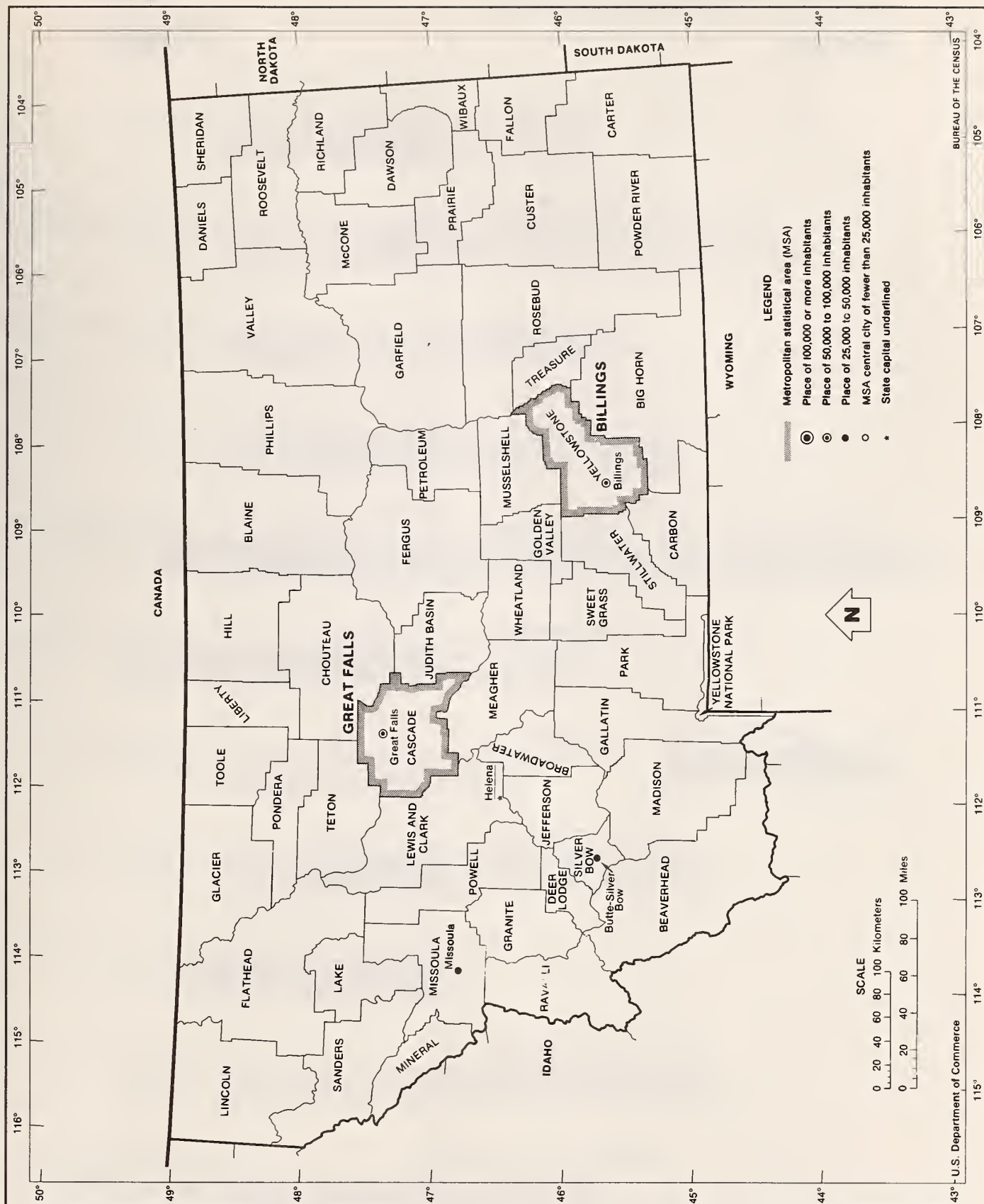
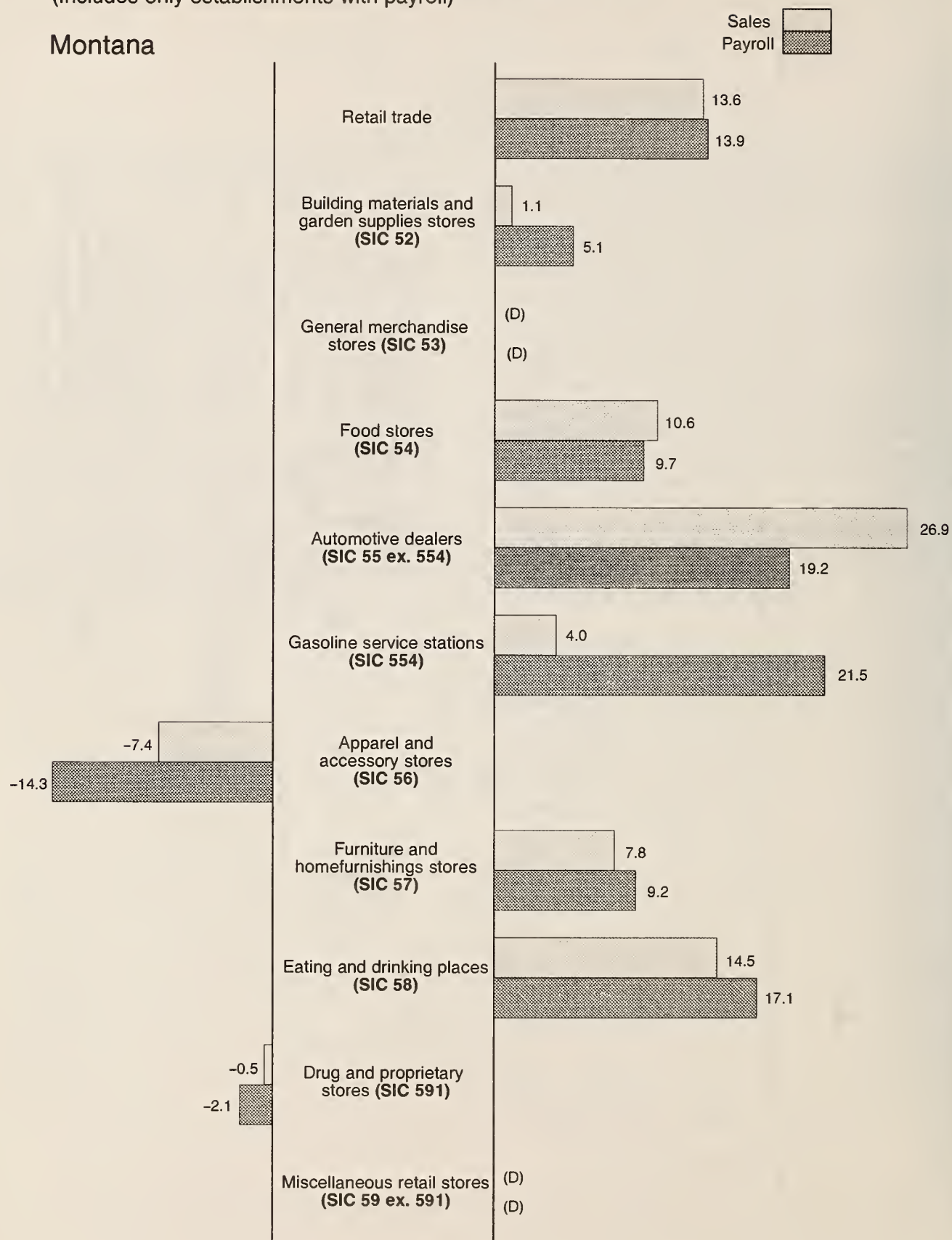


Figure 2. **Percent Change in Sales and Annual Payroll : 1982 to 1987**  
(Includes only establishments with payroll)



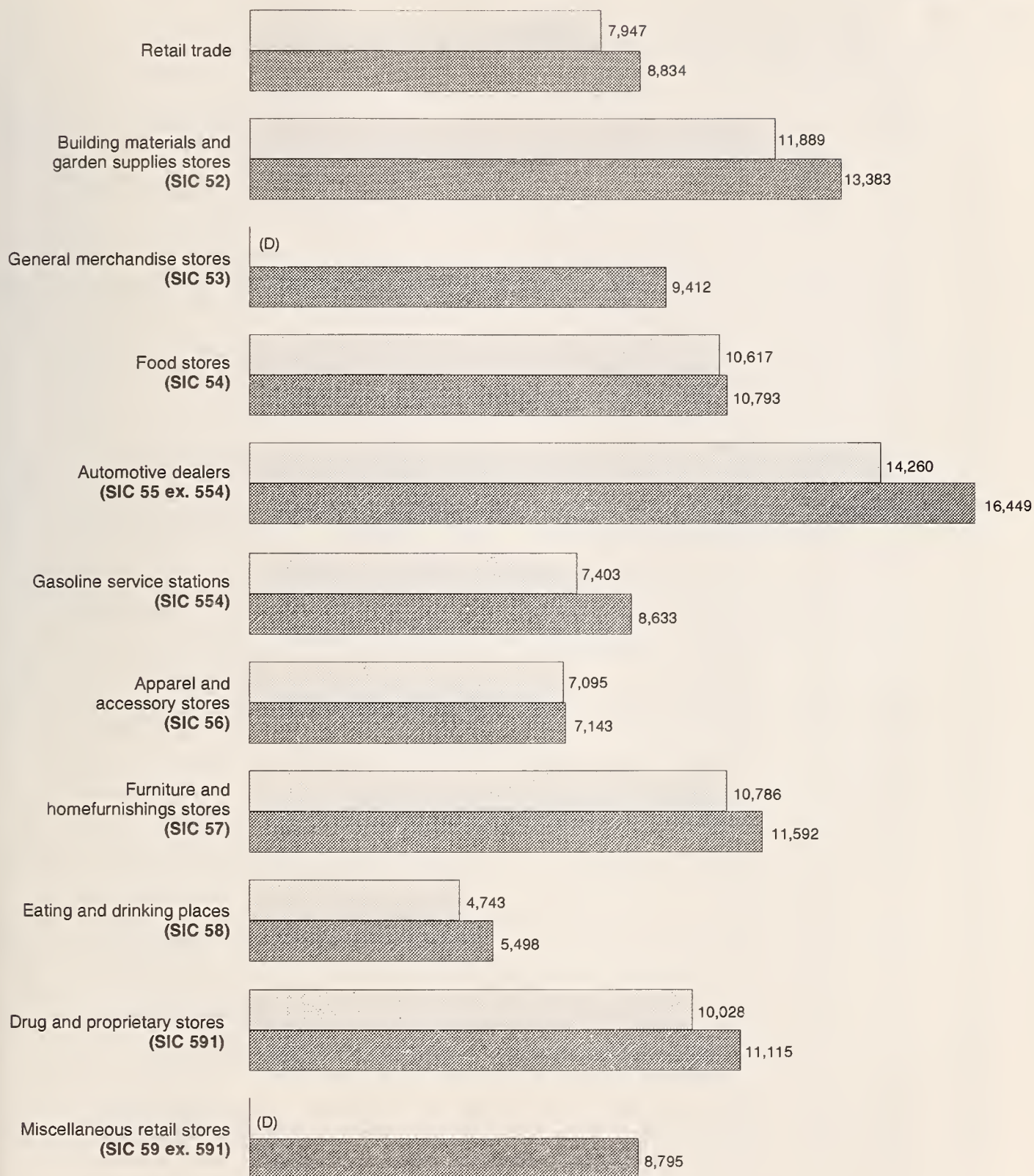
Note: Data are based on 1972 Standard Industrial Classification.



Figure 3. **Annual Payroll Per Employee: 1987 and 1982**  
(In dollars)

Montana

1982   
1987 



Note: Data are based on 1972 Standard Industrial Classification.



**Table 1. Summary Statistics for the State: 1987**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A.]

1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	<b>Retail trade</b> .....	<b>6 790</b>	<b>4 344 392</b>	<b>503 408</b>	<b>118 189</b>	<b>56 985</b>	<b>2 881</b>	<b>691</b>
<b>52</b>	<b>Building materials and garden supplies stores</b> .....	<b>444</b>	<b>269 518</b>	<b>31 958</b>	<b>7 248</b>	<b>2 388</b>	<b>147</b>	<b>26</b>
521, 3	Building materials and supply stores .....	236	173 778	20 245	4 608	1 282	58	14
521	Lumber and other building materials dealers .....	182	158 148	17 760	4 035	1 095	40	13
523	Paint, glass, and wallpaper stores .....	54	15 630	2 485	573	187	18	1
525	Hardware stores .....	158	75 216	9 590	2 236	939	68	10
526	Retail nurseries, lawn and garden supply stores .....	29	7 742	1 040	191	79	17	1
527	Mobile home dealers .....	21	12 782	1 083	213	88	4	1
<b>53</b>	<b>General merchandise stores</b> .....	<b>164</b>	<b>424 009</b>	<b>50 608</b>	<b>11 998</b>	<b>5 377</b>	<b>37</b>	<b>12</b>
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	37	359 845	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	37	325 409	40 163	9 577	4 187	-	-
531 pt.	Conventional <sup>1</sup> .....	10	65 024	10 415	2 546	1 038	-	-
531 pt.	Discount or mass merchandising <sup>1</sup> .....	16	173 297	18 201	4 145	2 068	-	-
531 pt.	National chain <sup>1</sup> .....	11	87 088	11 547	2 886	1 081	-	-
533	Variety stores .....	47	30 383	3 967	923	488	7	1
539	Miscellaneous general merchandise stores .....	80	68 217	6 478	1 498	702	30	11
<b>54</b>	<b>Food stores</b> .....	<b>706</b>	<b>1 024 882</b>	<b>92 918</b>	<b>22 046</b>	<b>8 609</b>	<b>330</b>	<b>75</b>
541	Grocery stores .....	536	994 719	88 148	20 955	7 878	228	47
542	Meat and fish (seafood) markets .....	42	14 258	1 713	407	179	22	6
546	Retail bakeries .....	65	6 411	1 828	415	327	45	13
546 pt.	Retail bakeries—baking and selling .....	63	(D)	(D)	(D)	(D)	43	13
546 pt.	Retail bakeries—selling only .....	2	(D)	(D)	(D)	(D)	2	-
543, 4, 5, 9	Other food stores .....	63	9 494	1 229	269	225	35	9
543	Fruit and vegetable markets .....	7	2 034	179	41	28	4	-
544	Candy, nut, and confectionery stores .....	13	1 944	314	78	55	5	4
545	Dairy products stores .....	13	2 086	263	47	53	10	1
549	Miscellaneous food stores .....	30	3 430	473	103	89	16	4
<b>55 ex. 554</b>	<b>Automotive dealers</b> .....	<b>495</b>	<b>918 842</b>	<b>78 331</b>	<b>18 030</b>	<b>4 762</b>	<b>120</b>	<b>38</b>
551	New and used car dealers .....	171	731 182	55 731	12 980	3 141	20	6
552	Used car dealers .....	51	23 680	1 776	392	160	24	6
553	Auto and home supply stores .....	202	102 061	15 278	3 441	1 029	52	17
553 pt.	Tire, battery, and accessory dealers .....	182	96 100	14 678	3 343	982	38	16
553 pt.	Other auto and home supply stores .....	20	5 961	600	98	47	14	1
555, 6, 7, 9	Miscellaneous automotive dealers .....	71	61 919	5 546	1 217	432	24	9
555	Boat dealers .....	12	11 975	1 119	223	97	4	-
556	Recreational vehicle dealers .....	19	30 233	2 577	524	171	4	3
557	Motorcycle dealers .....	32	14 912	1 285	280	133	16	5
559	Automotive dealers, n.e.c. .....	8	4 799	565	190	31	-	1
<b>554</b>	<b>Gasoline service stations</b> .....	<b>548</b>	<b>403 140</b>	<b>25 769</b>	<b>5 977</b>	<b>2 985</b>	<b>243</b>	<b>42</b>
<b>56</b>	<b>Apparel and accessory stores</b> .....	<b>571</b>	<b>170 693</b>	<b>21 309</b>	<b>5 181</b>	<b>2 983</b>	<b>194</b>	<b>64</b>
561	Men's and boys' clothing stores .....	64	18 177	2 633	627	299	18	3
562, 3	Women's clothing and specialty stores .....	226	51 449	6 589	1 606	1 232	100	28
562	Women's clothing stores .....	207	49 899	6 322	1 546	1 194	90	24
563	Women's accessory and specialty stores .....	19	1 550	267	60	38	10	4
565	Family clothing stores .....	126	64 148	7 688	1 882	881	32	15
566	Shoe stores .....	100	30 850	3 673	871	415	14	6
566 pt.	Men's shoe stores .....	6	1 068	190	47	22	-	1
566 pt.	Women's shoe stores .....	17	3 745	529	133	61	3	1
566 pt.	Children's and juveniles' shoe stores .....	-	-	-	-	-	-	-
566 pt.	Family shoe stores .....	77	26 037	2 954	691	332	11	4
564, 9	Other apparel and accessory stores .....	55	6 069	726	195	156	30	12
564	Children's and infants' wear stores .....	26	2 571	325	88	75	15	8
569	Miscellaneous apparel and accessory stores .....	29	3 498	401	107	81	15	4
<b>57</b>	<b>Furniture and home furnishings stores</b> .....	<b>411</b>	<b>177 182</b>	<b>24 042</b>	<b>6 030</b>	<b>2 074</b>	<b>153</b>	<b>29</b>
5712	Furniture stores .....	131	63 151	9 096	2 306	794	37	8
5713, 4, 9	Home furnishings stores .....	102	33 368	4 697	1 152	382	52	5
5713	Floor covering stores .....	44	24 256	3 528	885	224	15	3
5714	Drapery and upholstery stores .....	13	1 239	179	41	31	10	-
5719	Miscellaneous home furnishings stores .....	45	7 873	990	226	127	27	2
572	Household appliance stores .....	59	32 023	4 032	1 000	305	25	7
573	Radio, television, computer, and music stores .....	119	48 640	6 217	1 572	593	39	9
5731	Radio, television, and electronics stores .....	68	34 150	4 298	1 120	364	21	7
5734	Computer and software stores .....	13	3 684	585	106	38	2	1
5735	Record and prerecorded tape stores .....	21	6 670	682	178	100	8	1
5736	Musical instrument stores .....	17	4 136	652	168	91	8	-

See footnotes at end of table.



**Table 1. Summary Statistics for the State: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A.]

1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
58	Eating and drinking places -----	2 114	472 853	115 828	26 577	21 066	1 105	277
5812	Eating places -----	1 448	378 586	97 628	22 120	17 896	728	205
5812 pt.	Restaurants and lunchrooms -----	777	202 866	56 021	12 610	9 506	411	126
5812 pt.	Cafeterias -----	27	7 375	1 618	489	364	13	3
5812 pt.	Refreshment places -----	551	148 979	35 003	7 909	6 893	253	64
5812 pt.	Other eating places -----	93	19 366	4 986	1 112	1 133	51	12
5813	Drinking places -----	666	94 267	18 200	4 457	3 170	377	72
591	Drug and proprietary stores -----	178	133 901	16 205	3 822	1 458	58	7
591 pt.	Drug stores -----	174	133 147	16 081	3 800	1 444	56	7
591 pt.	Proprietary stores -----	4	754	124	22	14	2	-
59 ex. 591	Miscellaneous retail stores -----	1 159	349 372	46 440	11 280	5 283	494	121
592	Liquor stores -----	90	41 074	2 473	645	276	22	3
593	Used merchandise stores -----	82	9 917	2 062	485	249	41	8
594	Miscellaneous shopping goods stores -----	554	167 170	22 836	5 423	2 872	233	61
5941	Sporting goods stores and bicycle shops -----	145	74 020	10 049	2 407	1 079	57	15
5941 pt.	General line sporting goods stores -----	59	54 149	7 249	1 742	725	12	6
5941 pt.	Specialty line sporting goods stores -----	86	19 871	2 800	665	354	45	9
5942	Book stores -----	63	20 506	2 240	558	295	19	5
5943	Stationery stores -----	14	2 411	319	71	42	7	4
5944	Jewelry stores -----	94	22 450	3 824	941	438	42	6
5945	Hobby, toy, and game shops -----	36	10 316	1 205	248	167	20	4
5946	Camera and photographic supply stores -----	11	2 804	371	92	37	4	1
5947	Gift, novelty, and souvenir shops -----	132	23 057	3 204	709	516	58	20
5948	Luggage and leather goods stores -----	6	1 036	172	37	21	3	-
5949	Sewing, needlework, and piece goods stores -----	53	10 570	1 452	360	277	23	6
596	Nonstore retailers -----	92	56 850	6 598	1 823	567	40	8
5961	Catalog and mail-order houses -----	36	20 120	1 671	459	191	23	2
5962	Merchandising machine operators -----	13	11 694	1 189	300	92	3	2
5963	Direct selling establishments -----	43	25 036	3 738	1 064	284	14	4
598	Fuel dealers -----	60	26 335	3 925	1 040	272	7	2
5983	Fuel oil dealers -----	6	(D)	(D)	(D)	(D)	3	1
5984	Liquefied petroleum gas (bottled gas) dealers -----	53	23 032	3 697	952	237	4	1
5989	Fuel dealers, n.e.c. -----	1	(D)	(D)	(D)	(D)	-	-
5992	Florists -----	102	14 226	3 090	676	456	63	20
5993	Tobacco stores and stands -----	10	1 372	255	61	33	7	1
5994	News dealers and newsstands -----	5	790	81	21	28	4	-
5995	Optical goods stores -----	40	7 423	1 633	384	129	11	3
5999	Miscellaneous retail stores, n.e.c. -----	124	24 215	3 487	722	401	66	15
5999 pt.	Pet shops -----	17	2 792	356	82	66	11	3
5999 pt.	Typewriter stores -----	4	180	61	26	13	2	-
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	103	21 243	3 070	614	322	53	12

<sup>1</sup>Includes sales from catalog order desks.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

**Table 2. Selected Ratios for the State: 1987**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Kind of business	Sales		Annual payroll per employee <sup>1</sup> (dollars)	Employees per establishment <sup>1</sup> (number)
		Per establishment (dollars)	Per employee <sup>1</sup> (dollars)		
	<b>Retail trade</b> .....	639 822	76 237	8 834	8
<b>52</b>	<b>Building materials and garden supplies stores</b> .....	607 023	112 863	13 383	5
521, 3	Building materials and supply stores .....	736 347	135 552	15 792	5
521	Lumber and other building materials dealers .....	868 945	144 427	16 219	6
523	Paint, glass, and wallpaper stores .....	289 444	83 583	13 289	3
525	Hardware stores .....	476 051	80 102	10 213	6
526	Retail nurseries, lawn and garden supply stores .....	266 966	98 000	13 165	3
527	Mobile home dealers .....	608 667	145 250	12 307	4
<b>53</b>	<b>General merchandise stores</b> .....	2 585 421	78 856	9 412	33
531	Department stores (incl. leased depts.) <sup>2 3</sup> .....	9 725 541	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) <sup>2</sup> .....	8 794 838	77 719	9 592	113
531 pt.	Conventional <sup>2</sup> .....	6 502 400	62 644	10 034	104
531 pt.	Discount or mass merchandising <sup>2</sup> .....	10 831 063	83 799	8 801	129
531 pt.	National chain <sup>2</sup> .....	7 917 091	80 562	10 682	98
533	Variety stores .....	646 447	62 260	8 129	10
539	Miscellaneous general merchandise stores .....	852 713	97 175	9 228	9
<b>54</b>	<b>Food stores</b> .....	1 451 674	119 048	10 793	12
541	Grocery stores .....	1 855 819	126 265	11 189	15
542	Meat and fish (seafood) markets .....	339 476	79 654	9 570	4
546	Retail bakeries .....	98 631	19 606	5 590	5
546 pt.	Retail bakeries—baking and selling .....	(D)	(D)	(D)	(D)
546 pt.	Retail bakeries—selling only .....	(D)	(D)	(D)	(D)
543, 4, 5, 9	Other food stores .....	150 698	42 196	5 462	4
543	Fruit and vegetable markets .....	290 571	72 643	6 393	4
544	Candy, nut, and confectionery stores .....	149 538	35 345	5 709	4
545	Dairy products stores .....	160 462	39 358	4 962	4
549	Miscellaneous food stores .....	114 333	38 539	5 315	3
<b>55 ex. 554</b>	<b>Automotive dealers</b> .....	1 856 246	192 953	16 449	10
551	New and used car dealers .....	4 275 918	232 786	17 743	18
552	Used car dealers .....	464 314	148 000	11 100	3
553	Auto and home supply stores .....	505 252	99 185	14 847	5
553 pt.	Tire, battery, and accessory dealers .....	528 022	97 862	14 947	5
553 pt.	Other auto and home supply stores .....	298 050	126 830	12 766	2
555, 6, 7, 9	Miscellaneous automotive dealers .....	872 099	143 331	12 838	6
555	Boat dealers .....	997 917	123 454	11 536	8
556	Recreational vehicle dealers .....	1 591 211	176 801	15 070	9
557	Motorcycle dealers .....	466 000	112 120	9 662	4
559	Automotive dealers, n.e.c. .....	599 875	154 806	18 226	4
<b>554</b>	<b>Gasoline service stations</b> .....	735 657	135 055	8 633	5
<b>56</b>	<b>Apparel and accessory stores</b> .....	298 937	57 222	7 143	5
561	Men's and boys' clothing stores .....	284 016	60 793	8 806	5
562, 3	Women's clothing and specialty stores .....	227 650	41 761	5 348	5
562	Women's clothing stores .....	241 058	41 791	5 295	6
563	Women's accessory and specialty stores .....	81 579	40 789	7 026	2
565	Family clothing stores .....	509 111	72 813	8 726	7
566	Shoe stores .....	308 500	74 337	8 851	4
566 pt.	Men's shoe stores .....	178 000	48 545	8 636	4
566 pt.	Women's shoe stores .....	220 294	61 393	8 672	4
566 pt.	Children's and juveniles' shoe stores .....	-	-	-	-
566 pt.	Family shoe stores .....	338 143	78 425	8 898	4
564, 9	Other apparel and accessory stores .....	110 345	38 904	4 654	3
564	Children's and infants' wear stores .....	98 885	34 280	4 333	3
569	Miscellaneous apparel and accessory stores .....	120 621	43 185	4 951	3
<b>57</b>	<b>Furniture and homefurnishings stores</b> .....	431 100	85 430	11 592	5
5712	Furniture stores .....	482 069	79 535	11 456	6
5713, 4, 9	Homefurnishings stores .....	327 137	87 351	12 296	4
5713	Floor covering stores .....	551 273	108 286	15 750	5
5714	Drapery and upholstery stores .....	95 308	39 968	5 774	2
5719	Miscellaneous homefurnishings stores .....	174 956	61 992	7 795	3
572	Household appliance stores .....	542 763	104 993	13 220	5
573	Radio, television, computer, and music stores .....	408 739	82 024	10 484	5
5731	Radio, television, and electronics stores .....	502 206	93 819	11 808	5
5734	Computer and software stores .....	283 385	96 947	15 395	3
5735	Record and prerecorded tape stores .....	317 619	66 700	6 820	5
5736	Musical instrument stores .....	243 294	45 451	7 165	5

See footnotes at end of table.



**Table 2. Selected Ratios for the State: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A.]

1987 SIC code	Kind of business	Sales		Annual payroll per employee <sup>1</sup> (dollars)	Employees per establishment <sup>1</sup> (number)
		Per establishment (dollars)	Per employee <sup>1</sup> (dollars)		
58	<b>Eating and drinking places</b> .....	<b>223 677</b>	<b>22 446</b>	<b>5 498</b>	<b>10</b>
5812	Eating places .....	261 454	21 155	5 455	12
5812 pt.	Restaurants and lunchrooms .....	261 089	21 341	5 893	12
5812 pt.	Cafeterias .....	273 148	20 261	4 445	13
5812 pt.	Refreshment places .....	270 379	21 613	5 078	13
5812 pt.	Other eating places .....	208 237	17 093	4 401	12
5813	Drinking places .....	141 542	29 737	5 741	5
591	<b>Drug and proprietary stores</b> .....	<b>752 253</b>	<b>91 839</b>	<b>11 115</b>	<b>8</b>
591 pt.	Drug stores .....	765 213	92 207	11 136	8
591 pt.	Proprietary stores .....	188 500	53 857	8 857	4
59 ex. 591	<b>Miscellaneous retail stores</b> .....	<b>301 443</b>	<b>66 131</b>	<b>8 790</b>	<b>5</b>
592	Liquor stores .....	456 378	148 819	8 960	3
593	Used merchandise stores .....	120 939	39 827	8 281	3
594	Miscellaneous shopping goods stores .....	301 751	58 207	7 951	5
5941	Sporting goods stores and bicycle shops .....	510 483	68 601	9 313	7
5941 pt.	General line sporting goods stores .....	917 780	74 688	9 999	12
5941 pt.	Specialty line sporting goods stores .....	231 058	56 133	7 910	4
5942	Book stores .....	325 492	69 512	7 593	5
5943	Stationery stores .....	172 214	57 405	7 595	3
5944	Jewelry stores .....	238 830	51 256	8 731	5
5945	Hobby, toy, and game shops .....	286 556	61 772	7 216	5
5946	Camera and photographic supply stores .....	254 909	75 784	10 027	3
5947	Gift, novelty, and souvenir shops .....	174 674	44 684	6 209	4
5948	Luggage and leather goods stores .....	172 667	49 333	8 190	4
5949	Sewing, needlework, and piece goods stores .....	199 434	38 159	5 242	5
596	<b>Nonstore retailers</b> .....	<b>617 935</b>	<b>100 265</b>	<b>11 637</b>	<b>6</b>
5961	Catalog and mail-order houses .....	558 889	105 340	8 749	5
5962	Merchandising machine operators .....	899 538	127 109	12 924	7
5963	Direct selling establishments .....	582 233	88 155	13 162	7
598	<b>Fuel dealers</b> .....	<b>438 917</b>	<b>96 820</b>	<b>14 430</b>	<b>5</b>
5983	Fuel oil dealers .....	(D)	(D)	(D)	(D)
5984	Liquefied petroleum gas (bottled gas) dealers .....	434 566	97 181	15 599	4
5989	Fuel dealers, n.e.c. ....	(D)	(D)	(D)	(D)
5992	Florists .....	139 471	31 197	6 776	4
5993	Tobacco stores and stands .....	137 200	41 576	7 727	3
5994	News dealers and newsstands .....	158 000	28 214	2 893	6
5995	Optical goods stores .....	185 575	57 543	12 659	3
5999	<b>Miscellaneous retail stores, n.e.c.</b> .....	<b>195 282</b>	<b>60 387</b>	<b>8 696</b>	<b>3</b>
5999 pt.	Pet shops .....	164 235	42 303	5 394	4
5999 pt.	Typewriter stores .....	45 000	13 846	4 692	3
5999 pt.	Other miscellaneous retail stores, n.e.c. ....	206 243	65 972	9 534	3

<sup>1</sup>Based on number of employees for pay period including March 12.

<sup>2</sup>Includes sales from catalog order desks.

<sup>3</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 3. **Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		<b>Retail trade—</b>										
		Including used automobile parts and accessories stores <sup>1</sup> -----	6 814	6 914	4 347 890	3 825 972	13.6	503 976	442 412	13.9	57 047	55 670
		Excluding used automobile parts and accessories stores <sup>2</sup> -----	6 790	6 909	4 344 392	3 823 682	13.6	503 408	441 940	13.9	56 985	55 626
52	52	<b>Building materials and garden supplies stores</b> -----	444	470	269 518	266 460	1.1	31 958	30 412	5.1	2 388	2 558
521, 3	521, 3	Building materials and supply stores -----	236	247	173 778	162 000	7.3	20 245	17 752	14.0	1 282	1 290
521	521	Lumber and other building materials dealers -----	182	200	158 148	150 270	5.2	17 760	15 797	12.4	1 095	1 135
523	523	Paint, glass, and wallpaper stores -----	54	47	15 630	11 730	33.2	2 485	1 955	27.1	187	155
525	525	Hardware stores -----	158	160	75 216	67 905	10.8	9 590	8 718	10.0	939	968
526	526	Retail nurseries, lawn and garden supply stores -----	29	24	7 742	4 079	89.8	1 040	665	56.4	79	74
527	527	Mobile home dealers -----	21	39	12 782	32 476	-60.6	1 083	3 277	-67.0	88	226
53	53	<b>General merchandise stores</b> -----	164	160	424 009	(D)	(D)	50 608	(D)	(D)	5 377	(D)
531		Department stores (incl. leased depts.) [with 25 employees or more] <sup>3 4 5</sup> -----	44	32	384 313	224 653	71.1	(NA)	(NA)	(NA)	(NA)	(NA)
	531	Department stores (incl. leased depts.) [with 50 employees or more] <sup>3 4 6</sup> -----	37	(NA)	359 845	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	539 pt.	Department stores (incl. leased depts.) [with 25 to 49 employees] <sup>3 4 7</sup> -----	7	(NA)	24 468	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
531		Department stores (excl. leased depts.) [with 25 employees or more] <sup>3 5</sup> -----	44	32	349 823	(D)	(D)	42 615	(D)	(D)	4 444	(D)
	531	Department stores (excl. leased depts.) [with 50 employees or more] <sup>3 6</sup> -----	37	(NA)	325 409	(NA)	(NA)	40 163	(NA)	(NA)	4 187	(NA)
	539 pt.	Department stores (excl. leased depts.) [with 25 to 49 employees] <sup>3 7</sup> -----	7	(NA)	24 414	(NA)	(NA)	2 452	(NA)	(NA)	257	(NA)
533	533	Variety stores -----	47	40	30 383	25 908	17.3	3 967	3 876	2.3	488	523
539	539 pt.	Miscellaneous general merchandise stores <sup>9</sup> -----	73	88	43 803	78 900	-44.5	4 026	7 863	-48.8	445	893
54	54	<b>Food stores</b> -----	706	759	1 024 882	926 682	10.6	92 918	84 672	9.7	8 609	7 975
541	541	Grocery stores -----	536	612	994 719	896 628	10.9	88 148	80 755	9.2	7 878	7 268
5422, 3	5421	Meat and fish (seafood) markets -----	42	34	14 258	15 001	-5.0	1 713	1 370	25.0	179	183
546	546	Retail bakeries -----	65	61	6 411	5 161	24.2	1 828	1 394	31.1	327	319
5462	546 pt.	Retail bakeries—baking and selling -----	63	59	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5463	546 pt.	Retail bakeries—selling only -----	2	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
543, 4, 5, 9	543, 4, 5, 9	Other food stores -----	63	52	9 494	9 892	-4.0	1 229	1 153	6.6	225	205
543	543	Fruit and vegetable markets -----	7	5	2 034	855	137.9	179	43	316.3	28	7
544	544	Candy, nut, and confectionery stores -----	13	14	1 944	1 551	25.3	314	216	45.4	55	45
545	545	Dairy products stores -----	13	14	2 086	4 803	-56.6	263	547	-51.9	53	73
549	549	Miscellaneous food stores -----	30	19	3 430	2 683	27.8	473	347	36.3	89	80
55 ex. 554	55 ex. 554	<b>Automotive dealers</b> -----	495	470	918 842	723 995	26.9	78 331	65 698	19.2	4 762	4 607
551	551	New and used car dealers -----	171	183	731 182	574 140	27.4	55 731	48 544	14.8	3 141	3 183
552	552	Used car dealers -----	51	43	23 680	23 736	-2	1 776	1 541	15.2	160	135
553	553	Auto and home supply stores -----	202	174	102 061	80 815	26.3	15 278	11 224	36.1	1 029	871
553 pt.	553 pt.	Tire, battery, and accessory dealers -----	182	159	96 100	75 890	26.6	14 678	10 758	36.4	982	825
553 pt.	553 pt.	Other auto and home supply stores -----	20	15	5 961	4 925	21.0	600	466	28.8	47	46
555, 6, 7, 9	555, 6, 7, 9	Miscellaneous automotive dealers -----	71	70	61 919	45 304	36.7	5 546	4 389	26.4	432	418
555	555	Boat dealers -----	12	10	11 975	7 334	63.3	1 119	618	81.1	97	47
556	556	Recreational and utility trailer dealers <sup>9</sup> -----	22	15	15 964	15 964	(D)	(D)	1 186	(D)	(D)	103
559 pt.	559 pt.											
557	557	Motorcycle dealers -----	32	40	14 912	19 925	-25.2	1 285	2 194	-41.4	133	228
559	559 pt.	Automotive dealers, n.e.c. [excl. utility trailer dealers] -----	5	5	(D)	2 081	(D)	(D)	391	(D)	(D)	40
554	554	<b>Gasoline service stations</b> -----	548	569	403 140	387 615	4.0	25 769	21 201	21.5	2 985	2 864
56	56	<b>Apparel and accessory stores</b> -----	571	599	170 693	184 360	-7.4	21 309	24 875	-14.3	2 983	3 506
561	561	Men's and boys' clothing stores -----	64	82	18 177	26 340	-31.0	2 633	3 962	-33.5	299	465
562, 3, 8	562, 3	Women's clothing and specialty stores -----	226	209	51 449	54 616	-5.8	6 589	7 689	-14.3	1 232	1 255
562	562	Women's clothing stores -----	207	189	49 899	52 418	-4.8	6 322	7 264	-13.0	1 194	1 182
563, 8	563	Women's accessory and specialty stores <sup>10</sup> -----	19	20	1 550	2 198	-29.5	267	425	-37.2	38	73
565	565	Family clothing stores -----	126	148	64 148	69 213	-7.3	7 688	8 683	-11.5	881	1 216
566	566	Shoe stores -----	100	106	30 850	28 740	7.3	3 673	3 823	-3.9	415	421
566 pt.	566 pt.	Men's shoe stores -----	6	10	1 068	(D)	(D)	190	(D)	(D)	22	(D)
566 pt.	566 pt.	Women's shoe stores -----	17	14	3 745	3 352	11.7	529	469	12.8	61	50
566 pt.	566 pt.	Children's and juveniles' shoe stores -----	-	1	-	(D)	(D)	-	(D)	(D)	-	(D)
566 pt.	566 pt.	Family shoe stores -----	77	81	26 037	22 627	15.1	2 954	2 918	1.2	332	322



**Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
<b>56</b>	<b>56</b>	<b>Apparel and accessory stores—Con.</b>										
564, 9	564, 9	Other apparel and accessory stores .....	55	54	6 069	5 451	11.3	726	718	1.1	156	149
564	564	Children's and infants' wear stores .....	26	23	2 571	3 087	-16.7	325	355	-8.5	75	82
569	569	Miscellaneous apparel and accessory stores .....	29	31	3 498	2 364	48.0	401	363	10.5	81	67
<b>57</b>	<b>57</b>	<b>Furniture and homefurnishings stores --</b>	<b>411</b>	<b>410</b>	<b>177 182</b>	<b>164 432</b>	<b>7.8</b>	<b>24 042</b>	<b>22 015</b>	<b>9.2</b>	<b>2 074</b>	<b>2 041</b>
5712	5712	Furniture stores .....	131	128	63 151	58 031	8.8	9 096	8 741	4.1	794	803
5713, 4, 9	5713, 4, 9	Homefurnishings stores .....	102	86	33 368	26 239	27.2	4 697	3 856	21.8	382	352
5713	5713	Floor covering stores .....	44	45	24 256	21 659	12.0	3 528	3 241	8.9	224	230
5714	5714	Drapery and upholstery stores .....	13	14	1 239	1 242	-.2	179	229	-21.8	31	33
5719	5719	Miscellaneous homefurnishings stores ..	45	27	7 873	3 338	135.9	990	386	156.5	127	89
572	572	Household appliance stores .....	59	65	32 023	30 717	4.3	4 032	3 974	1.5	305	378
573	573	Radio, television, computer, and music stores .....	119	131	48 640	49 445	-1.6	6 217	5 444	14.2	593	508
5732	5732	Radio and television stores <sup>11</sup> .....	81	82	37 834	38 408	-1.5	4 883	4 266	14.5	402	354
	5731	Radio, television, and electronics stores .....	68	(NA)	34 150	(NA)	(NA)	4 298	(NA)	(NA)	364	(NA)
	5734	Computer and software stores .....	13	(NA)	3 684	(NA)	(NA)	585	(NA)	(NA)	38	(NA)
5733	5733	Music stores .....	38	49	10 806	11 037	-2.1	1 334	1 178	13.2	191	154
	5735	Record and prerecorded tape stores .....	21	20	6 670	6 163	8.2	682	480	42.1	100	69
	5736	Musical instrument stores .....	17	29	4 136	4 874	-15.1	652	698	-6.6	91	85
<b>58</b>	<b>58</b>	<b>Eating and drinking places .....</b>	<b>2 114</b>	<b>2 131</b>	<b>472 853</b>	<b>412 893</b>	<b>14.5</b>	<b>115 828</b>	<b>98 879</b>	<b>17.1</b>	<b>21 066</b>	<b>20 846</b>
5812	5812	Eating places .....	1 448	1 391	378 586	313 049	20.9	97 628	79 215	23.2	17 896	16 927
5812 pt.	5812 pt.	Restaurants and lunchrooms .....	777	770	202 866	185 476	9.4	56 021	49 857	12.4	9 506	10 182
5812 pt.	5812 pt.	Cafeterias .....	27	25	7 375	8 129	-9.3	1 618	1 615	.2	364	369
5812 pt.	5812 pt.	Refreshment places .....	551	542	148 979	109 971	35.5	35 003	25 185	39.0	6 893	5 867
5812 pt.	5812 pt.	Other eating places .....	93	54	19 366	9 473	104.4	4 986	2 558	94.9	1 133	509
5813	5813	Drinking places .....	666	740	94 267	99 844	-5.6	18 200	19 664	-7.4	3 170	3 919
<b>591</b>	<b>591</b>	<b>Drug and proprietary stores .....</b>	<b>178</b>	<b>210</b>	<b>133 901</b>	<b>134 540</b>	<b>-.5</b>	<b>16 205</b>	<b>16 546</b>	<b>-2.1</b>	<b>1 458</b>	<b>1 650</b>
591 pt.	591 pt.	Drug stores .....	174	203	133 147	133 668	-.4	16 081	16 468	-2.4	1 444	1 639
591 pt.	591 pt.	Proprietary stores .....	4	7	754	872	-13.5	124	78	59.0	14	11
<b>59 ex. 591</b>	<b>59 ex. 591</b>	<b>Miscellaneous retail stores<sup>1</sup> .....</b>	<b>1 183</b>	<b>1 136</b>	<b>352 870</b>	<b>(D)</b>	<b>(D)</b>	<b>47 008</b>	<b>(D)</b>	<b>(D)</b>	<b>5 345</b>	<b>(D)</b>
592	592	Liquor stores .....	90	165	41 074	59 821	-31.3	2 473	3 586	-31.0	276	423
593	593, 5015 pt.	Used merchandise stores <sup>1</sup> .....	106	67	13 415	9 027	48.6	2 630	1 737	51.4	311	236
594	594	Miscellaneous shopping goods stores ...	554	517	167 170	135 382	23.5	22 836	19 489	17.2	2 872	2 652
5941	5941	Sporting goods stores and bicycle shops .....	145	133	74 020	58 796	25.9	10 049	8 383	19.9	1 079	1 101
5941 pt.	5941 pt.	General line sporting goods stores ...	59	76	54 149	47 955	12.9	7 249	6 719	7.9	725	825
5941 pt.	5941 pt.	Specialty line sporting goods stores ...	86	57	19 871	10 841	83.3	2 800	1 664	68.3	354	276
5942, 3	5942, 3	Book, stationery stores .....	77	61	22 917	17 018	34.7	2 559	2 265	13.0	337	293
5942	5942	Book stores .....	63	50	20 506	13 800	48.6	2 240	1 546	44.9	295	240
5943	5943	Stationery stores .....	14	11	2 411	3 218	-25.1	319	719	-55.6	42	53
5944	5944	Jewelry stores .....	94	87	22 450	18 182	23.5	3 824	3 193	19.8	438	318
5945, 6, 7, 8, 9	5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	238	236	47 783	41 386	15.5	6 404	5 648	13.4	1 018	940
5945	5945	Hobby, toy, and game shops .....	36	41	10 316	5 696	81.1	1 205	637	89.2	167	133
5946	5946	Camera and photographic supply stores .....	11	18	2 804	5 213	-46.2	371	728	-49.0	37	83
5947	5947	Gift, novelty, and souvenir shops ...	132	106	23 057	18 192	26.7	3 204	2 570	24.7	516	406
5948	5948	Luggage and leather goods stores ...	6	7	1 036	800	29.5	172	135	27.4	21	16
5949	5949	Sewing, needlework, and piece goods stores .....	53	64	10 570	11 485	-8.0	1 452	1 578	-8.0	277	302
596	596	Nonstore retailers .....	92	107	56 850	39 704	43.2	6 598	4 673	41.2	567	632
5961	5961	Catalog and mail-order houses .....	36	56	20 120	25 328	-20.6	1 671	2 227	-25.0	191	298
5962	5962	Merchandising machine operators .....	13	19	11 694	7 471	56.5	1 189	1 019	16.7	92	118
5963	5963	Direct selling establishments .....	43	32	25 036	6 905	262.6	3 738	1 427	161.9	284	216
598	598	Fuel and ice dealers .....	62	55	(D)	22 459	(D)	(D)	2 247	(D)	(D)	191
5983	5983	Fuel oil dealers .....	6	8	(D)	2 482	(D)	(D)	189	(D)	(D)	17
5984	5984	Liquefied petroleum gas (bottled gas) dealers .....	53	42	23 032	19 621	17.4	3 697	1 965	88.1	237	158
5982	5989, 5999 pt. (pt.)	Fuel and ice dealers, n.e.c. <sup>12</sup> .....	3	5	(D)	356	(D)	(D)	93	(D)	(D)	16
5992	5992	Florists .....	102	83	14 226	10 670	33.3	3 090	2 332	32.5	456	393
5993	5993	Tobacco stores and stands .....	10	7	1 372	2 069	-33.7	255	158	61.4	33	36
5994	5994	News dealers and newsstands .....	5	5	790	454	74.0	81	79	2.5	28	24

See footnotes at end of table.

**Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
59 ex. 591	59 ex. 591	Miscellaneous retail stores <sup>1</sup> —Con.										
5999		Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores] -----	162	130	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5999 pt.	5995	Optical goods stores -----	40	28	7 423	5 176	43.4	1 633	1 357	20.3	129	98
5999 pt.	5999 pt.	Pet shops -----	17	17	2 792	1 858	50.3	356	258	38.0	66	43
5999 pt.	5999 pt.	Typewriter stores -----	4	5	180	963	-81.3	61	174	-64.9	13	32
5999 pt.	5999 pt. (pt.)	Other miscellaneous retail stores, n.e.c. [excl. ice dealers] -----	101	80	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

<sup>1</sup>Includes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC.

<sup>2</sup>Excludes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC (included in SIC 5015 pt. based on 1987 SIC).

<sup>3</sup>Includes sales from catalog order desks.

<sup>4</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

<sup>5</sup>Establishments defined as department stores, based on 1972 SIC, with 25 employees or more.

<sup>6</sup>Establishments defined as department stores, based on 1972 SIC, with 50 employees or more.

<sup>7</sup>Establishments defined as department stores, based on 1972 SIC, with 25 to 49 employees.

<sup>8</sup>Excludes department stores with 25 to 49 employees classified in SIC 531 based on 1972 SIC.

<sup>9</sup>Includes utility trailer dealers classified in SIC 556 based on 1972 SIC.

<sup>10</sup>Includes furriers and fur shops classified in SIC 568 based on 1972 SIC.

<sup>11</sup>Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

<sup>12</sup>Includes ice dealers classified in SIC 5982 based on 1972 SIC.

**Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
		<b>Retail trade—</b>					
		Including used automobile parts and accessories stores <sup>1</sup> -----	6 814	4 347 890	503 976	118 321	57 047
		Excluding used automobile parts and accessories stores <sup>2</sup> -----	6 790	4 344 392	503 408	118 189	56 985
531	531	Department stores (incl. leased depts.) [with 25 employees or more] <sup>3 4 5</sup> -----	44	384 313	(NA)	(NA)	(NA)
539 pt.	539 pt.	Department stores (incl. leased depts.) [with 50 employees or more] <sup>3 4 6</sup> -----	37	359 845	(NA)	(NA)	(NA)
		Department stores (incl. leased depts.) [with 25 to 49 employees] <sup>3 4 7</sup> -----	7	24 468	(NA)	(NA)	(NA)
531	531	Department stores (excl. leased depts.) [with 25 employees or more] <sup>3 5</sup> -----	44	349 823	42 615	10 092	4 444
539 pt.	539 pt.	Department stores (excl. leased depts.) [with 50 employees or more] <sup>3 6</sup> -----	37	325 409	40 163	9 577	4 187
		Department stores (excl. leased depts.) [with 25 to 49 employees] <sup>3 7</sup> -----	7	24 414	2 452	515	257
539	539 pt.	Miscellaneous general merchandise stores <sup>8</sup> -----	73	43 803	4 026	983	445
5422, 3	5421	Meat and fish (seafood) markets -----	42	14 258	1 713	407	179
546	546	Retail bakeries -----	65	6 411	1 828	415	327
5462	546 pt.	Retail bakeries—baking and selling -----	63	(D)	(D)	(D)	(D)
5463	546 pt.	Retail bakeries—selling only -----	2	(D)	(D)	(D)	(D)
556	556, 559 pt.	Recreational and utility trailer dealers <sup>9</sup> -----	22	(D)	(D)	(D)	(D)
559	559 pt.	Automotive dealers, n.e.c. [excl. utility trailer dealers] -----	5	(D)	(D)	(D)	(D)
563, 8	563	Women's accessory and specialty stores <sup>10</sup> -----	19	1 550	267	60	38
5732	5731	Radio and television stores <sup>11</sup> -----	81	37 834	4 883	1 226	402
	5734	Radio, television, and electronics stores -----	68	34 150	4 298	1 120	364
		Computer and software stores -----	13	3 684	585	106	38
5733	5735	Music stores -----	38	10 806	1 334	346	191
	5736	Record and prerecorded tape stores -----	21	6 670	682	178	100
		Musical instrument stores -----	17	4 136	652	168	91
593	593, 5015 pt.	Used merchandise stores <sup>1</sup> -----	106	13 415	2 630	617	311
5982	5989, 5999 pt. (pt.)	Fuel and ice dealers, n.e.c. <sup>12</sup> -----	3	(D)	(D)	(D)	(D)
5999	5995	Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores] -----	162	(D)	(D)	(D)	(D)
	5999 pt.	Optical goods stores -----	40	7 423	1 633	384	129
	(pt.)	Other miscellaneous retail stores, n.e.c. [excl. ice dealers] -----	101	(D)	(D)	(D)	(D)

See footnotes at end of table 3.



**Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including

	Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses		Kind-of-business groups					
							Individual proprie- torships (number)	Partners- hips (number)	Building materials and garden supplies stores (SIC 52)		General merchandise stores (SIC 53)		Food stores (SIC 54)	
									Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
1	Montana .....	6 790	4 344 392	503 408	118 189	56 985	2 881	691	444	269 518	164	424 009	706	1 024 882
2	Beaverhead County .....	77	34 181	3 760	832	429	38	5	6	2 901	1	(D)	7	10 608
3	Dillon .....	69	32 710	3 592	797	400	36	3	5	(D)	1	(D)	7	10 608
4	Balance of county .....	8	1 471	168	35	29	2	2	1	(D)	-	-	-	-
5	Big Horn County .....	65	35 883	3 681	870	421	35	6	3	761	4	1 258	11	11 518
6	Hardin .....	45	29 216	2 912	687	325	23	3	3	761	4	1 258	3	(D)
7	Balance of county .....	20	6 667	769	183	96	12	3	-	-	-	-	8	(D)
8	Blaine County .....	50	19 984	2 076	500	238	28	5	5	1 599	-	-	7	6 458
9	Broadwater County .....	24	8 875	1 116	251	152	12	2	2	(D)	2	(D)	3	3 807
10	Carbon County .....	70	19 657	2 227	501	307	32	14	8	2 258	2	(D)	11	5 321
11	Carter County .....	10	2 422	260	57	33	6	-	1	(D)	1	(D)	2	(D)
12	Cascade County .....	599	503 356	60 286	14 348	6 528	194	57	23	24 076	15	78 228	55	97 993
13	Great Falls .....	530	462 050	55 859	13 317	5 945	160	49	22	(D)	12	(D)	47	95 099
14	Balance of county .....	69	41 306	4 427	1 031	583	34	8	1	(D)	3	(D)	8	2 894
15	Chouteau County .....	41	13 955	1 227	291	161	26	3	3	1 088	2	(D)	8	4 081
16	Custer County .....	105	76 321	8 739	1 977	969	47	11	10	5 109	2	(D)	7	27 369
17	Miles City .....	100	74 487	8 375	1 894	933	45	10	10	5 109	2	(D)	7	27 369
18	Balance of county .....	5	1 834	364	83	36	2	1	-	-	-	-	-	-
19	Daniels County .....	24	5 821	787	185	103	13	4	2	(D)	1	(D)	2	(D)
20	Dawson County .....	87	51 025	5 642	1 306	717	33	5	8	2 262	1	(D)	5	(D)
21	Glendive .....	76	48 322	5 353	1 238	678	29	3	7	(D)	1	(D)	4	(D)
22	Balance of county .....	11	2 703	289	68	39	4	2	1	(D)	-	-	1	(D)
23	Deer Lodge County .....	86	38 868	4 562	1 057	501	44	9	3	1 750	2	(D)	11	12 825
24	Anaconda-Deer Lodge County .....	86	38 868	4 562	1 057	501	44	9	3	1 750	2	(D)	11	12 825
25	Fallon County .....	28	11 441	1 151	269	138	12	3	3	784	2	(D)	3	(D)
26	Fergus County .....	121	48 190	5 270	1 222	631	69	12	11	4 523	3	2 975	10	10 771
27	Lewistown .....	97	43 400	4 740	1 106	545	56	9	8	(D)	3	2 975	6	(D)
28	Balance of county .....	24	4 790	530	116	86	13	3	3	(D)	-	-	4	(D)
29	Flathead County .....	593	359 038	43 094	9 883	4 663	254	53	43	28 746	12	40 993	54	84 976
30	Columbia Falls .....	46	23 953	2 341	504	269	24	5	3	1 663	1	(D)	6	(D)
31	Kalispell .....	321	227 158	27 253	6 243	2 800	125	25	27	19 104	6	(D)	26	50 051
32	Whitefish .....	103	58 060	7 141	1 600	837	45	10	6	3 546	2	(D)	10	12 782
33	Balance of county .....	123	49 867	6 359	1 536	757	60	13	7	4 433	3	(D)	12	(D)
34	Gallatin County .....	512	334 781	40 158	9 527	4 787	190	57	35	27 162	8	24 254	45	63 014
35	Bozeman .....	350	268 037	32 828	7 868	3 859	106	40	22	22 119	5	(D)	24	50 115
36	Balance of county .....	162	66 744	7 330	1 659	928	84	17	13	5 043	3	(D)	21	12 899
37	Garfield County .....	9	4 012	406	91	45	6	1	1	(D)	1	(D)	1	(D)
38	Glacier County .....	95	47 109	5 406	1 410	623	39	14	7	5 449	5	2 423	8	11 848
39	Cut Bank .....	59	30 621	3 606	965	400	28	6	5	(D)	1	(D)	3	(D)
40	Balance of county .....	36	16 488	1 800	445	223	11	8	2	(D)	4	(D)	5	(D)
41	Golden Valley County .....	5	(D)	(D)	(D)	(D)	5	-	-	-	-	-	1	(D)
42	Granite County .....	24	6 547	636	142	91	15	4	-	-	-	-	3	1 523
43	Hill County .....	145	89 854	10 386	2 432	1 195	52	20	8	5 398	5	9 803	10	(D)
44	Havre .....	131	84 934	9 754	2 303	1 140	45	19	5	3 735	4	(D)	10	(D)
45	Balance of county .....	14	4 920	632	129	55	7	1	3	1 663	1	(D)	-	-
46	Jefferson County .....	41	13 241	1 398	315	218	30	5	4	1 232	2	(D)	7	5 553
47	Judith Basin County .....	19	2 732	289	70	60	14	1	-	-	1	(D)	1	(D)
48	Lake County .....	171	78 626	8 749	1 941	1 015	85	21	11	5 388	6	1 995	23	22 603
49	Polson .....	62	30 496	3 534	773	414	22	9	6	2 676	-	-	5	11 255
50	Balance of county .....	109	48 130	5 215	1 168	601	63	12	5	2 712	6	1 995	18	11 348
51	Lewis and Clark County .....	402	288 495	33 605	8 131	3 970	168	47	20	12 710	8	31 710	41	77 114
52	Helena .....	343	268 074	31 527	7 624	3 691	135	37	20	12 710	6	(D)	33	70 915
53	Balance of county .....	59	20 421	2 078	507	279	33	10	-	-	2	(D)	8	6 199
54	Liberty County .....	17	6 397	646	150	73	9	2	2	(D)	-	-	4	2 751
55	Lincoln County .....	134	66 981	6 430	1 421	766	73	11	10	3 180	6	2 746	19	23 451
56	Libby .....	71	41 242	4 069	894	438	43	5	5	1 419	3	(D)	9	(D)
57	Balance of county .....	63	25 739	2 361	527	328	30	6	5	1 761	3	(D)	10	(D)
58	McCone County .....	12	6 024	699	180	82	5	2	1	(D)	1	(D)	1	(D)
59	Madison County .....	65	14 061	1 638	335	206	40	7	6	1 888	1	(D)	7	4 104
60	Meagher County .....	23	5 322	582	130	84	15	3	1	(D)	-	-	4	2 193
61	Mineral County .....	33	11 543	1 597	344	200	15	3	2	(D)	-	-	5	(D)
62	Missoula County .....	649	543 209	63 096	14 579	6 951	240	60	43	29 259	10	64 012	54	106 154
63	Missoula .....	533	459 537	55 986	13 075	6 185	175	49	25	21 520	9	(D)	37	86 043
64	Balance of county .....	116	83 672	7 110	1 504	766	65	11	18	7 739	1	(D)	17	20 111
65	Musselshell County .....	33	12 624	1 371	335	177	20	5	4	1 109	2	(D)	2	(D)
66	Park County .....	144	59 349	6 687	1 459	721	73	16	8	2 300	2	(D)	15	17 240
67	Livingston .....	97	50 769	5 419	1 246	594	49	9	6	(D)	1	(D)	10	14 393
68	Balance of county .....	47	8 580	1 268	213	127	24	7	2	(D)	1	(D)	5	2 847
69	Petroleum County .....	4	477	29	7	8	3	-	-	-	-	-	1	(D)



revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Kind-of-business groups—Con.													
Automotive dealers (SIC 55 ex. 554)		Gasoline service stations (SIC 554)		Apparel and accessory stores (SIC 56)		Furniture and home furnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retail stores (SIC 59 ex. 591)	
Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
495	918 842	548	403 140	571	170 693	411	177 182	2 114	472 853	178	133 901	1 159	349 372
7	6 534	2	(D)	8	1 897	4	(D)	27	3 611	2	(D)	13	1 974
7	6 534	1	(D)	8	1 897	4	(D)	21	(D)	2	(D)	13	1 974
-	-	1	(D)	-	-	-	-	6	(D)	-	-	-	-
6	6 759	10	9 050	4	(D)	1	(D)	18	3 108	2	(D)	6	1 200
5	(D)	7	7 685	4	(D)	1	(D)	12	2 323	2	(D)	4	(D)
1	(D)	3	1 365	-	-	-	-	6	785	-	-	2	(D)
6	6 443	3	1 215	7	876	1	(D)	14	1 545	2	(D)	5	(D)
3	459	3	535	-	-	1	(D)	8	1 361	1	(D)	1	(D)
3	2 486	5	1 333	6	622	-	-	25	3 246	2	(D)	8	1 406
-	-	1	(D)	-	-	-	-	3	225	-	-	2	(D)
50	122 885	45	33 451	54	(D)	49	(D)	200	53 896	10	13 783	98	32 498
45	(D)	40	31 350	52	(D)	46	(D)	166	47 338	10	13 783	90	31 735
5	(D)	5	2 101	2	(D)	3	(D)	34	6 558	-	-	8	763
4	4 381	2	(D)	1	(D)	2	(D)	15	975	2	(D)	2	(D)
6	4 730	8	11 004	16	4 255	5	(D)	30	9 012	3	3 480	18	3 784
6	4 730	8	11 004	16	4 255	4	(D)	28	(D)	3	3 480	16	(D)
-	-	-	-	-	-	1	(D)	2	(D)	-	-	2	(D)
2	(D)	-	-	2	(D)	1	(D)	10	703	2	(D)	2	(D)
7	8 377	13	8 876	7	2 387	5	1 804	25	5 020	2	(D)	14	2 453
5	(D)	11	(D)	7	2 387	5	1 804	20	4 522	2	(D)	14	2 453
2	(D)	2	(D)	-	-	-	-	5	498	-	-	-	-
9	9 319	6	1 343	6	1 654	5	943	33	4 935	3	(D)	8	1 649
9	9 319	6	1 343	6	1 654	5	943	33	4 935	3	(D)	8	1 649
1	(D)	2	(D)	3	465	1	(D)	7	944	2	(D)	4	488
11	10 675	12	4 902	14	3 397	4	1 753	34	4 473	3	1 916	19	2 805
10	(D)	7	3 414	14	3 397	4	1 753	24	3 380	3	1 916	18	(D)
1	(D)	5	1 488	-	-	-	-	10	1 093	-	-	1	(D)
44	77 976	30	17 983	49	11 358	54	17 073	171	40 828	14	7 995	122	31 110
2	(D)	5	3 360	3	664	4	519	14	2 288	3	732	5	1 037
26	49 641	16	9 897	36	8 856	35	12 596	71	23 161	6	(D)	72	20 375
5	(D)	5	3 034	10	1 838	9	1 626	33	8 248	3	(D)	20	4 062
11	(D)	4	1 692	-	-	6	2 332	53	7 131	2	(D)	25	5 636
31	65 399	37	38 346	43	14 020	37	14 528	143	37 825	11	14 602	122	35 631
25	(D)	22	15 874	37	12 679	34	(D)	87	28 303	8	(D)	86	31 304
6	(D)	15	22 472	6	1 341	3	(D)	56	9 522	3	(D)	36	4 327
-	-	1	(D)	-	-	-	-	4	383	1	(D)	-	-
8	9 611	10	5 593	10	3 141	5	(D)	27	4 461	2	(D)	13	2 068
6	(D)	5	2 405	9	(D)	5	(D)	17	2 639	2	(D)	6	1 072
2	(D)	5	3 188	1	(D)	-	-	10	1 822	-	-	7	996
-	-	-	-	-	-	-	-	4	271	-	-	-	-
1	(D)	7	2 249	1	(D)	-	-	9	741	1	(D)	2	(D)
13	15 515	8	7 412	21	5 690	7	4 251	44	9 357	3	(D)	26	5 754
10	14 517	6	(D)	21	5 690	7	4 251	39	8 724	3	(D)	26	5 754
3	998	2	(D)	-	-	-	-	5	633	-	-	-	-
2	(D)	6	2 064	-	-	1	(D)	15	2 781	1	(D)	3	(D)
2	(D)	3	454	-	-	1	(D)	10	767	-	-	1	(D)
15	13 551	14	14 234	9	1 934	9	1 422	57	8 390	6	3 751	21	5 358
6	2 288	4	(D)	5	1 256	4	934	20	4 072	2	(D)	10	1 906
9	11 263	10	(D)	4	678	5	488	37	4 318	4	(D)	11	3 452
31	47 410	27	22 392	30	7 318	29	12 561	126	33 598	10	7 580	80	36 102
26	43 548	17	16 904	30	7 318	27	(D)	98	30 039	10	7 580	76	35 383
5	3 862	10	5 488	-	-	2	(D)	28	3 559	-	-	4	719
1	(D)	1	(D)	1	(D)	-	-	5	565	2	(D)	1	(D)
12	13 129	9	7 833	8	2 047	6	1 442	40	6 385	4	2 017	20	4 751
5	8 585	5	5 512	4	(D)	4	(D)	21	3 677	2	(D)	13	3 738
7	4 544	4	2 321	4	(D)	2	(D)	19	2 708	2	(D)	7	1 013
1	(D)	2	(D)	-	-	-	-	5	340	1	(D)	-	-
2	(D)	5	1 912	2	(D)	-	-	29	2 598	2	(D)	11	1 957
2	(D)	2	(D)	-	-	-	-	9	1 010	2	(D)	3	(D)
2	(D)	5	1 878	-	-	-	-	12	2 011	1	(D)	6	(D)
45	127 939	48	46 819	67	23 501	47	25 301	186	56 101	12	10 070	137	54 053
38	106 944	38	30 934	63	(D)	41	(D)	149	51 504	12	10 070	121	50 967
7	20 995	10	15 885	4	(D)	6	(D)	37	4 597	-	-	16	3 086
2	(D)	4	2 704	1	(D)	1	(D)	11	1 334	-	-	6	462
13	10 928	16	8 896	11	2 457	6	(D)	41	6 478	3	2 155	29	7 280
13	10 928	10	6 875	11	2 457	5	(D)	23	4 475	3	2 155	15	5 902
-	-	6	2 021	-	-	1	(D)	18	2 003	-	-	14	1 378
-	-	1	(D)	-	-	-	-	2	(D)	-	-	-	-

**Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including

	Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses		Kind-of-business groups					
							Individual proprie- torships (number)	Partner- ships (number)	Building materials and garden supplies stores (SIC 52)		General merchandise stores (SIC 53)		Food stores (SIC 54)	
									Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
Montana—Con.														
1	Phillips County -----	55	19 693	2 134	520	267	32	9	5	2 319	1	(D)	8	5 551
2	Pondera County -----	52	25 078	2 638	636	259	21	6	3	967	2	(D)	4	(D)
3	Conrad -----	38	19 349	2 291	569	223	13	4	3	967	1	(D)	2	(D)
4	Balance of county -----	14	5 729	347	67	36	8	2	—	—	1	(D)	2	(D)
5	Powder River County -----	13	3 057	414	101	68	7	—	2	(D)	—	—	—	—
6	Powell County -----	48	22 867	2 745	634	291	27	4	5	1 643	5	671	4	7 004
7	Deer Lodge -----	41	22 166	2 638	611	277	22	3	5	1 643	2	(D)	4	7 004
8	Balance of county -----	7	701	107	23	14	5	1	—	—	3	(D)	—	—
9	Prairie County -----	10	1 457	218	53	32	6	—	2	(D)	—	—	1	(D)
10	Ravalli County -----	161	69 379	7 157	1 622	907	93	21	13	7 156	5	1 791	18	23 794
11	Hamilton -----	80	46 883	4 721	1 087	564	41	9	5	5 291	3	(D)	6	15 304
12	Balance of county -----	81	22 496	2 436	535	343	52	12	8	1 865	2	(D)	12	8 490
13	Richland County -----	98	52 229	5 997	1 514	751	40	4	7	4 183	4	(D)	10	7 769
14	Sidney -----	78	47 012	5 234	1 322	616	29	4	5	(D)	3	(D)	6	6 704
15	Balance of county -----	20	5 217	763	192	135	11	—	2	(D)	1	(D)	4	1 065
16	Roosevelt County -----	90	50 178	4 588	1 092	507	43	10	9	4 189	2	(D)	13	14 300
17	Wolf Point -----	45	31 006	2 937	695	289	21	3	5	2 139	1	(D)	4	8 228
18	Balance of county -----	45	19 172	1 651	397	218	22	7	4	2 050	1	(D)	9	6 072
19	Rosebud County -----	64	35 672	3 456	838	444	35	6	6	1 878	2	(D)	11	12 440
20	Forsyth -----	35	18 310	1 734	415	210	19	4	4	(D)	1	(D)	6	5 456
21	Balance of county -----	29	17 362	1 722	423	234	16	2	2	(D)	1	(D)	5	6 984
22	Sanders County -----	58	18 826	2 029	479	290	34	6	3	1 105	2	(D)	11	7 921
23	Sheridan County -----	73	22 559	2 643	630	389	39	9	7	2 719	1	(D)	8	6 225
24	Silver Bow County ▲ -----	303	201 666	25 193	5 750	2 489	126	30	15	12 430	5	14 404	28	43 237
25	Butte-Silver Bow ▲ -----	303	201 666	25 193	5 750	2 489	126	30	15	12 430	5	14 404	28	43 237
26	Stillwater County -----	52	25 179	2 094	458	243	29	8	3	(D)	2	(D)	9	4 983
27	Sweet Grass County -----	35	12 947	1 169	273	151	27	3	3	1 014	—	—	3	(D)
28	Teton County -----	41	14 776	1 092	266	151	27	4	5	1 694	1	(D)	7	3 727
29	Toole County -----	64	18 344	2 443	569	323	35	5	3	905	—	—	6	(D)
30	Shelby -----	47	16 120	2 164	507	277	25	3	2	(D)	—	—	3	(D)
31	Balance of county -----	17	2 224	279	62	46	10	2	1	(D)	—	—	3	(D)
32	Treasure County -----	6	735	73	19	20	5	—	1	(D)	—	—	1	(D)
33	Valley County -----	94	38 658	3 960	983	491	49	14	5	2 297	6	2 602	12	9 769
34	Glasgow -----	71	34 932	3 566	891	429	34	11	4	(D)	4	(D)	8	9 611
35	Balance of county -----	23	3 726	394	92	62	15	3	1	(D)	2	(D)	4	158
36	Wheatland County -----	21	4 948	554	125	83	12	2	4	377	—	—	4	2 295
37	Wibaux County -----	3	(D)	(D)	(D)	(D)	1	1	—	—	—	—	—	—
38	Yellowstone County -----	932	884 100	104 937	25 034	11 540	253	81	49	47 364	18	118 626	100	192 559
39	Billings -----	806	809 459	97 145	22 950	10 610	210	74	36	42 362	16	(D)	81	167 181
40	Laurel -----	47	27 200	3 198	802	368	15	3	4	2 658	1	(D)	4	(D)
41	Balance of county -----	79	47 441	4 594	1 282	562	28	4	9	2 344	1	(D)	15	(D)
42	Yellowstone National Park County -----	—	—	—	—	—	—	—	—	—	—	—	—	—

# 1987—Con.

revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Kind-of-business groups—Con.													
Automotive dealers (SIC 55 ex. 554)		Gasoline service stations (SIC 554)		Apparel and accessory stores (SIC 56)		Furniture and homefurnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retail stores (SIC 59 ex. 591)	
Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
6	4 078	2	(D)	6	924	1	(D)	21	2 090	2	(D)	3	(D) 1
7	10 058	5	2 055	4	1 175	1	(D)	19	2 125	2	(D)	5	(D) 2
5	(D)	3	(D)	4	1 175	1	(D)	12	1 820	2	(D)	5	(D) 3
2	(D)	2	(D)	-	-	-	-	7	305	-	-	-	- 4
1	(D)	3	(D)	1	(D)	-	-	3	429	1	(D)	2	(D) 5
6	6 921	3	(D)	2	(D)	-	-	15	2 720	2	(D)	6	1 648 6
6	6 921	3	(D)	2	(D)	-	-	11	(D)	2	(D)	6	1 648 7
-	-	-	-	-	-	-	-	4	(D)	-	-	-	- 8
1	(D)	-	-	-	-	-	-	4	372	1	(D)	1	(D) 9
11	9 817	7	7 067	7	3 070	12	1 987	53	7 426	5	2 827	30	4 444 10
6	(D)	4	(D)	7	3 070	8	1 421	21	3 986	2	(D)	18	3 522 11
5	(D)	3	(D)	-	-	4	566	32	3 440	3	(D)	12	922 12
8	13 874	11	3 159	10	3 129	6	2 314	28	5 841	2	(D)	12	4 667 13
8	13 874	8	2 264	9	(D)	6	2 314	19	4 007	2	(D)	12	4 667 14
-	-	3	895	1	(D)	-	-	9	1 834	-	-	-	- 15
4	8 862	13	12 616	9	2 272	3	(D)	25	3 134	4	1 376	8	1 681 16
3	(D)	5	5 881	7	(D)	2	(D)	10	1 342	2	(D)	6	(D) 17
1	(D)	8	6 735	2	(D)	1	(D)	15	1 792	2	(D)	2	(D) 18
3	(D)	7	5 899	2	(D)	3	(D)	19	2 818	1	(D)	10	1 079 19
1	(D)	3	(D)	2	(D)	1	(D)	10	1 374	1	(D)	6	632 20
2	(D)	4	(D)	-	-	2	(D)	9	1 444	-	-	4	447 21
5	915	9	4 251	2	(D)	-	-	16	2 241	3	1 055	7	962 22
3	(D)	5	1 857	9	1 805	3	1 490	24	3 535	2	(D)	11	1 821 23
17	41 897	29	19 087	30	5 655	19	11 995	95	25 684	10	11 326	55	15 951 24
17	41 897	29	19 087	30	5 655	19	11 995	95	25 684	10	11 326	55	15 951 25
3	(D)	6	10 978	1	(D)	1	(D)	20	1 998	3	534	4	130 26
2	(D)	7	3 139	2	(D)	3	(D)	7	1 558	2	(D)	6	681 27
4	(D)	3	(D)	3	305	1	(D)	14	941	2	(D)	1	(D) 28
2	(D)	9	2 506	5	1 240	1	(D)	29	3 073	2	(D)	7	712 29
2	(D)	6	(D)	5	1 240	1	(D)	20	2 421	2	(D)	6	(D) 30
-	-	3	(D)	-	-	-	-	9	652	-	-	1	(D) 31
-	-	1	(D)	-	-	-	-	3	(D)	-	-	-	- 32
8	7 848	9	5 617	8	1 759	3	799	28	3 825	5	1 760	10	2 382 33
6	(D)	6	(D)	8	1 759	2	(D)	18	3 147	5	1 760	10	2 382 34
2	(D)	3	(D)	-	-	1	(D)	10	678	-	-	-	- 35
2	(D)	3	(D)	2	(D)	-	-	5	398	-	-	1	(D) 36
-	-	1	(D)	-	-	-	-	2	(D)	-	-	-	- 37
60	209 467	67	55 370	87	36 914	72	42 494	285	92 977	17	16 831	177	71 498 38
53	201 189	53	46 243	76	(D)	69	(D)	245	84 889	14	15 098	163	61 657 39
4	(D)	7	3 738	1	(D)	1	(D)	19	3 678	3	1 733	3	(D) 40
3	(D)	7	5 389	10	(D)	2	(D)	21	4 410	-	-	11	(D) 41
-	-	-	-	-	-	-	-	-	-	-	-	-	- 42



**Table 6. Summary Statistics for Places With 350 Establishments or More: 1987**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	<b>BILLINGS</b>							
	Retail trade .....	806	809 459	97 145	22 950	10 610	210	74
52	Building materials and garden supplies stores .....	36	42 362	4 796	1 124	334	6	2
521, 3	Building materials and supply stores .....	23	30 876	3 575	828	221	4	2
525	Hardware stores .....	7	(D)	(D)	(D)	(D)	1	-
526	Retail nurseries, lawn and garden supply stores .....	1	(D)	(D)	(D)	(D)	-	-
527	Mobile home dealers .....	5	(D)	(D)	(D)	(D)	1	-
53	General merchandise stores .....	16	(D)	(D)	(D)	(D)	-	-
531	Department stores (incl. leased depts.) <sup>1, 2</sup> .....	10	113 625	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	10	104 193	13 904	3 508	1 446	-	-
533	Variety stores .....	3	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores .....	3	(D)	(D)	(D)	(D)	-	-
54	Food stores .....	81	167 181	15 583	3 653	1 350	20	9
541	Grocery stores .....	61	(D)	(D)	(D)	(D)	12	6
542	Meat and fish (seafood) markets .....	4	(D)	(D)	(D)	(D)	2	1
546	Retail bakeries .....	5	(D)	(D)	(D)	(D)	2	1
543, 4, 5, 9	Other food stores .....	11	1 946	306	67	42	4	1
55 ex. 554	Automotive dealers .....	53	201 189	16 804	3 741	936	5	5
551	New and used car dealers .....	18	(D)	(D)	(D)	(D)	-	1
552	Used car dealers .....	6	(D)	(D)	(D)	(D)	2	-
553	Auto and home supply stores .....	20	(D)	(D)	(D)	(D)	3	3
555, 6, 7, 9	Miscellaneous automotive dealers .....	9	(D)	(D)	(D)	(D)	-	1
554	Gasoline service stations .....	53	46 243	3 010	701	321	15	7
56	Apparel and accessory stores .....	76	(D)	(D)	(D)	(D)	13	4
561	Men's and boys' clothing stores .....	12	(D)	(D)	(D)	(D)	3	-
562, 3	Women's clothing and specialty stores .....	30	11 269	1 473	383	244	5	3
562	Women's clothing stores .....	26	(D)	(D)	(D)	(D)	4	2
563	Women's accessory and specialty stores .....	4	(D)	(D)	(D)	(D)	1	1
565	Family clothing stores .....	14	(D)	(D)	(D)	(D)	2	1
566	Shoe stores .....	14	(D)	(D)	(D)	(D)	-	-
564, 9	Other apparel and accessory stores .....	6	750	102	25	21	3	-
57	Furniture and home furnishings stores .....	69	(D)	(D)	(D)	(D)	16	4
5712	Furniture stores .....	26	(D)	(D)	(D)	(D)	4	-
5713, 4, 9	Home furnishings stores .....	19	(D)	(D)	(D)	(D)	6	1
572	Household appliance stores .....	11	(D)	(D)	(D)	(D)	5	1
573	Radio, television, computer, and music stores .....	13	(D)	(D)	(D)	(D)	1	2
58	Eating and drinking places .....	245	84 889	20 941	5 032	4 039	83	27
5812	Eating places .....	191	71 230	18 064	4 298	3 561	69	22
5813	Drinking places .....	54	13 659	2 877	734	478	14	5
591	Drug and proprietary stores .....	14	15 098	1 811	364	112	4	1
59 ex. 591	Miscellaneous retail stores .....	163	61 657	9 131	2 052	962	48	15
592	Liquor stores .....	6	(D)	(D)	(D)	(D)	-	-
593	Used merchandise stores .....	17	(D)	(D)	(D)	(D)	5	2
594	Miscellaneous shopping goods stores .....	81	36 570	4 999	1 117	542	21	8
5941	Sporting goods stores and bicycle shops .....	21	(D)	(D)	(D)	(D)	6	3
5942, 3	Book, stationery stores .....	15	(D)	(D)	(D)	(D)	5	1
5944	Jewelry stores .....	15	(D)	(D)	(D)	(D)	4	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	30	(D)	(D)	(D)	(D)	6	3
596	Nonstore retailers .....	5	(D)	(D)	(D)	(D)	-	-
598	Fuel dealers .....	2	(D)	(D)	(D)	(D)	-	-
5992	Florists .....	6	(D)	(D)	(D)	(D)	3	-
5993	Tobacco stores and stands .....	1	(D)	(D)	(D)	(D)	-	-
5994	News dealers and newsstands .....	1	(D)	(D)	(D)	(D)	1	-
5995	Optical goods stores .....	11	2 397	595	145	39	1	1
5999	Miscellaneous retail stores, n.e.c. ....	33	(D)	(D)	(D)	(D)	17	4

See footnotes at end of table.

**Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	<b>BOZEMAN</b>							
	Retail trade .....	350	268 037	32 828	7 868	3 859	106	40
52	Building materials and garden supplies stores .....	22	22 119	2 860	770	192	7	1
521, 3	Building materials and supply stores .....	11	14 760	1 800	487	110	1	1
525	Hardware stores .....	10	(D)	(D)	(D)	(D)	6	-
526	Retail nurseries, lawn and garden supply stores .....	-	-	-	-	-	-	-
527	Mobile home dealers .....	1	(D)	(D)	(D)	(D)	-	-
53	General merchandise stores .....	5	(D)	(D)	(D)	(D)	-	-
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	2	(D)	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	2	(D)	(D)	(D)	(D)	-	-
533	Variety stores .....	-	-	-	-	-	-	-
539	Miscellaneous general merchandise stores .....	3	(D)	(D)	(D)	(D)	-	-
54	Food stores .....	24	50 115	4 776	1 143	412	6	2
541	Grocery stores .....	14	48 168	4 460	1 069	359	3	-
542	Meat and fish (seafood) markets .....	3	871	98	24	12	-	1
546	Retail bakeries .....	5	(D)	(D)	(D)	(D)	3	1
543, 4, 5, 9	Other food stores .....	2	(D)	(D)	(D)	(D)	-	-
55 ex. 554	Automotive dealers .....	25	(D)	(D)	(D)	(D)	7	-
551	New and used car dealers .....	12	(D)	(D)	(D)	(D)	3	-
552	Used car dealers .....	1	(D)	(D)	(D)	(D)	1	-
553	Auto and home supply stores .....	9	(D)	(D)	(D)	(D)	2	-
555, 6, 7, 9	Miscellaneous automotive dealers .....	3	(D)	(D)	(D)	(D)	1	-
554	Gasoline service stations .....	22	15 874	865	207	128	10	-
56	Apparel and accessory stores .....	37	12 679	1 732	406	227	4	5
561	Men's and boys' clothing stores .....	5	(D)	(D)	(D)	(D)	-	-
562, 3	Women's clothing and specialty stores .....	14	(D)	(D)	(D)	(D)	1	4
562	Women's clothing stores .....	13	(D)	(D)	(D)	(D)	1	3
563	Women's accessory and specialty stores .....	1	(D)	(D)	(D)	(D)	-	1
565	Family clothing stores .....	6	(D)	(D)	(D)	(D)	1	-
566	Shoe stores .....	9	2 811	335	74	33	2	-
564, 9	Other apparel and accessory stores .....	3	(D)	(D)	(D)	(D)	-	1
57	Furniture and home furnishings stores .....	34	(D)	(D)	(D)	(D)	12	3
5712	Furniture stores .....	10	(D)	(D)	(D)	(D)	3	1
5713, 4, 9	Home furnishings stores .....	8	(D)	(D)	(D)	(D)	6	1
572	Household appliance stores .....	3	(D)	(D)	(D)	(D)	1	-
573	Radio, television, computer, and music stores .....	13	5 325	641	159	73	2	1
58	Eating and drinking places .....	87	28 303	6 966	1 653	1 504	27	16
5812	Eating places .....	70	24 359	6 173	1 448	1 332	21	14
5813	Drinking places .....	17	3 944	793	205	172	6	2
591	Drug and proprietary stores .....	8	(D)	(D)	(D)	(D)	2	-
59 ex. 591	Miscellaneous retail stores .....	86	31 304	4 149	1 049	505	31	13
592	Liquor stores .....	3	(D)	(D)	(D)	(D)	1	-
593	Used merchandise stores .....	5	(D)	(D)	(D)	(D)	3	1
594	Miscellaneous shopping goods stores .....	48	21 116	2 866	740	373	16	7
5941	Sporting goods stores and bicycle shops .....	13	8 540	1 281	342	144	4	2
5942, 3	Book, stationery stores .....	7	(D)	(D)	(D)	(D)	2	-
5944	Jewelry stores .....	7	(D)	(D)	(D)	(D)	1	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	21	(D)	(D)	(D)	(D)	9	4
596	Nonstore retailers .....	6	(D)	(D)	(D)	(D)	1	1
598	Fuel dealers .....	2	(D)	(D)	(D)	(D)	-	-
5992	Florists .....	6	(D)	(D)	(D)	(D)	3	1
5993	Tobacco stores and stands .....	-	-	-	-	-	-	-
5994	News dealers and newsstands .....	-	-	-	-	-	-	-
5995	Optical goods stores .....	5	(D)	(D)	(D)	(D)	4	-
5999	Miscellaneous retail stores, n.e.c. ....	11	(D)	(D)	(D)	(D)	3	3

See footnotes at end of table.



**Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	<b>GREAT FALLS</b>							
	<b>Retail trade</b> .....	530	462 050	55 859	13 317	5 945	160	49
52	<b>Building materials and garden supplies stores</b> .....	22	(D)	(D)	(D)	(D)	5	1
521, 3	Building materials and supply stores .....	16	18 739	2 181	469	108	4	1
525	Hardware stores .....	2	(D)	(D)	(D)	(D)	-	-
526	Retail nurseries, lawn and garden supply stores .....	2	(D)	(D)	(D)	(D)	1	-
527	Mobile home dealers .....	2	(D)	(D)	(D)	(D)	-	-
53	<b>General merchandise stores</b> .....	12	(D)	(D)	(D)	(D)	1	-
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	8	(D)	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	8	(D)	(D)	(D)	(D)	-	-
533	Variety stores .....	3	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores .....	1	(D)	(D)	(D)	(D)	1	-
54	<b>Food stores</b> .....	47	95 099	8 312	2 068	768	19	4
541	Grocery stores .....	30	92 063	7 891	1 975	699	8	1
542	Meat and fish (seafood) markets .....	3	(D)	(D)	(D)	(D)	3	-
546	Retail bakeries .....	8	(D)	(D)	(D)	(D)	4	3
543, 4, 5, 9	Other food stores .....	6	1 573	140	31	31	4	-
55 ex. 554	<b>Automotive dealers</b> .....	45	(D)	(D)	(D)	(D)	8	2
551	New and used car dealers .....	11	(D)	(D)	(D)	(D)	1	-
552	Used car dealers .....	6	(D)	(D)	(D)	(D)	1	-
553	Auto and home supply stores .....	23	(D)	(D)	(D)	(D)	4	2
555, 6, 7, 9	Miscellaneous automotive dealers .....	5	(D)	(D)	(D)	(D)	2	-
554	<b>Gasoline service stations</b> .....	40	31 350	1 689	413	173	15	4
56	<b>Apparel and accessory stores</b> .....	52	(D)	(D)	(D)	(D)	9	7
561	Men's and boys' clothing stores .....	4	1 828	257	45	18	-	1
562, 3	Women's clothing and specialty stores .....	23	(D)	(D)	(D)	(D)	7	3
562	Women's clothing stores .....	20	(D)	(D)	(D)	(D)	6	3
563	Women's accessory and specialty stores .....	3	(D)	(D)	(D)	(D)	1	-
565	Family clothing stores .....	4	4 310	543	149	51	-	-
566	Shoe stores .....	16	(D)	(D)	(D)	(D)	-	1
564, 9	Other apparel and accessory stores .....	5	476	61	19	17	2	2
57	<b>Furniture and home furnishings stores</b> .....	46	(D)	(D)	(D)	(D)	5	2
5712	Furniture stores .....	18	8 559	1 237	332	125	2	-
5713, 4, 9	Home furnishings stores .....	9	(D)	(D)	(D)	(D)	1	-
572	Household appliance stores .....	2	(D)	(D)	(D)	(D)	-	-
573	Radio, television, computer, and music stores .....	17	(D)	(D)	(D)	(D)	2	2
58	<b>Eating and drinking places</b> .....	166	47 338	11 891	2 740	1 955	73	20
5812	Eating places .....	122	38 273	9 707	2 238	1 643	49	18
5813	Drinking places .....	44	9 065	2 184	502	312	24	2
591	<b>Drug and proprietary stores</b> .....	10	13 783	1 856	524	140	2	-
59 ex. 591	<b>Miscellaneous retail stores</b> .....	90	31 735	4 513	1 066	515	23	9
592	Liquor stores .....	6	(D)	(D)	(D)	(D)	-	-
593	Used merchandise stores .....	10	(D)	(D)	(D)	(D)	1	-
594	Miscellaneous shopping goods stores .....	43	(D)	(D)	(D)	(D)	8	7
5941	Sporting goods stores and bicycle shops .....	8	6 648	728	167	64	2	1
5942, 3	Book, stationery stores .....	5	1 325	100	29	18	1	-
5944	Jewelry stores .....	7	2 078	361	89	56	3	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	23	(D)	(D)	(D)	(D)	2	6
596	<b>Nonstore retailers</b> .....	3	(D)	(D)	(D)	(D)	2	-
598	<b>Fuel dealers</b> .....	1	(D)	(D)	(D)	(D)	-	-
5992	<b>Florists</b> .....	8	1 866	503	127	55	4	-
5993	<b>Tobacco stores and stands</b> .....	2	(D)	(D)	(D)	(D)	1	-
5994	<b>News dealers and newsstands</b> .....	-	-	-	-	-	-	-
5995	<b>Optical goods stores</b> .....	6	(D)	(D)	(D)	(D)	2	1
5999	<b>Miscellaneous retail stores, n.e.c.</b> .....	11	(D)	(D)	(D)	(D)	5	1

See footnotes at end of table.



Table 6. **Summary Statistics for Places With 350 Establishments or More: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partners- hips (number)
	<b>MISSOULA</b>							
	Retail trade .....	533	459 537	55 986	13 075	6 185	175	49
52	Building materials and garden supplies stores .....	25	21 520	2 745	583	182	7	1
521, 3	Building materials and supply stores .....	15	9 353	1 335	275	81	6	-
525	Hardware stores .....	8	(D)	(D)	(D)	(D)	1	1
526	Retail nurseries, lawn and garden supply stores .....	-	-	-	-	-	-	-
527	Mobile home dealers .....	2	(D)	(D)	(D)	(D)	-	-
53	General merchandise stores .....	9	(D)	(D)	(D)	(D)	1	-
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	5	58 578	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	5	53 056	6 217	1 491	618	-	-
533	Variety stores .....	3	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores .....	1	(D)	(D)	(D)	(D)	1	-
54	Food stores .....	37	86 043	7 952	1 855	703	13	5
541	Grocery stores .....	23	(D)	(D)	(D)	(D)	5	1
542	Meat and fish (seafood) markets .....	2	(D)	(D)	(D)	(D)	1	1
546	Retail bakeries .....	7	(D)	(D)	(D)	(D)	5	1
543, 4, 5, 9	Other food stores .....	5	(D)	(D)	(D)	(D)	2	2
55 ex. 554	Automotive dealers .....	38	106 944	9 225	2 016	476	9	3
551	New and used car dealers .....	10	(D)	(D)	(D)	(D)	1	-
552	Used car dealers .....	8	2 903	190	59	20	6	-
553	Auto and home supply stores .....	19	15 167	2 695	619	156	2	2
555, 6, 7, 9	Miscellaneous automotive dealers .....	1	(D)	(D)	(D)	(D)	-	1
554	Gasoline service stations .....	38	30 934	1 906	477	255	16	3
56	Apparel and accessory stores .....	63	(D)	(D)	(D)	(D)	18	3
561	Men's and boys' clothing stores .....	4	1 586	205	53	30	-	-
562, 3	Women's clothing and specialty stores .....	25	(D)	(D)	(D)	(D)	6	2
562	Women's clothing stores .....	24	(D)	(D)	(D)	(D)	5	2
563	Women's accessory and specialty stores .....	1	(D)	(D)	(D)	(D)	1	-
565	Family clothing stores .....	12	7 593	977	229	116	3	1
566	Shoe stores .....	15	(D)	(D)	(D)	(D)	2	-
564, 9	Other apparel and accessory stores .....	7	(D)	(D)	(D)	(D)	7	-
57	Furniture and home furnishings stores .....	41	(D)	(D)	(D)	(D)	8	3
5712	Furniture stores .....	10	(D)	(D)	(D)	(D)	1	1
5713, 4, 9	Home furnishings stores .....	8	(D)	(D)	(D)	(D)	2	1
572	Household appliance stores .....	6	(D)	(D)	(D)	(D)	3	1
573	Radio, television, computer, and music stores .....	17	9 320	1 173	310	99	2	-
58	Eating and drinking places .....	149	51 504	13 416	3 030	2 384	52	20
5812	Eating places .....	113	44 649	11 993	2 667	2 123	42	16
5813	Drinking places .....	36	6 855	1 423	363	261	10	4
591	Drug and proprietary stores .....	12	10 070	1 105	316	117	6	-
59 ex. 591	Miscellaneous retail stores .....	121	50 967	7 133	1 747	777	45	11
592	Liquor stores .....	7	4 854	290	76	39	1	-
593	Used merchandise stores .....	10	(D)	(D)	(D)	(D)	6	-
594	Miscellaneous shopping goods stores .....	55	25 880	3 569	834	395	19	4
5941	Sporting goods stores and bicycle shops .....	12	(D)	(D)	(D)	(D)	5	-
5942, 3	Book, stationery stores .....	9	(D)	(D)	(D)	(D)	2	2
5944	Jewelry stores .....	8	2 478	475	120	35	3	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	26	(D)	(D)	(D)	(D)	9	2
596	Nonstore retailers .....	9	9 631	1 028	288	78	5	-
598	Fuel dealers .....	3	(D)	(D)	(D)	(D)	-	-
5992	Florists .....	8	(D)	(D)	(D)	(D)	1	3
5993	Tobacco stores and stands .....	1	(D)	(D)	(D)	(D)	1	-
5994	News dealers and newsstands .....	-	-	-	-	-	-	-
5995	Optical goods stores .....	6	(D)	(D)	(D)	(D)	2	-
5999	Miscellaneous retail stores, n.e.c. ....	22	(D)	(D)	(D)	(D)	10	4

<sup>1</sup>Includes sales from catalog order desks.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

**Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	<b>CASCADE COUNTY</b> (Coextensive with Great Falls, MT MSA; see table 8.)							
	<b>FLATHEAD COUNTY</b>							
	Retail trade -----	593	359 038	43 094	9 883	4 663	254	53
52	Building materials and garden supplies stores -----	43	28 746	3 191	615	190	11	6
521, 3	Building materials and supply stores -----	23	20 394	2 200	410	109	2	4
525	Hardware stores -----	13	6 658	793	179	73	6	2
526	Retail nurseries, lawn and garden supply stores -----	5	(D)	(D)	(D)	(D)	2	-
527	Mobile home dealers -----	2	(D)	(D)	(D)	(D)	1	-
53	General merchandise stores -----	12	40 993	4 624	1 025	410	2	-
531	Department stores (incl. leased depts.) <sup>1 2</sup> -----	4	40 599	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> -----	4	37 079	4 125	905	349	-	-
533	Variety stores -----	4	2 656	315	78	42	-	-
539	Miscellaneous general merchandise stores -----	4	1 258	184	42	19	2	-
54	Food stores -----	54	84 976	8 038	1 844	728	25	7
541	Grocery stores -----	36	81 229	7 185	1 642	629	17	2
542	Meat and fish (seafood) markets -----	6	2 434	654	157	61	2	1
546	Retail bakeries -----	6	506	111	25	17	3	3
543, 4, 5, 9	Other food stores -----	6	807	88	20	21	3	1
55 ex. 554	Automotive dealers -----	44	77 976	7 093	1 605	445	14	1
551	New and used car dealers -----	11	60 390	5 132	1 198	277	-	-
552	Used car dealers -----	7	3 494	226	28	25	5	-
553	Auto and home supply stores -----	17	7 035	1 165	281	92	6	-
555, 6, 7, 9	Miscellaneous automotive dealers -----	9	7 057	570	98	51	3	1
554	Gasoline service stations -----	30	17 983	1 055	249	135	8	4
56	Apparel and accessory stores -----	49	11 358	1 400	342	199	24	4
561	Men's and boys' clothing stores -----	3	(D)	(D)	(D)	(D)	2	-
562, 3	Women's clothing and specialty stores -----	26	4 980	596	141	99	17	1
562	Women's clothing stores -----	23	4 738	572	135	93	15	-
563	Women's accessory and specialty stores -----	3	242	24	6	6	2	1
565	Family clothing stores -----	4	2 786	361	88	34	1	1
566	Shoe stores -----	6	2 047	209	48	26	1	-
564, 9	Other apparel and accessory stores -----	10	(D)	(D)	(D)	(D)	3	2
57	Furniture and home furnishings stores -----	54	17 073	2 362	538	196	25	5
5712	Furniture stores -----	12	5 257	733	173	55	4	1
5713, 4, 9	Home furnishings stores -----	20	3 454	412	90	44	12	-
572	Household appliance stores -----	8	4 988	607	141	48	2	3
573	Radio, television, computer, and music stores -----	14	3 374	610	134	49	7	1
58	Eating and drinking places -----	171	40 828	10 044	2 269	1 660	85	17
5812	Eating places -----	131	32 204	8 387	1 847	1 398	66	15
5813	Drinking places -----	40	8 624	1 657	422	262	19	2
591	Drug and proprietary stores -----	14	7 995	874	197	100	6	1
59 ex. 591	Miscellaneous retail stores -----	122	31 110	4 413	1 199	600	54	8
592	Liquor stores -----	6	(D)	(D)	(D)	(D)	1	-
593	Used merchandise stores -----	5	832	138	31	18	3	-
594	Miscellaneous shopping goods stores -----	65	16 121	2 454	705	382	31	5
5941	Sporting goods stores and bicycle shops -----	14	8 477	1 381	420	184	5	1
5942, 3	Book, stationery stores -----	9	1 637	203	49	35	3	1
5944	Jewelry stores -----	11	1 577	329	99	44	6	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	31	4 430	541	137	119	17	2
596	Nonstore retailers -----	13	5 326	676	206	58	3	1
598	Fuel dealers -----	2	(D)	(D)	(D)	(D)	-	-
5992	Florists -----	10	1 445	298	63	62	5	1
5993	Tobacco stores and stands -----	-	-	-	-	-	-	-
5994	News dealers and newsstands -----	-	-	-	-	-	-	-
5995	Optical goods stores -----	3	(D)	(D)	(D)	(D)	-	-
5999	Miscellaneous retail stores, n.e.c. -----	18	2 866	389	77	44	11	1

See footnotes at end of table.



Table 7. **Summary Statistics for Counties With 350 Establishments or More: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	<b>GALLATIN COUNTY</b>							
	Retail trade .....	512	334 781	40 158	9 527	4 787	190	57
52	Building materials and garden supplies stores .....	35	27 162	3 402	907	259	16	1
521, 3	Building materials and supply stores .....	16	17 584	2 009	539	138	5	1
525	Hardware stores .....	16	8 737	1 244	321	110	11	-
526	Retail nurseries, lawn and garden supply stores .....	1	(D)	(D)	(D)	(D)	-	-
527	Mobile home dealers .....	2	(D)	(D)	(D)	(D)	-	-
53	General merchandise stores .....	8	24 254	2 667	615	296	2	-
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	2	(D)	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	2	(D)	(D)	(D)	(D)	-	-
533	Variety stores .....	-	-	-	-	-	-	-
539	Miscellaneous general merchandise stores .....	6	(D)	(D)	(D)	(D)	2	-
54	Food stores .....	45	63 014	6 019	1 402	537	17	3
541	Grocery stores .....	28	60 348	5 581	1 301	467	10	-
542	Meat and fish (seafood) markets .....	3	871	98	24	12	-	1
546	Retail bakeries .....	8	663	194	41	30	6	1
543, 4, 5, 9	Other food stores .....	6	1 132	146	36	28	1	1
55 ex. 554	Automotive dealers .....	31	65 399	6 341	1 389	332	9	-
551	New and used car dealers .....	13	57 175	5 228	1 125	244	3	-
552	Used car dealers .....	1	(D)	(D)	(D)	(D)	1	-
553	Auto and home supply stores .....	14	6 373	919	216	72	4	-
555, 6, 7, 9	Miscellaneous automotive dealers .....	3	(D)	(D)	(D)	(D)	1	-
554	Gasoline service stations .....	37	38 346	2 744	592	302	16	1
56	Apparel and accessory stores .....	43	14 020	1 809	433	248	5	6
561	Men's and boys' clothing stores .....	6	2 180	349	93	32	-	1
562, 3	Women's clothing and specialty stores .....	15	3 805	614	146	109	2	4
562	Women's clothing stores .....	14	(D)	(D)	(D)	(D)	2	3
563	Women's accessory and specialty stores .....	1	(D)	(D)	(D)	(D)	-	1
565	Family clothing stores .....	8	4 192	450	99	57	1	-
566	Shoe stores .....	9	2 811	335	74	33	2	-
564, 9	Other apparel and accessory stores .....	5	1 032	61	21	17	-	1
57	Furniture and homefurnishings stores .....	37	14 528	1 865	445	171	15	3
5712	Furniture stores .....	12	5 273	755	173	56	5	1
5713, 4, 9	Homefurnishings stores .....	8	(D)	(D)	(D)	(D)	6	1
572	Household appliance stores .....	4	(D)	(D)	(D)	(D)	2	-
573	Radio, television, computer, and music stores .....	13	5 325	641	159	73	2	1
58	Eating and drinking places .....	143	37 825	9 098	2 170	1 887	59	25
5812	Eating places .....	114	32 634	8 100	1 903	1 656	45	21
5813	Drinking places .....	29	5 191	998	267	231	14	4
591	Drug and proprietary stores .....	11	14 602	1 524	399	163	3	-
59 ex. 591	Miscellaneous retail stores .....	122	35 631	4 689	1 175	592	48	18
592	Liquor stores .....	6	(D)	(D)	(D)	(D)	2	-
593	Used merchandise stores .....	7	610	55	7	6	4	2
594	Miscellaneous shopping goods stores .....	72	24 285	3 253	839	443	29	9
5941	Sporting goods stores and bicycle shops .....	21	9 719	1 399	387	179	9	2
5942, 3	Book, stationery stores .....	8	6 450	672	178	76	3	-
5944	Jewelry stores .....	8	2 187	314	75	39	2	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	35	5 929	868	199	149	15	6
596	Nonstore retailers .....	8	2 712	338	91	33	2	2
598	Fuel dealers .....	2	(D)	(D)	(D)	(D)	-	-
5992	Florists .....	7	989	214	47	31	3	2
5993	Tobacco stores and stands .....	-	-	-	-	-	-	-
5994	News dealers and newsstands .....	-	-	-	-	-	-	-
5995	Optical goods stores .....	5	(D)	(D)	(D)	(D)	4	-
5999	Miscellaneous retail stores, n.e.c. ....	15	2 579	326	69	34	4	3

See footnotes at end of table.



**Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partne- rships (number)
	<b>LEWIS AND CLARK COUNTY</b>							
	<b>Retail trade</b> .....	402	288 495	33 605	8 131	3 970	168	47
52	<b>Building materials and garden supplies stores</b> .....	20	12 710	1 733	338	144	4	1
521, 3	Building materials and supply stores .....	12	9 042	1 265	258	94	2	1
525	Hardware stores .....	4	(D)	(D)	(D)	(D)	2	—
526	Retail nurseries, lawn and garden supply stores .....	3	424	92	19	11	—	—
527	Mobile home dealers .....	1	(D)	(D)	(D)	(D)	—	—
53	<b>General merchandise stores</b> .....	8	31 710	3 840	842	371	—	1
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	3	29 000	(NA)	(NA)	(NA)	—	—
531	Department stores (excl. leased depts.) <sup>1</sup> .....	3	25 719	3 225	731	309	—	—
533	Variety stores .....	—	—	—	—	—	—	—
539	Miscellaneous general merchandise stores .....	5	5 991	615	111	62	—	1
54	<b>Food stores</b> .....	41	77 114	7 147	1 721	678	21	8
541	Grocery stores .....	29	75 197	6 808	1 637	607	12	5
542	Meat and fish (seafood) markets .....	1	(D)	(D)	(D)	(D)	—	1
546	Retail bakeries .....	5	(D)	(D)	(D)	(D)	4	1
543, 4, 5, 9	Other food stores .....	6	1 151	181	41	35	5	1
55 ex. 554	<b>Automotive dealers</b> .....	31	47 410	3 997	1 130	270	8	1
551	New and used car dealers .....	8	33 668	2 530	796	160	—	—
552	Used car dealers .....	4	827	54	15	6	—	1
553	Auto and home supply stores .....	12	9 506	1 154	272	88	5	—
555, 6, 7, 9	Miscellaneous automotive dealers .....	7	3 409	259	47	16	3	—
554	<b>Gasoline service stations</b> .....	27	22 392	1 421	348	148	16	1
56	<b>Apparel and accessory stores</b> .....	30	7 318	892	231	138	5	3
561	Men's and boys' clothing stores .....	4	(D)	(D)	(D)	(D)	—	—
562, 3	Women's clothing and specialty stores .....	15	2 986	338	81	66	2	2
562	Women's clothing stores .....	14	(D)	(D)	(D)	(D)	2	1
563	Women's accessory and specialty stores .....	1	(D)	(D)	(D)	(D)	—	1
565	Family clothing stores .....	1	(D)	(D)	(D)	(D)	—	—
566	Shoe stores .....	7	2 394	277	73	41	1	—
564, 9	Other apparel and accessory stores .....	3	(D)	(D)	(D)	(D)	2	1
57	<b>Furniture and home furnishings stores</b> .....	29	12 561	1 457	363	127	9	6
5712	Furniture stores .....	9	(D)	(D)	(D)	(D)	1	4
5713, 4, 9	Home furnishings stores .....	9	4 881	591	139	44	4	1
572	Household appliance stores .....	2	(D)	(D)	(D)	(D)	—	—
573	Radio, television, computer, and music stores .....	9	3 675	412	93	35	4	1
58	<b>Eating and drinking places</b> .....	126	33 598	8 583	2 040	1 618	67	16
5812	Eating places .....	86	27 822	7 402	1 749	1 418	42	12
5813	Drinking places .....	40	5 776	1 181	291	200	25	4
591	<b>Drug and proprietary stores</b> .....	10	7 580	896	200	76	3	—
59 ex. 591	<b>Miscellaneous retail stores</b> .....	80	36 102	3 639	918	400	35	10
592	Liquor stores .....	5	(D)	(D)	(D)	(D)	1	1
593	Used merchandise stores .....	5	641	130	30	14	3	—
594	Miscellaneous shopping goods stores .....	42	12 208	1 654	389	223	18	6
5941	Sporting goods stores and bicycle shops .....	12	6 158	741	171	87	6	1
5942, 3	Book, stationery stores .....	6	1 312	154	37	20	1	1
5944	Jewelry stores .....	10	1 531	338	78	53	4	2
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	14	3 207	421	103	63	7	2
596	<b>Nonstore retailers</b> .....	7	5 176	510	160	45	1	2
598	<b>Fuel dealers</b> .....	5	9 551	877	232	60	1	—
5992	Florists .....	2	(D)	(D)	(D)	(D)	2	—
5993	Tobacco stores and stands .....	—	—	—	—	—	—	—
5994	News dealers and newsstands .....	3	(D)	(D)	(D)	(D)	2	—
5995	Optical goods stores .....	4	(D)	(D)	(D)	(D)	1	1
5999	Miscellaneous retail stores, n.e.c. .....	7	4 120	183	33	20	6	—

See footnotes at end of table.

**Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partne- rships (number)
	<b>MISSOULA COUNTY</b>							
	Retail trade .....	649	543 209	63 096	14 579	6 951	240	60
52	Building materials and garden supplies stores .....	43	29 259	3 600	748	258	15	2
521, 3	Building materials and supply stores .....	27	14 526	1 827	391	132	11	1
525	Hardware stores .....	11	10 377	1 373	307	102	2	1
526	Retail nurseries, lawn and garden supply stores .....	2	(D)	(D)	(D)	(D)	2	—
527	Mobile home dealers .....	3	(D)	(D)	(D)	(D)	—	—
53	General merchandise stores .....	10	64 012	7 066	1 689	708	1	—
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	5	58 578	(NA)	(NA)	(NA)	—	—
531	Department stores (excl. leased depts.) <sup>1</sup> .....	5	53 056	6 217	1 491	618	—	—
533	Variety stores .....	3	(D)	(D)	(D)	(D)	—	—
539	Miscellaneous general merchandise stores .....	2	(D)	(D)	(D)	(D)	1	—
54	Food stores .....	54	106 154	9 813	2 262	853	26	6
541	Grocery stores .....	38	103 446	9 398	2 164	755	17	2
542	Meat and fish (seafood) markets .....	3	(D)	(D)	(D)	(D)	1	1
546	Retail bakeries .....	7	(D)	(D)	(D)	(D)	5	1
543, 4, 5, 9	Other food stores .....	6	778	109	25	31	3	2
55 ex. 554	Automotive dealers .....	45	127 939	10 198	2 216	557	12	3
551	New and used car dealers .....	11	98 875	6 316	1 347	310	1	—
552	Used car dealers .....	8	2 903	190	59	20	6	—
553	Auto and home supply stores .....	19	15 167	2 695	619	156	2	2
555, 6, 7, 9	Miscellaneous automotive dealers .....	7	10 994	997	191	71	3	1
554	Gasoline service stations .....	48	46 819	3 254	770	407	20	6
56	Apparel and accessory stores .....	67	23 501	2 971	709	408	20	3
561	Men's and boys' clothing stores .....	4	1 586	205	53	30	—	—
562, 3	Women's clothing and specialty stores .....	27	(D)	(D)	(D)	(D)	7	2
562	Women's clothing stores .....	25	(D)	(D)	(D)	(D)	5	2
563	Women's accessory and specialty stores .....	2	(D)	(D)	(D)	(D)	2	—
565	Family clothing stores .....	12	7 593	977	229	116	3	1
566	Shoe stores .....	16	5 406	654	147	69	2	—
564, 9	Other apparel and accessory stores .....	8	823	100	22	17	8	—
57	Furniture and home furnishings stores .....	47	25 301	3 325	862	279	11	3
5712	Furniture stores .....	13	6 856	1 010	272	80	2	1
5713, 4, 9	Home furnishings stores .....	10	6 246	792	200	68	3	1
572	Household appliance stores .....	7	2 879	350	80	32	4	1
573	Radio, television, computer, and music stores .....	17	9 320	1 173	310	99	2	—
58	Eating and drinking places .....	186	56 101	14 313	3 205	2 538	73	25
5812	Eating places .....	132	47 374	12 532	2 773	2 225	51	20
5813	Drinking places .....	54	8 727	1 781	432	313	22	5
591	Drug and proprietary stores .....	12	10 070	1 105	316	117	6	—
59 ex. 591	Miscellaneous retail stores .....	137	54 053	7 451	1 802	826	56	12
592	Liquor stores .....	7	4 854	290	76	39	1	—
593	Used merchandise stores .....	12	1 414	333	89	41	8	—
594	Miscellaneous shopping goods stores .....	61	27 550	3 736	872	424	22	5
5941	Sporting goods stores and bicycle shops .....	14	11 251	1 616	365	166	6	—
5942, 3	Book, stationery stores .....	10	5 861	592	144	72	2	2
5944	Jewelry stores .....	8	2 478	475	120	35	3	—
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	29	7 960	1 053	243	151	11	3
596	Nonstore retailers .....	13	10 668	1 148	301	91	8	—
598	Fuel dealers .....	4	1 410	264	84	18	—	—
5992	Florists .....	9	2 239	463	110	76	2	3
5993	Tobacco stores and stands .....	1	(D)	(D)	(D)	(D)	1	—
5994	News dealers and newsstands .....	—	—	—	—	—	—	—
5995	Optical goods stores .....	6	(D)	(D)	(D)	(D)	2	—
5999	Miscellaneous retail stores, n.e.c. ....	24	4 699	968	205	117	12	4
	<b>YELLOWSTONE COUNTY</b> (Coextensive with Billings, MT MSA; see table 8.)							

<sup>1</sup>Includes sales from catalog order desks.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.



**Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partne- rships (number)
	<b>BILLINGS, MT MSA</b>							
	Retail trade .....	932	884 100	104 937	25 034	11 540	253	81
52	Building materials and garden supplies stores .....	49	47 364	5 520	1 289	406	14	2
521, 3	Building materials and supply stores .....	30	34 243	4 083	946	250	7	2
525	Hardware stores .....	12	(D)	(D)	(D)	(D)	5	-
526	Retail nurseries, lawn and garden supply stores .....	2	(D)	(D)	(D)	(D)	1	-
527	Mobile home dealers .....	5	(D)	(D)	(D)	(D)	1	-
53	General merchandise stores .....	18	118 626	15 379	3 822	1 594	-	-
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	10	113 625	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) <sup>1</sup> .....	10	104 193	13 904	3 508	1 446	-	-
533	Variety stores .....	4	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores .....	4	(D)	(D)	(D)	(D)	-	-
54	Food stores .....	100	192 559	17 455	4 353	1 584	25	11
541	Grocery stores .....	75	187 314	16 700	4 180	1 470	15	8
542	Meat and fish (seafood) markets .....	4	(D)	(D)	(D)	(D)	2	1
546	Retail bakeries .....	6	(D)	(D)	(D)	(D)	3	1
543, 4, 5, 9	Other food stores .....	15	2 402	360	78	52	5	1
55 ex. 554	Automotive dealers .....	60	209 467	17 459	3 876	975	6	5
551	New and used car dealers .....	19	175 593	13 334	2 956	684	-	1
552	Used car dealers .....	7	2 617	224	50	22	3	-
553	Auto and home supply stores .....	24	14 124	2 327	545	151	3	3
555, 6, 7, 9	Miscellaneous automotive dealers .....	10	17 133	1 574	325	118	-	1
554	Gasoline service stations .....	67	55 370	3 472	803	386	23	8
56	Apparel and accessory stores .....	87	36 914	4 608	1 108	586	13	4
561	Men's and boys' clothing stores .....	14	5 716	818	177	85	3	-
562, 3	Women's clothing and specialty stores .....	34	12 622	1 621	419	268	5	3
562	Women's clothing stores .....	30	(D)	(D)	(D)	(D)	4	2
563	Women's accessory and specialty stores .....	4	(D)	(D)	(D)	(D)	1	1
565	Family clothing stores .....	16	10 436	1 228	284	128	2	1
566	Shoe stores .....	17	7 390	839	203	84	-	-
564, 9	Other apparel and accessory stores .....	6	750	102	25	21	3	-
57	Furniture and home furnishings stores .....	72	42 494	5 857	1 531	465	18	4
5712	Furniture stores .....	27	18 268	2 571	658	232	5	-
5713, 4, 9	Home furnishings stores .....	20	(D)	(D)	(D)	(D)	7	1
572	Household appliance stores .....	11	(D)	(D)	(D)	(D)	5	1
573	Radio, television, computer, and music stores .....	14	8 512	980	240	81	1	2
58	Eating and drinking places .....	285	92 977	22 715	5 429	4 359	97	30
5812	Eating places .....	218	77 336	19 550	4 637	3 835	80	25
5813	Drinking places .....	67	15 641	3 165	792	524	17	5
591	Drug and proprietary stores .....	17	16 831	2 041	414	132	5	1
59 ex. 591	Miscellaneous retail stores .....	177	71 498	10 431	2 409	1 053	52	16
592	Liquor stores .....	7	(D)	(D)	(D)	(D)	-	-
593	Used merchandise stores .....	18	3 125	578	126	60	6	2
594	Miscellaneous shopping goods stores .....	86	38 798	5 281	1 174	580	23	8
5941	Sporting goods stores and bicycle shops .....	23	17 354	2 393	498	232	8	3
5942, 3	Book, stationery stores .....	16	4 076	529	129	70	5	1
5944	Jewelry stores .....	16	7 676	1 125	271	106	4	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	31	9 692	1 234	276	172	6	3
596	Nonstore retailers .....	8	(D)	(D)	(D)	(D)	-	-
598	Fuel dealers .....	4	(D)	(D)	(D)	(D)	-	-
5992	Florists .....	7	3 043	857	154	79	3	1
5993	Tobacco stores and stands .....	1	(D)	(D)	(D)	(D)	-	-
5994	News dealers and newsstands .....	1	(D)	(D)	(D)	(D)	1	-
5995	Optical goods stores .....	11	2 397	595	145	39	1	1
5999	Miscellaneous retail stores, n.e.c. ....	34	6 068	1 108	234	118	18	4

See footnotes at end of table.



**Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D.]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partnerships (number)
	<b>GREAT FALLS, MT MSA</b>							
	Retail trade .....	599	503 356	60 286	14 348	6 528	194	57
52	Building materials and garden supplies stores .....	23	24 076	2 929	646	173	6	1
521, 3	Building materials and supply stores .....	16	18 739	2 181	469	108	4	1
525	Hardware stores .....	2	(D)	(D)	(D)	(D)	—	—
526	Retail nurseries, lawn and garden supply stores .....	3	(D)	(D)	(D)	(D)	2	—
527	Mobile home dealers .....	2	(D)	(D)	(D)	(D)	—	—
53	General merchandise stores .....	15	78 228	9 635	2 253	1 100	1	—
531	Department stores (incl. leased depts.) <sup>1 2</sup> .....	9	77 555	(NA)	(NA)	(NA)	—	—
531	Department stores (excl. leased depts.) <sup>1</sup> .....	9	71 767	9 033	2 117	1 039	—	—
533	Variety stores .....	3	(D)	(D)	(D)	(D)	—	—
539	Miscellaneous general merchandise stores .....	3	(D)	(D)	(D)	(D)	1	—
54	Food stores .....	55	97 993	8 561	2 125	811	24	4
541	Grocery stores .....	38	94 957	8 140	2 032	742	13	1
542	Meat and fish (seafood) markets .....	3	(D)	(D)	(D)	(D)	3	—
546	Retail bakeries .....	8	(D)	(D)	(D)	(D)	4	3
543, 4, 5, 9	Other food stores .....	6	1 573	140	31	31	4	—
55 ex. 554	Automotive dealers .....	50	122 885	10 963	2 531	620	9	3
551	New and used car dealers .....	12	91 972	7 376	1 725	391	1	—
552	Used car dealers .....	7	6 829	451	91	31	2	—
553	Auto and home supply stores .....	24	14 974	2 349	524	141	4	3
555, 6, 7, 9	Miscellaneous automotive dealers .....	7	9 110	787	191	57	2	—
554	Gasoline service stations .....	45	33 451	1 818	442	198	17	4
56	Apparel and accessory stores .....	54	20 473	2 713	654	384	9	7
561	Men's and boys' clothing stores .....	4	1 828	257	45	18	—	1
562, 3	Women's clothing and specialty stores .....	24	7 962	1 139	257	224	7	3
562	Women's clothing stores .....	21	(D)	(D)	(D)	(D)	6	3
563	Women's accessory and specialty stores .....	3	(D)	(D)	(D)	(D)	1	—
565	Family clothing stores .....	4	4 310	543	149	51	—	—
566	Shoe stores .....	17	5 897	713	184	74	—	1
564, 9	Other apparel and accessory stores .....	5	476	61	19	17	2	2
57	Furniture and home furnishings stores .....	49	26 073	3 721	974	360	7	3
5712	Furniture stores .....	18	8 559	1 237	332	125	2	—
5713, 4, 9	Home furnishings stores .....	10	(D)	(D)	(D)	(D)	2	—
572	Household appliance stores .....	3	(D)	(D)	(D)	(D)	1	—
573	Radio, television, computer, and music stores .....	18	10 201	1 547	417	155	2	3
58	Eating and drinking places .....	200	53 896	13 415	3 101	2 207	91	26
5812	Eating places .....	140	42 660	10 822	2 498	1 845	59	19
5813	Drinking places .....	60	11 236	2 593	603	362	32	7
591	Drug and proprietary stores .....	10	13 783	1 856	524	140	2	—
59 ex. 591	Miscellaneous retail stores .....	98	32 498	4 675	1 098	535	28	9
592	Liquor stores .....	8	(D)	(D)	(D)	(D)	2	—
593	Used merchandise stores .....	12	1 927	571	131	56	2	—
594	Miscellaneous shopping goods stores .....	45	16 541	2 114	496	274	9	7
5941	Sporting goods stores and bicycle shops .....	8	6 648	728	167	64	2	1
5942, 3	Book, stationery stores .....	5	1 325	100	29	18	1	—
5944	Jewelry stores .....	7	2 078	361	89	56	3	—
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores .....	25	6 490	925	211	136	3	6
596	Nonstore retailers .....	3	(D)	(D)	(D)	(D)	2	—
598	Fuel dealers .....	1	(D)	(D)	(D)	(D)	—	—
5992	Florists .....	8	1 866	503	127	55	4	—
5993	Tobacco stores and stands .....	2	(D)	(D)	(D)	(D)	1	—
5994	News dealers and newsstands .....	—	—	—	—	—	—	—
5995	Optical goods stores .....	7	1 039	199	45	24	2	1
5999	Miscellaneous retail stores, n.e.c. ....	12	2 765	377	71	36	6	1

<sup>1</sup>Includes sales from catalog order desks.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

**Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D.]

1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	#First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	<b>Retail trade</b> .....	<b>5 259</b>	<b>2 956 936</b>	<b>338 185</b>	<b>78 807</b>	<b>38 917</b>	<b>2 434</b>	<b>553</b>
<b>52</b>	<b>Building materials and garden supplies stores</b> .....	<b>372</b>	<b>198 078</b>	<b>23 509</b>	<b>5 313</b>	<b>1 809</b>	<b>127</b>	<b>23</b>
<b>521, 3</b>	Building materials and supply stores .....	190	120 796	13 981	3 193	924	47	11
<b>521</b>	Lumber and other building materials dealers .....	150	109 775	12 219	2 793	796	35	11
<b>523</b>	Paint, glass, and wallpaper stores .....	40	11 021	1 762	400	128	12	-
<b>525</b>	Hardware stores .....	144	64 006	8 104	1 868	778	63	10
<b>526</b>	Retail nurseries, lawn and garden supply stores .....	24	5 212	768	134	60	14	1
<b>527</b>	Mobile home dealers .....	14	8 064	656	118	47	3	1
<b>53</b>	<b>General merchandise stores</b> .....	<b>131</b>	<b>227 155</b>	<b>25 594</b>	<b>5 923</b>	<b>2 683</b>	<b>36</b>	<b>12</b>
<b>531</b>	Department stores (incl. leased depts.) <sup>1 2</sup> .....	18	168 665	(NA)	(NA)	(NA)	-	-
<b>531</b>	Department stores (excl. leased depts.) <sup>1</sup> .....	18	149 449	17 226	3 952	1 702	-	-
<b>533</b>	Variety stores .....	40	(D)	(D)	(D)	(D)	7	1
<b>539</b>	Miscellaneous general merchandise stores .....	73	(D)	(D)	(D)	(D)	29	11
<b>54</b>	<b>Food stores</b> .....	<b>551</b>	<b>734 330</b>	<b>66 902</b>	<b>15 568</b>	<b>6 214</b>	<b>281</b>	<b>60</b>
<b>541</b>	Grocery stores .....	423	712 448	63 308	14 743	5 666	200	38
<b>542</b>	Meat and fish (seafood) markets .....	35	11 854	1 514	354	162	17	5
<b>546</b>	Retail bakeries .....	51	4 509	1 351	311	244	38	9
<b>543, 4, 5, 9</b>	Other food stores .....	42	5 519	729	160	142	26	8
<b>543</b>	Fruit and vegetable markets .....	5	(D)	(D)	(D)	(D)	3	-
<b>544</b>	Candy, nut, and confectionery stores .....	9	(D)	(D)	(D)	(D)	4	4
<b>545</b>	Dairy products stores .....	7	1 206	138	20	27	6	1
<b>549</b>	Miscellaneous food stores .....	21	(D)	(D)	(D)	(D)	13	3
<b>55 ex. 554</b>	<b>Automotive dealers</b> .....	<b>385</b>	<b>586 490</b>	<b>49 909</b>	<b>11 623</b>	<b>3 167</b>	<b>105</b>	<b>30</b>
<b>551</b>	New and used car dealers .....	140	463 617	35 021	8 299	2 066	19	5
<b>552</b>	Used car dealers .....	37	14 234	1 101	251	107	19	6
<b>553</b>	Auto and home supply stores .....	154	72 963	10 602	2 372	737	45	11
<b>553 pt.</b>	Tire, battery, and accessory dealers .....	138	67 620	10 039	2 282	699	34	11
<b>553 pt.</b>	Other auto and home supply stores .....	16	5 343	563	90	38	11	-
<b>555, 6, 7, 9</b>	Miscellaneous automotive dealers .....	54	35 676	3 185	701	257	22	8
<b>555</b>	Boat dealers .....	8	(D)	(D)	(D)	(D)	4	-
<b>556</b>	Recreational vehicle dealers .....	13	13 528	1 161	221	82	4	2
<b>557</b>	Motorcycle dealers .....	27	11 026	975	211	102	14	5
<b>559</b>	Automotive dealers, n.e.c. ....	6	(D)	(D)	(D)	(D)	-	1
<b>554</b>	<b>Gasoline service stations</b> .....	<b>436</b>	<b>314 319</b>	<b>20 479</b>	<b>4 732</b>	<b>2 401</b>	<b>203</b>	<b>30</b>
<b>56</b>	<b>Apparel and accessory stores</b> .....	<b>430</b>	<b>113 306</b>	<b>13 988</b>	<b>3 419</b>	<b>2 013</b>	<b>172</b>	<b>53</b>
<b>561</b>	Men's and boys' clothing stores .....	46	10 633	1 558	405	196	15	2
<b>562, 3</b>	Women's clothing and specialty stores .....	168	30 865	3 829	930	740	88	22
<b>562</b>	Women's clothing stores .....	156	30 113	3 728	905	717	80	19
<b>563</b>	Women's accessory and specialty stores .....	12	752	101	25	23	8	3
<b>565</b>	Family clothing stores .....	106	49 402	5 917	1 449	702	30	14
<b>566</b>	Shoe stores .....	66	17 563	2 121	484	257	14	5
<b>566 pt.</b>	Men's shoe stores .....	3	(D)	(D)	(D)	(D)	-	1
<b>566 pt.</b>	Women's shoe stores .....	11	(D)	(D)	(D)	(D)	3	1
<b>566 pt.</b>	Children's and juveniles' shoe stores .....	-	-	-	-	-	-	-
<b>566 pt.</b>	Family shoe stores .....	52	15 411	1 766	397	211	11	3
<b>564, 9</b>	Other apparel and accessory stores .....	44	4 843	563	151	118	25	10
<b>564</b>	Children's and infants' wear stores .....	22	2 221	277	73	62	12	7
<b>569</b>	Miscellaneous apparel and accessory stores .....	22	2 622	286	78	56	13	3
<b>57</b>	<b>Furniture and home furnishings stores</b> .....	<b>290</b>	<b>108 615</b>	<b>14 464</b>	<b>3 525</b>	<b>1 249</b>	<b>128</b>	<b>22</b>
<b>5712</b>	Furniture stores .....	86	36 324	5 288	1 316	437	30	8
<b>5713, 4, 9</b>	Home furnishings stores .....	72	20 484	2 706	641	249	43	4
<b>5713</b>	Floor covering stores .....	32	13 718	1 863	452	135	14	2
<b>5714</b>	Drapery and upholstery stores .....	8	732	89	19	17	7	-
<b>5719</b>	Miscellaneous home furnishings stores .....	32	6 034	754	170	97	22	2
<b>572</b>	Household appliance stores .....	45	21 880	2 780	653	206	19	6
<b>573</b>	Radio, television, computer, and music stores .....	87	29 927	3 690	915	357	36	4
<b>5731, 4</b>	Radio, television, electronics, and computer stores .....	61	23 952	2 950	743	268	23	3
<b>5735</b>	Record and prerecorded tape stores .....	14	3 917	416	95	54	8	1
<b>5736</b>	Musical instrument stores .....	12	2 058	324	77	35	5	-
<b>58</b>	<b>Eating and drinking places</b> .....	<b>1 629</b>	<b>325 980</b>	<b>79 698</b>	<b>18 047</b>	<b>14 500</b>	<b>917</b>	<b>221</b>
<b>5812</b>	Eating places .....	1 090	258 590	67 256	14 985	12 216	589	161
<b>5812 pt.</b>	Restaurants and lunchrooms .....	618	144 644	40 085	8 865	6 781	348	101
<b>5812 pt.</b>	Cafeterias .....	18	3 021	708	248	167	9	2
<b>5812 pt.</b>	Refreshment places .....	389	98 346	23 414	5 229	4 622	194	47
<b>5812 pt.</b>	Other eating places .....	65	12 579	3 049	643	646	38	11
<b>5813</b>	Drinking places .....	539	67 390	12 442	3 062	2 284	328	60
<b>591</b>	<b>Drug and proprietary stores</b> .....	<b>151</b>	<b>103 287</b>	<b>12 308</b>	<b>2 884</b>	<b>1 186</b>	<b>51</b>	<b>6</b>
<b>591 pt.</b>	Drug stores .....	150	(D)	(D)	(D)	(D)	51	6
<b>591 pt.</b>	Proprietary stores .....	1	(D)	(D)	(D)	(D)	-	-

See footnotes at end of table.



**Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D.]

1987 SIC code	Kind of business E ✓ (	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
59 ex. 591	Miscellaneous retail stores .....	884	245 376	31 334	7 773	3 695	414	96
592	Liquor stores .....	75	(D)	(D)	(D)	(D)	20	3
593	Used merchandise stores .....	52	4 865	913	228	133	33	6
594	Miscellaneous shopping goods stores .....	423	111 831	15 441	3 753	2 018	201	46
5941	Sporting goods stores and bicycle shops .....	114	50 018	6 928	1 742	783	47	11
5941 pt.	General line sporting goods stores .....	47	33 461	4 627	1 169	485	11	5
5941 pt.	Specialty line sporting goods stores .....	67	16 557	2 301	573	298	36	6
5942	Book stores .....	46	15 681	1 692	418	222	15	5
5943	Stationery stores .....	10	1 835	238	53	27	5	3
5944	Jewelry stores .....	71	12 696	2 338	581	276	35	5
5945	Hobby, toy, and game shops .....	25	6 035	663	139	94	19	1
5946	Camera and photographic supply stores .....	10	(D)	(D)	(D)	(D)	4	1
5947	Gift, novelty, and souvenir shops .....	103	16 367	2 257	498	383	52	15
5948	Luggage and leather goods stores .....	4	(D)	(D)	(D)	(D)	3	-
5949	Sewing, needlework, and piece goods stores .....	40	(D)	(D)	(D)	(D)	21	5
596	Nonstore retailers .....	81	45 231	4 923	1 360	413	38	8
5961	Catalog and mail-order houses .....	34	(D)	(D)	(D)	(D)	22	2
5962	Merchandising machine operators .....	11	(D)	(D)	(D)	(D)	2	2
5963	Direct selling establishments .....	36	(D)	(D)	(D)	(D)	14	4
598	Fuel dealers .....	55	(D)	(D)	(D)	(D)	7	2
5983	Fuel oil dealers .....	6	(D)	(D)	(D)	(D)	3	1
5984	Liquefied petroleum gas (bottled gas) dealers .....	48	(D)	(D)	(D)	(D)	4	1
5989	Fuel dealers, n.e.c. ....	1	(D)	(D)	(D)	(D)	-	-
5992	Florists .....	87	9 317	1 730	395	322	56	19
5993	Tobacco stores and stands .....	7	(D)	(D)	(D)	(D)	6	1
5994	News dealers and newsstands .....	4	(D)	(D)	(D)	(D)	3	-
5995	Optical goods stores .....	22	3 987	839	194	66	8	1
5999	Miscellaneous retail stores, n.e.c. ....	78	15 382	2 002	417	247	42	10
5999 pt.	Pet shops .....	9	(D)	(D)	(D)	(D)	5	3
5999 pt.	Typewriter stores .....	3	(D)	(D)	(D)	(D)	1	-
5999 pt.	Other miscellaneous retail stores, n.e.c. ....	66	13 387	1 714	343	192	36	7

<sup>1</sup>Includes sales from catalog order desks.

<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

**Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative		Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
<b>Montana</b> .....	<b>(X)</b>	<b>4 344 392</b>	<b>4 344 392</b>	<b>100.0</b>	<b>Montana—Con.</b>				
Billings .....	1	809 459	809 459	18.6	Libby .....	16	41 242	3 191 090	73.5
Great Falls .....	2	462 050	1 271 509	29.3	Anaconda-Deer Lodge County .....	17	38 868	3 229 958	74.3
Missoula .....	3	459 537	1 731 046	39.8	Glasgow .....	18	34 932	3 264 890	75.2
Helena .....	4	268 074	1 999 120	46.0	Dillon .....	19	32 710	3 297 600	75.9
Bozeman .....	5	268 037	2 267 157	52.2	Wolf Point .....	20	31 006	3 328 606	76.6
Kalispell .....	6	227 158	2 494 315	57.4	Cut Bank .....	21	30 621	3 359 227	77.3
Butte-Silver Bow ▲ .....	7	201 666	2 695 981	62.1	Polson .....	22	30 496	3 389 723	78.0
Havre .....	8	84 934	2 780 915	64.0	Hardin .....	23	29 216	3 418 939	78.7
Miles City .....	9	74 487	2 855 402	65.7	Laurel .....	24	27 200	3 446 139	79.3
Whitefish .....	10	58 060	2 913 462	67.1	Columbia Falls .....	25	23 953	3 470 092	79.9
Livingston .....	11	50 769	2 964 231	68.2	Deer Lodge .....	26	22 166	3 492 258	80.4
Glendive .....	12	48 322	3 012 553	69.3	Conrad .....	27	19 349	3 511 607	80.8
Sidney .....	13	47 012	3 059 565	70.4	Forsyth .....	28	18 310	3 529 917	81.3
Hamilton .....	14	46 883	3 106 448	71.5	Shelby .....	29	16 120	3 546 037	81.6
Lewistown .....	15	43 400	3 149 848	72.5					

<sup>1</sup>Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.



**Table 11. Counties Ranked by Volume of Sales: 1987**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative		Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
<b>Montana</b> .....	<b>(X)</b>	<b>4 344 392</b>	<b>4 344 392</b>	<b>100.0</b>	<b>Montana—Con.</b>				
Yellowstone .....	1	884 100	884 100	20.4	Carbon .....	30	19 657	4 142 165	95.3
Missoula .....	2	543 209	1 427 309	32.9	Sanders .....	31	18 826	4 160 991	95.8
Cascade .....	3	503 356	1 930 665	44.4	Toole .....	32	18 344	4 179 335	96.2
Flathead .....	4	359 038	2 289 703	52.7	Teton .....	33	14 776	4 194 111	96.5
Gallatin .....	5	334 781	2 624 484	60.4	Madison .....	34	14 061	4 208 172	96.9
Lewis and Clark .....	6	288 495	2 912 979	67.1	Chouteau .....	35	13 955	4 222 127	97.2
Silver Bow ▲ .....	7	201 666	3 114 645	71.7	Jefferson .....	36	13 241	4 235 368	97.5
Hill .....	8	89 854	3 204 499	73.8	Sweet Grass .....	37	12 947	4 248 315	97.8
Lake .....	9	78 626	3 283 125	75.6	Musselshell .....	38	12 624	4 260 939	98.1
Custer .....	10	76 321	3 359 446	77.3	Mineral .....	39	11 543	4 272 482	98.3
Ravalli .....	11	69 379	3 428 825	78.9	Fallon .....	40	11 441	4 283 923	98.6
Lincoln .....	12	66 981	3 495 806	80.5	Broadwater .....	41	8 875	4 292 798	98.8
Park .....	13	59 349	3 555 155	81.8	Granite .....	42	6 547	4 299 345	99.0
Richland .....	14	52 229	3 607 384	83.0	Liberty .....	43	6 397	4 305 742	99.1
Dawson .....	15	51 025	3 658 409	84.2	McCone .....	44	6 024	4 311 766	99.2
Roosevelt .....	16	50 178	3 708 587	85.4	Danials .....	45	5 821	4 317 587	99.4
Fergus .....	17	48 190	3 756 777	86.5	Meagher .....	46	5 322	4 322 909	99.5
Glacier .....	18	47 109	3 803 886	87.6	Wheatland .....	47	4 948	4 327 857	99.6
Deer Lodge .....	19	38 868	3 842 754	88.5	Garfield .....	48	4 012	4 331 869	99.7
Valley .....	20	38 658	3 881 412	89.3	Powder River .....	49	3 057	4 334 926	99.8
Big Horn .....	21	35 883	3 917 295	90.2	Judith Basin .....	50	2 732	4 337 658	99.8
Rosebud .....	22	35 672	3 952 967	91.0	Carter .....	51	2 422	4 340 080	99.9
Beaverhead .....	23	34 181	3 987 148	91.8	Prairie .....	52	1 457	4 341 537	99.9
Stillwater .....	24	25 179	4 012 327	92.4	Treasure .....	53	735	4 342 272	100.0
Pondera .....	25	25 078	4 037 405	92.9	Petroleum .....	54	477	4 342 749	100.0
Powell .....	26	22 867	4 060 272	93.5	Yellowstone National Park .....	55	-	4 342 749	100.0
Sheridan .....	27	22 559	4 082 831	94.0	Golden Valley .....	(X)	(D)	(X)	(X)
Blaine .....	28	19 984	4 102 815	94.4	Wibaux .....	(X)	(D)	(X)	(X)
Phillips .....	29	19 693	4 122 508	94.9					

<sup>1</sup>Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

# APPENDIX A.

## General Explanation

### CENSUS COVERAGE AND METHODOLOGY

**Structure and method of enumeration**—Firms in the 1987 Census of Retail Trade were divided into the nonmail universe and mail universe. The coverage and the method of obtaining census information from each follow:

1. The nonmail universe consists of firms which were not required to file a regular census return and includes:

- a. All nonemployers, i.e., all firms with no paid employment during 1987. Sales information for them was obtained from administrative records of other Federal agencies. Although consisting of a large number of firms, nonemployers account for less than 3 percent of total retail sales. Data on nonemployers are provided in subsequent 1987 Census of Retail Trade reports, Nonemployer Statistics, RC87-N, and Selected Statistics, RC87-SP-1.

The census included only those retail non-employer firms which reported a sales volume of \$1,000 or more during 1987 plus firms in operation for less than the full year that reported sales which, if projected to an annual basis, would have reached a total of \$1,000 or more.

- b. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. (The term "employers" refers to all business firms with paid employees at any time during 1987 as shown in the active administrative records of other Federal agencies.) Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total retail sales.

Data on sales, payroll, and employment for employer firms below the cutoff were derived or estimated from the administrative records of other Federal agencies, except for a 10-percent sample which was included in the mail universe.

2. The mail universe consists of firms for which information was obtained basically by means of a mail canvass and includes:

- a. Large employers, i.e., all employer firms above the payroll size cutoff establishment to separate large from small employers. Within this category, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location

and to obtain information on payroll and mid-March employment at each location. The 1986 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1987 questionnaires, firms were sent a form to use in updating the list of establishments with those opened since 1986.

- b. The 10-percent sample of small employers referred to in section 1b above which were sent the census mailing packages containing the appropriate 1987 questionnaires.

**Method of classifying kinds of business**—The retail trade classifications for all establishments were based on the Standard Industrial Classification (SIC) Manual.<sup>1</sup> However, the method of assigning these classifications, and the level of detail at which establishments were classified, differed between the nonmail and mail universe as follows:

1. The nonmail universe.

- a. All nonemployers were classified inside or outside of retail trade on the basis of information obtained from other Federal agencies.
- b. Selected small employers were classified on the basis of the most current census kind-of-business classification available from one of the Bureau's current sample surveys or the 1982 census. Otherwise, the classification was obtained from the administrative records of other Federal agencies.

If the census or administrative record classifications proved inadequate (none corresponded to a census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1987 census kind-of-business code.

2. Establishments in the mail universe were classified on the basis of their self designation and answers to questions on sales by merchandise lines and other special inquiries.

### COMPARABILITY OF THE 1982 AND 1987 CENSUSES

The 1982 and 1987 censuses were conducted under similar conditions and procedures except for the following:

<sup>1</sup>Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.



**Classifications**—In 1982, classifications were based on the 1972 Standard Industrial Classification (SIC) Manual and its 1977 Supplement. For 1987, classifications are based on the 1987 SIC Manual. There are major revisions to the SIC structure for 1987 which limit the comparability of data between the 1982 and 1987 censuses. The kinds of business involving the most significant changes for retail trade are within SIC major groups 53 and 57. These changes are described in detail in the "Kind-of-Business Classifications" section below and in appendix H.

It was not possible to retabulate 1982 data based on the revised 1987 classifications for comparative purposes since, in many cases, the necessary information was not available for assigning the new 1987 classifications to the 1982 records. However, 1987 census records were assigned both a 1987 and 1982 census classification. Census data for 1987 are presented based on the 1987 classifications for all geographic areas included in this publication (see "Geographic Areas Covered" in the Introduction). In addition, data for the United States and each State are presented for both 1987 and 1982 based on the 1972 classifications in table 3 of this publication.<sup>2</sup>

**Geographic areas**—The boundaries of a number of areas for which data are shown in the 1987 census are not the same as in the 1982 census because of annexations; other boundary changes; and redefinitions of previously defined standard metropolitan statistical areas (SMSA's) and standard consolidated statistical areas (SCSA's) into metropolitan statistical areas (MSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).<sup>3</sup>

**Nonemployer firms**—In 1982, data for nonemployers and the combined data for all establishments were presented only at the retail total level for all geographic areas except the United States, for which these data were published by kind of business. For 1987, data presented in this publication do not include nonemployer establishments. Consequently, data in this report are included only for establishments with payroll. Data for nonemployers by kind of business for the United States are presented in the 1987

Census of Retail Trade report, Selected Statistics, RC87-SP-1 and for States, metropolitan statistical areas, counties, and places with 2,500 inhabitants or more in the Retail Trade reports of the Nonemployer Statistics Series, RC87-N-1 to -4. See appendix A of the Nonemployer Statistics Series reports for a description of improvements in data collection and processing of nonemployer records for the 1987 Economic Censuses.

**Establishments**—In 1982 and prior censuses, the count of establishments (defined below) represented the number in business at the end of the year. For 1987, the count of establishments in this publication represents those in business at any time during 1987.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the State as a whole is presented in appendix G.<sup>2</sup>

## EXPLANATION OF TERMS

**Establishments**—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of retail trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the retail trade report, Miscellaneous Subjects (RC87-S-4). Each retail establishment was tabulated according to the physical location at which the business was conducted.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling shoes within a department store would be considered a separate retail establishment under the "shoe store" classification.

**Firms**—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic censuses, the terms "firm" and "company" are synonymous.

<sup>2</sup>To improve comparability between 1982 and 1987 statistics, 1982 data were slightly adjusted to reflect organizational changes affecting some industries. Accordingly, statistics presented for 1982 vary slightly from those previously published.

<sup>3</sup>Newly defined metropolitan statistical areas (MSA's) and also certain terminology changes were announced by the Office of Management and Budget (OMB) effective June 30, 1983. The previous term "standard metropolitan statistical area" was shortened to metropolitan statistical area. If an area has more than 1 million population and meets certain other specified requirements, it now is termed a "consolidated metropolitan statistical area" (CMSA) and consists of major components recognized as "primary metropolitan statistical areas" (PMSA's). Many of these PMSA's were formerly recognized as SMSA's and the majority were also included in standard consolidated statistical areas defined by OMB beginning in 1975, each of which consisted of two or more closely associated SMSA's. Metropolitan areas not included in CMSA's are designated simply as metropolitan statistical areas (MSA's).



**Sales**—Sales include merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; the total value of service contracts; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed on to the retailer.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; commissions from vending machine operators; sales and receipts of departments or concessions operated by other firms; commissions or receipts from the sale of government lottery tickets; installment payments from leasing of vehicles, equipment, instruments, tools, etc. marketed under capital, finance, or full payout leases; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.

**Annual payroll**—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. Tips and gratuities received by employees from patrons and reported to employers are included. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on form 941.

**First quarter payroll**—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1987.

**Paid employees for pay period including March 12**—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

**Legal form of organization**—The legal form of organization for firms in the mail universe was based on the response to the organizational status inquiry on the various census forms. The legal form of organization of nonmail firms was generally based on information available from the administrative records of other Federal agencies.

This report presents data by the following legal forms of organization:

1. Corporations (including corporate cooperatives).
2. Individual proprietorships.
3. Partnerships.
4. Other types.

**Auxiliary establishments**—Each company included in this census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data presented in this report do not include auxiliary establishments. Data for auxiliaries which primarily service retail establishments are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

## KIND-OF-BUSINESS CLASSIFICATIONS

Retail trade, major groups 52 through 59 in the 1987 SIC manual, includes establishments engaged in selling merchandise for personal or household consumption and in rendering services incidental to the sale of the goods. Exceptions to this general rule are lumber yards; paint, glass, and wallpaper stores; typewriter stores; stationery stores; and gasoline service stations, which sell to both the general public for personal and household consumption and to businesses. These types of stores are included in retail trade even if a higher proportion of their sales is made to other than individuals for personal or household consumption. However, such establishments that sell their products only to institutional or industrial users and to other wholesalers and establishments that sell similar merchandise for use exclusively by business establishments are classified in wholesale trade.

Other important characteristics of retail trade establishments are that they are usually places of business; they are engaged in activities to attract the general public to buy; they buy or receive as well as sell merchandise; they may process their products, although processing is incidental or subordinate to selling; and they are considered as retail in the trade. Not all of these characteristics need be present and some are modified by trade practice.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1987 SIC manual. When a more detailed classification was needed than that defined in the SIC manual, more kinds of business were identified within a SIC.



In general, retail establishments were classified according to the principal lines of commodities sold (groceries, hardware, etc.), or the usual trade designation (drug store, cigar store, etc.).

Kind-of-business classifications are not interchangeable with commodity classifications; most businesses sell several kinds of commodities. The kind-of-business code generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the food stores classification excludes stores selling food if the sale of food is not the primary source of receipts; moreover, even though stores are classified as food stores, some of their receipts may be derived from the sale of nonfood products. (Information on the extent to which various broad groups of commodities, or merchandise lines, are sold by different kinds of business is available in the 1987 Census of Retail Trade report, Merchandise Line Sales, RC87-S-3.)

### **Building Materials and Garden Supplies Stores (SIC Major Group 52)**

This major group includes retail establishments primarily engaged in selling lumber and other building materials; paint, glass, and wallpaper; hardware; nursery stock; lawn and garden supplies; and mobile homes. It includes lumber and other building materials dealers and paint, glass, and wallpaper stores selling to the general public, even if sales to contractors account for a larger proportion of total sales; these establishments are known as retail in the trade. Establishments primarily selling these products but not selling to the general public are classified in wholesale trade.

**Lumber and other building materials dealers (SIC 521)**—Establishments primarily engaged in selling lumber, or lumber and a general line of building materials, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. The lumber they sell may include rough and dressed lumber, flooring, molding, doors, sashes, frames, and other millwork. The building materials may include roofing, siding, shingles, wallboard, paint, brick, tile, cement, sand, gravel, and other building materials and supplies. Hardware is often an important line of retail lumber and building materials dealers. Establishments not selling to the general public or known in the trade as wholesale are classified in SIC 503.

**Paint, glass, and wallpaper stores (SIC 523)**—Establishments primarily engaged in selling paint, glass, and wallpaper, or any combination of these lines, to the general public. While these establishments may also sell to

contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. Establishments which do not sell to the general public are classified in wholesale trade.

**Hardware stores (SIC 525)**—Establishments primarily selling a number of basic hardware lines, such as tools, builders' hardware, paint and glass, housewares and household appliances, cutlery, and roofing materials, no one of which accounts for 50 percent or more of the sales of the establishments.

**Retail nurseries, lawn and garden supply stores (SIC 526)**—Establishments primarily engaged in selling trees, shrubs, other plants, seeds, bulbs, mulches, soil conditioners, fertilizers, pesticides, garden tools, and other garden supplies to the general public. These establishments primarily sell products purchased from others, but may sell some plants which they grow themselves. Establishments primarily engaged in growing trees, shrubs, other plants, seeds, and bulbs are classified in SIC major group 01, and those growing Christmas trees are classified in SIC major group 08.

**Mobile home dealers (SIC 527)**—Establishments primarily engaged in the retail sales of new and used mobile homes, parts and equipment. Establishments primarily selling travel trailers and campers are classified in SIC 5561.

### **General Merchandise Stores (SIC Major Group 53)**

This major group includes retail stores which sell a number of lines of merchandise, such as dry goods, apparel and accessories, furniture and home furnishings, small wares, hardware, and food. The stores included in this group are known as department stores, variety stores, general merchandise stores, and general stores. Establishments primarily engaged in selling used general merchandise are classified in SIC 593, and those selling general merchandise by mail, vending machine, or direct selling are classified in SIC 596. Establishments having 25 to 49 employees and selling merchandise lines covered in the definition for department stores, previously classified in SIC 531 in prior censuses, are classified in SIC 539 in the 1987 Census.

**Department stores (SIC 531)**—Retail stores normally having 50 employees or more, having sales of apparel and soft goods combined amounting to 20 percent or more of total sales, and selling each of the three following groups of merchandise:

1. Furniture, home furnishings, appliances, and radio and TV sets.
2. A general line of apparel for the family.
3. Household linens and dry goods.



The employment and lines of merchandise sold in leased departments are both taken into account when classifying a department store.

To qualify as a department store, sales of each of the lines listed above must be less than 80 percent of total store sales. An establishment with total sales of \$10 million or more is classified as a department store even if sales of one of the merchandise lines listed above exceed the maximum percent of total sales, provided that the combined sales of the other two groups are \$1 million or more. Relatively few stores are included in this classification as a result of this special rule and most of those which are would otherwise have been classified in the apparel group (SIC major group 56).

Due to the relatively high level of leased department activity in department stores, department store sales have been separately presented for the following classifications:

Department stores (incl. leased depts.)

Department stores (excl. leased depts.)

For States and for areas with 10,000 retail establishments or more, the following subcategories of department stores (excl. leased depts.) also are presented:

**Conventional department stores (SIC 531 pt.)**—Establishments which satisfy the criteria of a department store (see above) and:

1. Usually provide check-out service and customer assistance (sales persons) within each department.
2. May have a catalog order service.
3. Are not affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

1. Soft goods and hard goods which are primarily nationally advertised brands.
2. Appliances which are serviced by another company.
3. Limited lines of merchandise through seasonal or special catalogs.

**Discount or mass merchandising department stores (SIC 531 pt.)**—Establishments which satisfy the criteria of a department store (see above) and usually:

1. Convey the image of a high-volume, fast turnover outlet selling a variety of merchandise for less than conventional prices.
2. Provide centralized check-out service.
3. Do not provide customer assistance within store departments. Merchandise is normally sold through self-service with minimal assistance provided in any department.
4. Do not have a catalog order service.

These stores often sell:

1. Soft goods which are usually their own corporate brands or are unbranded.
2. Hard goods which are primarily nationally advertised brands.
3. Appliances which are serviced by another company.

**National chain department stores (SIC 531 pt.)**—Establishments which satisfy the criteria of a department store (see above) and:

1. Usually provide check-out service and customer assistance (sales persons) within each department.
2. Usually have a catalog order service.
3. Are affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

1. Soft goods and hard goods which are their own corporate brands or are unbranded.
2. Appliances which are serviced by their own company.

**Variety stores (SIC 533)**—Establishments primarily engaged in the retail sale of a variety of merchandise in the low and popular price ranges. Sales usually are made on a cash-and-carry basis, with the open selling method of display and customer selection of merchandise. These stores generally do not carry a complete line of merchandise, are not departmentalized, do not carry their own charge service, and do not deliver merchandise.

**Miscellaneous general merchandise stores (SIC 539)**—Establishments primarily engaged in the retail sale of a general line of apparel, dry goods, hardware, homewares or homefurnishings, groceries, and other lines in limited amounts. Stores selling commodities covered in the definition for department stores but normally having less than 50 employees, and stores usually known as country or general stores are included here. Also included are most catalog showrooms and establishments whose sales of apparel or furniture and homefurnishings exceed half of their total sales, providing that sales of the smaller of the two lines in combination with dry goods and household linens account for 20 percent or more of total sales. Establishments primarily engaged in the retail sales of their merchandise by catalog, mail, or television order are classified in SIC 5961.

### **Food Stores (SIC Major Group 54)**

This major group includes retail stores primarily engaged in selling food for home preparation and consumption. Establishments primarily engaged in selling prepared foods and drinks for consumption on the premises are classified in major group 58, and stores primarily engaged in selling packaged beers and liquors are classified in SIC 5921.



**Grocery stores (SIC 541)**—Establishments primarily selling (1) a wide variety of canned or frozen foods such as vegetables, fruits, and soups; (2) packaged or bulk dry groceries, such as tea, coffee, cocoa, dried fruits, spices, sugar, flour, and crackers, and (3) other processed foods and nonedible grocery items. These establishments often also sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats. Establishments commonly known as supermarkets and convenience food stores are included if receipts from sales of groceries and food items for off-premise preparation and consumption are 50 percent or more of total sales.

**Meat and fish (seafood) markets (SIC 542)**—Establishments primarily engaged in the retail sale of fresh, frozen or cured meats, fish, shellfish, and other seafoods. They may also sell poultry, dairy products, eggs, and other commodities. Meat markets may butcher animals on their own account, or they may buy from others. This industry includes freezer and locker meat provisioners. Food locker plants primarily engaged in renting locker space for the storage of food products for individual households are classified in industry 4222. Establishments primarily engaged in the retail sale of food via frozen food plans delivered to households or individuals are classified in SIC 5963.

**Fruit and vegetable markets (SIC 543)**—Establishments primarily selling fresh fruits and fresh vegetables. They frequently also carry a limited line of grocery items. They are frequently found in public or municipal markets, or roadside stands. However, roadside stands of farmers selling only their own produce are classified in SIC major group 01.

**Candy, nut, and confectionery stores (SIC 544)**—Establishments primarily selling candy, nuts, and other confections.

**Dairy products stores (SIC 545)**—Establishments primarily engaged in the retail sale of packaged dairy products such as milk, cream, butter, cheese, and related products to over-the-counter customers. Ice cream and frozen custard stands are classified in SIC 5812 and establishments selling ice cream and similar products from trucks or wagons are classified in SIC 5963. Establishments primarily engaged in processing and distributing milk and cream are classified in SIC 2026.

**Retail bakeries (SIC 546)**—Establishments primarily engaged in the retail sale of bakery products. The products may be purchased from others or made on the premises. Establishments manufacturing bakery products for the trade are classified in SIC 2051 and those purchasing bakery products and selling them house to house are classified in SIC 5963.

**Miscellaneous food stores (SIC 549)**—Establishments primarily engaged in the retail sale of specialized foods, not elsewhere classified, such as eggs, poultry, health

foods, vitamin foods, spices, herbs, coffee, and tea. The poultry stores may sell live poultry, slaughter and clean poultry for their own account and sell dressed fowls, or sell fowls cleaned and dressed by others.

### **Automotive Dealers and Gasoline Service Stations (SIC Major Group 55)**

This major group includes retail dealers selling new and used automobiles, boats, recreational vehicles and utility trailers, and motorcycles and mopeds; dealers selling new automobile parts and accessories; and gasoline service stations selling gasoline and lubricating oils. Automobile repair shops maintained by establishments engaged in the sale of new automobiles also are included.

Utility trailer dealers, previously classified in SIC 556 in prior censuses, are classified in SIC 559 in the 1987 census.

**New car dealers (SIC 551)**—Establishments primarily engaged in the sale of new automobiles or new and used automobiles. These establishments have a franchise for the sale of new domestic and/or new imported automobiles. They frequently maintain repair departments and carry stocks of replacement parts, tires, batteries, and automotive accessories. These establishments also frequently sell pickups and vans at retail.

**Used car dealers (SIC 552)**—Establishments primarily selling used cars and not holding a franchise for the sale of new passenger cars. These establishments also frequently sell used pickups and vans at retail.

**Tire, battery, and accessory dealers (SIC 553 pt.)**—Establishments primarily selling new automobile tires, batteries, automobile seat covers, and other automotive parts and accessories.

**Other auto and home supply stores (SIC 553 pt.)**—Establishments engaged in selling a combination of lines of merchandise including tires, batteries and accessories, household appliances, radios and television sets, sporting and recreational goods, toys, housewares, and hardware, no one of which accounts for over 49 percent of total sales.

**Gasoline service stations (SIC 554)**—Establishments primarily selling gasoline and automotive lubricants. These establishments frequently sell other merchandise such as tires, batteries, accessories, and other automobile parts or perform minor repair work. Establishments called garages but deriving more than half of their receipts from the sale of gasoline and automotive lubricants are included. Gasoline stations combined with other activities, such as grocery stores, convenience stores, or car washes are classified based on primary activities as determined by sales.



**Boat dealers (SIC 555)**—Establishments primarily engaged in the retail sale of new and used motorboats and other watercraft, including parts, accessories, marine supplies, and outboard motors.

**Recreational vehicle dealers [n.e.c.] (SIC 556)**—Establishments primarily engaged in the retail sale of new and used motor homes, recreational trailers, and campers (pickup coaches), including parts and accessories. Establishments primarily engaged in the retail sale of mobile homes are classified in SIC 527, and those primarily selling utility trailers are classified in SIC 559.

**Motorcycle dealers (SIC 557)**—Establishments primarily engaged in the retail sale of new and used motorcycles, including motor scooters, mopeds, all-terrain vehicles, and parts and accessories.

**Automotive dealers, n.e.c. (SIC 559)**—Establishments primarily engaged in the retail sale of new and used automotive vehicles, utility trailers, and automotive equipment and supplies, not elsewhere classified, such as snowmobiles, dunebuggies, and go-carts. Also included are establishments primarily engaged in the retail sale of aircraft.

## **Apparel and Accessory Stores (SIC Major Group 56)**

This major group includes retail stores primarily engaged in selling clothing of all kinds and related articles for personal wear and adornment. Not included are establishments which meet the criteria for Department stores (SIC 531) or Miscellaneous general merchandise stores (SIC 539) even though most of their receipts are from the sale of apparel and apparel accessories.

1972 SIC 568, "Furriers and fur shops", has been eliminated. Establishments previously classified in SIC 568 in prior censuses are classified in SIC 563 in the 1987 census.

**Men's and boys' clothing stores (SIC 561)**—Establishments primarily selling men's and boys' ready-to-wear clothing and accessories. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales and (2) receipts from sales of all men's and boys' apparel are three or more times the receipts from sales of all women's and girls' apparel.

**Women's clothing stores (SIC 562)**—Establishments primarily selling women's and girls' ready-to-wear apparel. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales, (2) sales of all women's and girls' apparel are three or more times the sales of all men's and

boys' apparel, and (3) sales of dresses, skirts, slacks, coats, suits, and furs are two or more times greater than the sales of millinery, hosiery, underwear, blouses, handbags, and other apparel and accessories. Custom tailors primarily engaged in making women's clothing to individual order are classified in SIC 569.

**Women's accessory and specialty stores (SIC 563)**—Establishments primarily engaged in selling women's accessories and specialties, such as millinery, hats, foundation garments, lingerie, hosiery, costume jewelry, gloves, handbags, and fur, including custom made. Establishments primarily engaged in fur repair and storage and which also may sell a minor amount of fur apparel are classified in SIC 7219.

**Children's and infants' wear stores (SIC 564)**—Establishments primarily engaged in the retail sale of children's and infants' clothing, furnishings, and accessories. They may specialize in either children's or infants' wear or sell a combination of children's and infants' wear.

**Family clothing stores (SIC 565)**—Establishments primarily selling clothing, furnishings, and accessories for men, women, and children, without specializing in any one line. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of their total sales, (2) sales of all women's and girls' apparel items are not more than three times the sales of all men's and boys' apparel items, and (3) sales of men's and boys' apparel items are not more than three times the sales of all women's and girls' apparel items.

**Men's shoe stores (SIC 566 pt.)**—Establishments primarily selling men's and boys' shoes and other footwear. Establishments selling women's and girls' and/or children's and infants' footwear are included in this classification if sales of men's and boys' footwear are more than three times the combined sales of women's, girls', children's, and infants' footwear.

**Women's shoe stores (SIC 566 pt.)**—Establishments primarily selling women's and girls' shoes and other footwear. Establishments selling men's and boys' and/or children's and infants' footwear are included in this classification if sales of women's and girls' footwear are more than three times the combined sales of men's, boys', children's, and infants' footwear.

**Children's and juveniles' shoe stores (SIC 566 pt.)**—Establishments primarily selling children's and infants' shoes and other footwear. Establishments selling men's, boys', and/or women's and girls' footwear are included in this classification if sales of children's and infants' footwear are more than three times the combined sales of men's, boys', women's, and infants' footwear.



**Family shoe stores (SIC 566 pt.)**—Establishments primarily selling both men's and women's shoes and other footwear; they may or may not sell children's shoes. Frequently, they also sell accessories such as hosiery, gloves, and handbags. Establishments are included in this classification if (1) sales of any one of the three major groupings (men's and boys' footwear, women's and girls' footwear, and children's and infants' footwear) are not more than three times the sales of the other two groups combined and (2) if children's and infants' footwear are not carried, sales of the larger of the two remaining groups are not more than three times the sales of the smaller group. Stores primarily selling athletic footwear and accessories are included here.

**Miscellaneous apparel and accessory stores (SIC 569)**—Establishments primarily engaged in the retail sale of specialized lines of apparel and accessories not elsewhere classified, such as uniforms, bathing suits, raincoats, riding apparel, sports apparel, umbrellas, wigs, and toupees. This industry also includes custom tailors primarily engaged in making and selling men's and women's clothing, except fur apparel. Establishments primarily engaged in making fur apparel to custom order are classified in SIC 563.

### **Furniture and Homefurnishings Stores (SIC Major Group 57)**

This major group includes retail stores selling goods used for furnishing the home, such as furniture, floor coverings, draperies, glass and chinaware, domestic stoves, refrigerators, and other household electric and gas appliances. Establishments selling electric and gas appliances are included in this group only if the major part of their sales consists of articles for home use. These stores also may perform repair work on household appliances, radios, televisions, and stereo equipment; but establishments primarily engaged in repair of these products are classified in SIC 76. Dealers primarily engaged in selling antique and secondhand furniture are classified in SIC 5931. Stores furnishing interior decorating service are classified according to the merchandise handled. Interior designers primarily engaged in advising clients on the selection of interior decorations are classified in SIC 7399.

1972 SIC 5732, "Radio and television stores," has been divided into two new industries for 1987: SIC 5731, "Radio, television, and electronics stores" and SIC 5734, "Computer and software stores." Also, 1972 SIC 5733, "Music stores," has been divided into two new industries for 1987: SIC 5735, "Record and prerecorded tape stores" and SIC 5736, "Musical instrument stores."

**Furniture stores (SIC 5712)**—Establishments primarily selling household furniture, beds, mattresses, springs, and other sleep equipment. Also included in this classification are establishments selling household appliances, phonographs, radios, television sets, and floor coverings, provided the receipts from sales of furniture and sleep equipment exceed those from sales of other merchandise.

**Floor covering stores (SIC 5713)**—Establishments primarily engaged in the retail sale of floor coverings. Establishments included in this industry may incidentally perform installation, but contractors primarily engaged in installing floor coverings for others are classified in SIC 1752.

**Drapery and upholstery stores (SIC 5714)**—Establishments primarily selling draperies, curtains, slipcovers, and upholstery materials. Establishments primarily selling custom-made draperies and slipcovers for household use also are included. Establishments primarily engaged in reupholstering or repairing furniture are classified in SIC 7641.

**Miscellaneous homefurnishings stores (SIC 5719)**—Establishments primarily engaged in the retail sale of miscellaneous homefurnishings, such as china, glassware, and metalware for kitchen and table use; bedding and linen; brooms and brushes; lamps and shades; mirrors and pictures; and venetian blinds and window shades. Establishments primarily engaged in the retail sale of miscellaneous homefurnishings by house-to-house canvas or by party-plan merchandising are classified in SIC 5963.

**Household appliance stores (SIC 572)**—Establishments primarily engaged in the retail sale of electric and gas refrigerators, stoves, and other household appliances, such as electric irons, percolators, hot plates, and vacuum cleaners. Many such stores also sell radios and television sets.

**Radio, television, and electronics stores (SIC 5731)**—Establishments primarily engaged in the retail sale of radios, television sets, record players, high fidelity (hi-fi) sound reproducing equipment, and other consumer electronics equipment. Such establishments also may sell additional lines such as household appliances, computers, computer peripheral equipment, software, musical instruments, or records. Establishments in this industry may perform incidental installation and repair work on radios, televisions, and other consumer electronics equipment. Establishments primarily engaged in the installation and repair of these products are classified in SIC 7622.

**Computer and software stores (SIC 5734)**—Establishments primarily engaged in the retail sale of computers, computer peripheral equipment, and software.

**Record and prerecorded tape stores (SIC 5735)**—Establishments primarily selling phonograph records and prerecorded audio and video tapes and discs. Establishments primarily engaged in the retail sale of computer software are classified in SIC 5731 and those primarily engaged in the rental of video tapes in SIC 7841.

**Musical instrument stores (SIC 5736)**—Establishments primarily selling musical instruments; such as organs, pianos, horns, stringed instruments, and percussion instruments; sheet music; and similar supplies.



## **Eating and Drinking Places (SIC Major Group 58)**

This major group includes retail establishments selling prepared food and drinks for consumption on the premises; it also includes lunch counters and refreshment stands selling prepared foods and drinks for immediate consumption.

**Restaurants and lunchrooms (SIC 5812 pt.)**—Establishments engaged in serving prepared food and beverages. Waiter/waitress service is provided and the establishments have seating facilities for at least 15 patrons. Included here are only those establishments in which waiters/waitresses take orders from patrons while the patrons are seated at a counter, booth, or table. They often serve alcoholic beverages. Establishments in which sales of alcoholic beverages for consumption on the premises exceed sales of prepared food and nonalcoholic beverages are classified as Drinking places (SIC 5813).

**Social caterers (SIC 5812 pt.)**—Establishments primarily engaged in serving prepared food and beverages for weddings, banquets, etc. at a hall or similar dedicated facility rather than at a fixed business location. Such establishments also may arrange for some entertainment, but entertainment should be a minor part of the business. (Separate data are shown only at the national level.)

**Cafeterias (SIC 5812 pt.)**—Establishments engaged in serving a wide variety of prepared food and beverages primarily through the use of a cafeteria line where customers make selections from displayed items. Some limited waiter or waitress service may be provided. Table and/or booth seating facilities are usually provided.

**Refreshment places (SIC 5812 pt.)**—Establishments primarily selling limited lines of refreshments and prepared food. Included in this group are establishments which prepare items such as chicken and hamburgers for consumption either on or near the premises or for "take-home" consumption. Such establishments do not have waiter/waitress service where the patron's order is taken while the patron is seated at a table, booth, or counter.

**Contract feeding (SIC 5812 pt.)**—Establishments primarily engaged in providing food service under contract to another company; hospital; or governmental, penal, or educational institution. (This is not a lease arrangement.) The facilities and personnel of these establishments may be provided by the contracting company, institution, etc., but the management must always be supplied by the contractor. (Separate data are shown only at the national level.)

**Ice cream and frozen custard stands (SIC 5812 pt.)**—Establishments primarily engaged in selling ice cream, frozen custard, or other frozen ices for consumption either

on or near the premises. "Take-home" packages also may be provided for ice cream sold in bulk. (Separate data are shown only at the national level.)

**Drinking places (SIC 5813)**—Establishments primarily engaged in the retail sale of alcoholic drinks such as beer, ale, wine, and liquor for consumption on the premises. The sale of food frequently accounts for a substantial portion of the receipts of these establishments.

## **Miscellaneous Retail Stores (SIC Major Group 59)**

This major group includes retail establishments not elsewhere classified. These establishments fall into the following categories: Drug stores, liquor stores, used merchandise stores, miscellaneous shopping goods stores, nonstore retailers, fuel dealers, florists, cigar stores and stands, news dealers and newsstands, and miscellaneous retail stores not elsewhere classified.

Establishments primarily selling used automobile parts and accessories, previously classified in SIC 593 in prior censuses, are classified in Wholesale Trade SIC 5015 in the 1987 census. Ice dealers, previously classified in SIC 5982, are classified in SIC 5999 in the 1987 census. And, optical goods stores, previously classified in SIC 5999, are classified in new SIC 5995 in the 1987 census.

**Drug stores (SIC 591 pt.)**—Establishments engaged in the retail sale of prescription drugs. They may carry a number of related lines such as cosmetics, toiletries, tobacco, and novelty merchandise and may operate a soda fountain or lunch counter. These stores are classified on the basis of their usual trade designation rather than on the stricter interpretation of commodities handled.

**Proprietary stores (SIC 591 pt.)**—Establishments generally selling the same merchandise as drug stores, except that prescriptions are not filled and sold.

**Liquor stores (SIC 592)**—Establishments primarily selling packaged alcoholic beverages such as ale, beer, wine, and liquor for consumption off the premises. Liquor stores operated by States, counties, and municipalities are included.

**Used merchandise stores (SIC 593)**—This industry includes stores primarily engaged in the retail sale of used merchandise, antiques, and secondhand goods such as clothing and shoes; furniture; books and rare manuscripts; musical instruments; office furniture; phonographs and phonograph records; and store fixtures and equipment. The industry also includes pawnshops. Dealers primarily engaged in selling used motor vehicles, trailers, and boats are classified in major group 55; and those primarily selling used mobile homes in SIC 5271. Establishments primarily selling used automobile parts and accessories are classified in SIC 5015 and scrap and waste dealers are classified in SIC 5093. Establishments primarily engaged in automobile repair are classified in SIC 753.



**General line sporting goods stores (SIC 5941 pt.)**—Establishments primarily selling a general line of sporting goods and equipment for hunting, camping, fishing, skiing, riding, tennis, golf, and other sports; and gymnasium and playground equipment.

**Specialty line sporting goods stores (SIC 5941 pt.)**—Establishments specializing in a maximum of four lines of sporting goods and equipment such as guns, bicycles, trophies, skiing, golfing, bowling, and billiards equipment. Establishments primarily engaged in the retail sale of athletic footwear are classified in SIC 5661.

**Book stores (SIC 5942)**—Establishments primarily selling new books and periodicals. Stationery and related items may also be sold. Book clubs (not engaged in publishing) primarily selling new books through the mail are included in mail-order houses (SIC 5961). Establishments primarily engaged in the sale of used books are classified in SIC 593.

**Stationery stores (SIC 5943)**—Establishments primarily engaged in the retail sale of stationery, such as paper and paper products (including printing and engraving), post cards, novelties, and school supplies. These establishments also may sell additional lines of office type supplies, such as accounting and legal forms; blankbooks and forms; and office forms and supplies. Establishments primarily engaged in selling office supply forms and supplies are classified in SIC 5112. Stores specializing in the sale of artists' supplies are classified in SIC 5999.

**Jewelry stores (SIC 5944)**—Establishments primarily engaged in the retail sale of any combination of the lines of jewelry, such as diamonds and other precious stones; rings, bracelets, and brooches; sterling and plated silverware; and watches and clocks. Stores primarily engaged in watch and jewelry repair are classified in SIC 7631.

**Hobby, toy, and game shops (SIC 5945)**—Establishments primarily engaged in the retail sale of toys, games, and hobby and craft kits and supplies. Establishments primarily engaged in selling artists' supplies or collectors' items, such as coins, stamps, and autographs, are classified in SIC 5999.

**Camera and photographic supply stores (SIC 5946)**—Establishments primarily engaged in the retail sale of cameras, film, and other photographic supplies and equipment. Establishments primarily engaged in finishing films are classified in SIC 7395.

**Gift, novelty, and souvenir shops (SIC 5947)**—Establishments primarily engaged in the retail sale of combined lines of gifts and novelty merchandise, souvenirs, greeting cards, holiday decorations, and miscellaneous small art goods.

**Luggage and leather goods stores (SIC 5948)**—Establishments primarily engaged in the retail sale of luggage, trunks, and leather goods, except apparel.

**Sewing, needlework, and piece goods stores (SIC 5949)**—Establishments primarily engaged in the retail sale of sewing supplies, fabrics, patterns, yarn, and other needlework accessories.

**Catalog and mail-order houses (SIC 5961)**—Establishments primarily selling merchandise as a result of orders received by catalog, mail, or television order. Customers are made aware of goods available for sale through catalogs, mailing pieces, advertisements in newspapers and magazines, and advertising on radio and television. Departmentalized retail stores normally with 50 employees or more and operated by mail-order houses and selling a general line of merchandise are classified in SIC 531. Retail stores normally with less than 50 employees and operated by mail-order houses and selling a general line of merchandise are classified in SIC 539. In some tabulations at the national level, catalog and mail-order houses are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are department store merchandise, other general merchandise, and other mail-order houses. Establishments primarily engaged in mail-order sales of computer hardware and/or software and television order (home shopping) sales are included within the "Other mail-order houses" classification.

**Merchandising machine operators (SIC 5962)**—Establishments primarily engaged in the retail sale of products by automatic merchandising units (vending machines) which are generally located on the premises of other businesses. This industry does not include coin-operated service machines such as washers and dryers (SIC 7215), music machines and amusement game machines (SIC 7993), lockers and scales (SIC 7299), or insurance policies sold through vending machines (SIC 63). The "establishment" is the location from which the vending route (or routes) is serviced, not the number of vending machines or the number of business locations in which vending machines are located.

Since many automatic merchandising machine operations are conducted in conjunction with the operation of manufacturing plants and of other establishments not classified in retail trade, data for "retail" automatic merchandising machine operators should not be interpreted as a measure of total sales through automatic merchandising machines. Nor do the data for "retail" automatic merchandising machine operators include sales made through automatic merchandising machines owned by establishments classified in other kinds of retail trade.

**Direct selling establishments (SIC 5963)**—Establishments primarily selling merchandise by house-to-house canvass, by party plan, by telephone, or from trucks or wagons or other temporary locations. The "establishment"



is the location from which the canvassers operate. Canvassers who do not have any paid help are excluded from the tabulations in this report. In some tabulations at the national level, direct selling organizations are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are furniture, homefurnishings and equipment; mobile food service; books and stationery; and other direct selling.

**Fuel oil dealers (SIC 5983)**—Establishments primarily engaged in the retail sale of fuel oil. Establishments primarily selling fuel oil burners are classified in SIC 5074; dealers primarily engaged in installing and servicing fuel oil burners, in SIC 1711; and fuel oil burner repair service only, in SIC 7699.

**Liquefied petroleum gas (bottled gas) dealers (SIC 5984)**—Establishments primarily engaged in the retail sale of bottled or bulk liquefied petroleum (LP) gas.

**Fuel dealers, n.e.c. (SIC 5989)**—Establishments primarily engaged in the retail sale of coal, coke, charcoal, wood, or any combination of these lines. Establishments primarily selling fuel oil are classified in SIC 5983 and those primarily selling bottled gas in SIC 5984.

**Florists (SIC 5992)**—Establishments primarily engaged in the retail sale of cut flowers and growing plants. Stores primarily engaged in the retail sale of seeds, bulbs, and nursery stock are classified in SIC 5261, and greenhouses and nurseries primarily engaged in growing seeds, bulbs, flowers, and nursery stock are classified in SIC 0181.

**Tobacco stores and stands (SIC 5993)**—Establishments primarily engaged in the retail sale of cigarettes, cigars, tobacco, and smokers' supplies. Many of the establishments included in this classification are operated as concessions in places of amusement, railway stations, airports, and other public places.

**News dealers and newsstands (SIC 5994)**—Establishments primarily engaged in the retail sale of newspapers, magazines, and other periodicals. Home delivery of newspapers by other than printers or publishers is classified in SIC 5963. Establishments engaged in delivering newspapers for subsequent home delivery are classified in SIC 4212.

**Optical goods stores (SIC 5995)**—Establishments primarily engaged in the retail sale of prescription eyeglasses and contact lenses for individuals. Offices of oculists, ophthalmologists and optometrists are classified in major group 80 even though a majority of their revenue is from the sale of eyeglass frames or prescription eyeglasses and contact lenses.

**Miscellaneous retail stores, n.e.c. (SIC 5999)**—Establishments primarily engaged in the retail sale of specialized lines of merchandise not elsewhere classified. This industry also includes establishments primarily engaged in selling a general line of their own or consigned merchandise at retail or at auction. Establishments primarily engaged in auctioning tangible personal property of others on a fee basis are classified in SIC 7399. In some tabulations, Miscellaneous retail stores are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are pet shops, typewriter stores, and other retail stores.





# APPENDIX B. General Questions



U.S. DEPARTMENT OF COMMERCE  
BUREAU OF THE CENSUS

## 1987 CENSUS OF RETAIL TRADE

OMB APPROVAL NO. 0507-0528 EXPIRES 06/89

**NOTICE** — Response to this inquiry is required by law (title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

Please complete this form and RETURN TO

BUREAU OF THE CENSUS  
1201 East Tenth Street  
Jeffersonville, IN 47134

**DUE DATE: FEBRUARY 15, 1988**

If filing by the due date causes an undue burden, a time extension request should be sent to the above address; please include your 11-digit Census File Number (CFN).

**NOTE** — Please read the accompanying instructions before answering the questions.

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

Employer Identification (EI) Number

CB-5502

Please correct errors in name, address, and ZIP Code. ENTER street and number if not shown.

### Item 1 — EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1987 Employer's Quarterly Federal Tax Return, Treasury Form 941?

094 ☐ YES

☐ NO — Enter current EI No. (9 digits)

### Item 2 — PHYSICAL LOCATION OF ESTABLISHMENT

Answer items a, b, c, and d

**NOTE:** P.O. boxes or rural routes are not physical locations.

a. ☐ Same as shown in mailing label. If different, indicate change.

NUMBER AND STREET

CITY, TOWN, VILLAGE, ETC.

STATE

ZIP CODE

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

095 ☐ YES

☐ No legal boundaries

☐ NO

☐ Don't know

c. Type of municipality where physically located

096 ☐ City, village, or borough

☐ Other or don't know

☐ Town or township

d. Name of county where physically located

### Item 3 — OPERATIONAL STATUS

Number of months

a. How many months during 1987 did this firm or organization actively operate this establishment?

002

b. Mark (X) the ONE box which best describes this establishment at the end of 1987.

001 ☐ in operation

☐ Temporarily or seasonally inactive

☐ Ceased operation — Give date

☐ Sold or leased to another operator — Give date at right AND enter name, etc., below

Figures only

Month Day Year

NAME OF NEW OWNER OR OPERATOR

NUMBER AND STREET

CITY

STATE

ZIP CODE

### Item 4 — ORGANIZATIONAL STATUS — Mark (X) the ONE box which best describes this establishment during 1987.

003 ☐ Individual proprietorship

☐ Partnership

☐ Cooperative association (taxable)

☐ Cooperative association (tax-exempt)

☐ Governmental — Specify

☐ Corporation (Do not mark if any form of cooperative association.)

☐ Other — Specify

HOW TO REPORT DOLLAR FIGURES

Value figures may be reported in dollars or rounded to thousands.

Example: If a figure is \$1,125,628, report either

☒ **PREFERRED**  
☐ Acceptable

Millions (000) Thousands (000) Dollars (000)

1 125 628

### Item 5 — DOLLAR VOLUME OF BUSINESS IN 1987

Sales of merchandise and other operating receipts EXCLUDING sales (or other) taxes collected

Mill. Thou. Dol.

010

### Item 6 — PAYROLL AND EMPLOYMENT

a. Payroll in 1987, before deductions

(1) Total ANNUAL payroll

030

(2) FIRST QUARTER payroll (Jan.—Mar.)

b. Employment in 1987

Number of paid employees for the pay period including March 12, 1987 (include both full- and part-time employees)

032

### Item 9 — KIND OF BUSINESS

Mark (X) the ONE box which best describes the PRINCIPAL kind of business of this establishment in 1987.

(Categories appropriate to individual form)

PENALTY FOR FAILURE TO REPORT

CONTINUE ON PAGE 2

<b>Item 11 — MERCHANDISE LINES</b> Report sales either in dollar figures (see example on page 1) or as a percent (in whole percents) of total sales (see example below).					<b>b. Does this company own or control any other company or companies?</b> 098 1 <input type="checkbox"/> YES → 2 <input type="checkbox"/> NO		ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE  EI No. (9 digits)													
<b>HOW TO REPORT PERCENTS</b> If figure is 38.76% of total sales: • Report whole percents → 39 • Not acceptable → 38.76		<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th>Mil.</th> <th>Thou.</th> <th>Dol.</th> <th>Per-cent</th> </tr> <tr> <td></td> <td></td> <td></td> <td>39</td> </tr> <tr> <td></td> <td></td> <td></td> <td>38.76</td> </tr> </table>		Mil.	Thou.	Dol.	Per-cent				39				38.76	<b>c. How many establishments were operated under the EI Number shown in the address label (or as corrected in Item 1) at the end of 1987?</b> → Number 079		If more than one, provide the physical location address and other information indicated below for each establishment. The headquarters location should be listed on line 1, followed by other locations. If book figures are not available, estimates are acceptable. Continue with same format in REMARKS (or attach a separate sheet) if necessary.		
Mil.	Thou.	Dol.	Per-cent																	
			39																	
			38.76																	
Merchandise lines		Estimated sales during 1987 <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th>Mil.</th> <th>Thou.</th> <th>Dol.</th> <th>Per-cent</th> </tr> <tr> <td></td> <td></td> <td></td> <td></td> </tr> </table>		Mil.	Thou.	Dol.	Per-cent					(Categories appropriate to individual form)								
Mil.	Thou.	Dol.	Per-cent																	
<b>NOTE</b> Answer item 13 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero.					1 NAME, ADDRESS, AND ZIP CODE Sales 081 Annual payroll 082 Census use 088		1987 Mil. Thou. Dol. 081 082 088													
<b>Item 13 — OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION</b> a. Is this company owned or controlled by another company? 097 1 <input type="checkbox"/> YES → 2 <input type="checkbox"/> NO ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE EI No. (9 digits)																				
2 NAME, ADDRESS, AND ZIP CODE Sales 081 Annual payroll 082 Census use 088					2 NAME, ADDRESS, AND ZIP CODE Sales 081 Annual payroll 082 Census use 088		1987 Mil. Thou. Dol. 081 082 088													
										2 NAME, ADDRESS, AND ZIP CODE Sales 081 Annual payroll 082 Census use 088										



# APPENDIX C.

## Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are retail kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, DC 20233.]

1987 SIC code	Title	Reporting form CB-	1987 SIC code	Title	Reporting form CB-
<b>52</b>	<b>BUILDING MATERIALS AND GARDEN SUPPLIES STORES</b>		<b>57</b>	<b>FURNITURE AND HOMEFURNISHINGS STORES</b>	
5211	Lumber and other building materials dealers .....	5201	5712	Furniture stores .....	5701
5231	Paint, glass, and wallpaper stores .....	5202	5713	Floor covering stores .....	5704
5251	Hardware stores .....	5203	5714	Drapery and upholstery stores .....	5705
5261	Retail nurseries, lawn and garden supply stores .....	5204	5719	Miscellaneous homefurnishings stores .....	5705
5271	Mobile home dealers .....	5205	5722	Household appliance stores .....	5702
			5731	Radio, television, and electronics stores .....	5702
			5734	Computer and software stores .....	5702
			5735	Record and prerecorded tape stores .....	5703
			5736	Musical instrument stores .....	5703
<b>53</b>	<b>GENERAL MERCHANDISE STORES</b>		<b>58</b>	<b>EATING AND DRINKING PLACES</b>	
5311 pt.	Conventional department stores .....	5301			
5311 pt.	Discount or mass merchandising department stores .....	5301			
5311 pt.	National chain department stores .....	5301			
5331	Variety stores .....	5302			
5399	Miscellaneous general merchandise stores .....	5301	5812 pt.	Restaurants and lunchrooms .....	5801
			5812 pt.	Social caterers .....	5801
			5812 pt.	Cafeterias .....	5801
			5812 pt.	Refreshment places .....	5801
			5812 pt.	Contract feeding .....	5802
			5812 pt.	Ice cream, frozen custard stands .....	5801
			5813	Drinking places .....	5801
<b>54</b>	<b>FOOD STORES</b>		<b>59</b>	<b>MISCELLANEOUS RETAIL STORES</b>	
5411	Grocery stores .....	5400			
5423	Meat and fish (seafood) markets .....	5400	5912 pt.	Drug stores .....	5901
5431	Fruit and vegetable markets .....	5400	5912 pt.	Proprietary stores .....	5901
5441	Candy, nut, and confectionery stores .....	5400	5921	Liquor stores .....	5902
5451	Dairy products stores .....	5400	5931	Used merchandise stores .....	5903
5461	Retail bakeries .....	5400	5941 pt.	General line sporting goods stores .....	5904
5499	Miscellaneous food stores .....	5400	5941 pt.	Specialty line sporting goods stores .....	5904
			5942	Book stores .....	5905
			5943	Stationery stores .....	5905
			5944	Jewelry stores .....	5906
			5945	Hobby, toy, and game shops .....	5907
			5946	Camera and photographic supply stores .....	5908
			5947	Gift, novelty, and souvenir shops .....	5905
			5948	Luggage and leather goods stores .....	5905
			5949	Sewing, needlework, and piece goods stores .....	5909
			5961 pt.	Department store merchandise—mail-order .....	5910
			5961 pt.	General merchandise, n.e.c.—mail-order .....	5910
			5961 pt.	Other mail-order houses .....	5910
			5962	Merchandising machine operators .....	5902
			5963 pt.	Furniture, homefurnishings, equipment—direct selling .....	5910
			5963 pt.	Mobile food service—direct selling .....	5910
			5963 pt.	Books and stationery—direct selling .....	5910
			5963 pt.	Other direct selling .....	5910
			5983	Fuel oil dealers .....	5911
			5984	Liquefied petroleum gas (bottled gas) dealers .....	5911
			5989	Fuel dealers, n.e.c. ....	5911
			5992	Florists .....	5912
			5993	Tobacco stores and stands .....	5902
			5994	News dealers and newsstands .....	5902
			5995	Optical goods stores .....	5913
			5999 pt.	Pet shops .....	5914
			5999 pt.	Typewriter stores .....	5905
			5999 pt.	Other retail stores, n.e.c. ....	5916
<b>55</b>	<b>AUTOMOTIVE DEALERS AND GASOLINE SERVICE STATIONS</b>				
5511	New and used car dealers .....	5501			
5521	Used car dealers .....	5501			
5531 pt.	Tire, battery, and accessory dealers .....	5502			
5531 pt.	Other auto and home supply stores .....	5502			
5541	Gasoline service stations .....	5504			
5551	Boat dealers .....	5503			
5561	Recreational vehicle dealers .....	5503			
5571	Motorcycle dealers .....	5503			
5599	Automotive dealers, n.e.c. ....	5503			
<b>56</b>	<b>APPAREL AND ACCESSORY STORES</b>				
5611	Men's and boys' clothing stores .....	5601			
5621	Women's clothing stores .....	5601			
5631	Women's accessory and specialty stores .....	5601			
5641	Children's and infants' wear stores .....	5601			
5651	Family clothing stores .....	5601			
5661 pt.	Men's shoe stores .....	5602			
5661 pt.	Women's shoe stores .....	5602			
5661 pt.	Children's and juveniles' shoe stores .....	5602			
5661 pt.	Family shoe stores .....	5602			
5699	Miscellaneous apparel and accessory stores .....	5601			





## **APPENDIX D. Metropolitan Statistical Areas**

[Titles and definitions shown for MSA's, PMSA's, and CMSA's are those established by the Office of Management and Budget, as of June 30, 1987]

### **MONTANA**

#### **Billings, MT MSA**

Yellowstone County, MT

#### **Great Falls, MT MSA**

Cascade County, MT

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# APPENDIX E.

## Percent of Sales Data Based on Administrative Records and Estimation for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A]

1987 SIC code	Kind of business	Percent of sales†—		1987 SIC code	Kind of business	Percent of sales†—	
		From administra- tive records¹	Estimated²			From administra- tive records¹	Estimated²
	<b>Retail trade</b> .....	1	1	57	<b>Furniture and home furnishings stores</b> .....	2	1
52	<b>Building materials and garden supplies stores</b> .....	2	1	5712	Furniture stores .....	2	1
521, 3	Building materials and supply stores .....	2	1	5713, 4, 9	Home furnishings stores .....	2	1
521	Lumber and other building materials dealers .....	2	0	5713	Floor covering stores .....	1	0
523	Paint, glass, and wallpaper stores .....	2	2	5714	Drapery and upholstery stores .....	3	3
525	Hardware stores .....	2	1	5719	Miscellaneous home furnishings stores .....	4	4
526	Retail nurseries, lawn and garden supply stores .....	3	1	572	Household appliance stores .....	2	0
527	Mobile home dealers .....	5	1	573	Radio, television, computer, and music stores .....	1	1
53	<b>General merchandise stores</b> .....	0	0	5731	Radio, television, and electronics stores .....	1	0
531	Department stores (incl. leased depts.)³ ⁴ .....	0	0	5734	Computer and software stores .....	5	1
531	Department stores (excl. leased depts.)³ .....	0	0	5735	Record and prerecorded tape stores .....	0	1
531 pt.	Conventional³ .....	0	2	5736	Musical instrument stores .....	3	0
531 pt.	Discount or mass merchandising³ .....	0	0	58	<b>Eating and drinking places</b> .....	2	1
531 pt.	National chain³ .....	0	0	5812	Eating places .....	2	1
533	Variety stores .....	0	0	5812 pt.	Restaurants and lunchrooms .....	2	1
539	Miscellaneous general merchandise stores .....	0	1	5812 pt.	Cafeterias .....	2	0
54	<b>Food stores</b> .....	1	0	5812 pt.	Refreshment places .....	1	1
541	Grocery stores .....	1	0	5812 pt.	Other eating places .....	3	2
542	Meat and fish (seafood) markets .....	3	1	5813	Drinking places .....	3	2
546	Retail bakeries .....	4	1	591	<b>Drug and proprietary stores</b> .....	2	1
546 pt.	Retail bakeries—baking and selling .....	(D)	(D)	591 pt.	Drug stores .....	2	1
546 pt.	Retail bakeries—selling only .....	(D)	(D)	591 pt.	Proprietary stores .....	1	0
543, 4, 5, 9	Other food stores .....	3	2	59 ex. 591	<b>Miscellaneous retail stores</b> .....	1	1
543	Fruit and vegetable markets .....	4	0	592	Liquor stores .....	0	1
544	Candy, nut, and confectionery stores .....	2	3	593	Used merchandise stores .....	1	3
545	Dairy products stores .....	5	2	594	Miscellaneous shopping goods stores .....	2	2
549	Miscellaneous food stores .....	2	3	5941	Sporting goods stores and bicycle shops .....	1	2
55 ex. 554	<b>Automotive dealers</b> .....	2	0	5941 pt.	General line sporting goods stores .....	1	2
551	New and used car dealers .....	2	0	5941 pt.	Specialty line sporting goods stores .....	3	1
552	Used car dealers .....	4	2	5942	Book stores .....	1	0
553	Auto and home supply stores .....	1	1	5943	Stationery stores .....	6	3
553 pt.	Tire, battery, and accessory dealers .....	1	1	5944	Jewelry stores .....	2	2
553 pt.	Other auto and home supply stores .....	6	2	5945	Hobby, toy, and game shops .....	1	4
555, 6, 7, 9	Miscellaneous automotive dealers .....	3	1	5946	Camera and photographic supply stores .....	6	0
555	Boat dealers .....	1	2	5947	Gift, novelty, and souvenir shops .....	3	1
556	Recreational vehicle dealers .....	2	0	5948	Luggage and leather goods stores .....	5	0
557	Motorcycle dealers .....	5	1	5949	Sewing, needlework, and piece goods stores .....	1	0
559	Automotive dealers, n.e.c. .....	1	0	596	Nonstore retailers .....	0	0
554	<b>Gasoline service stations</b> .....	1	2	5961	Catalog and mail-order houses .....	0	0
56	<b>Apparel and accessory stores</b> .....	1	1	5962	Merchandising machine operators .....	0	0
561	Men's and boys' clothing stores .....	2	3	5963	Direct selling establishments .....	0	0
562, 3	Women's clothing and specialty stores .....	2	1	598	<b>Fuel dealers</b> .....	1	3
562	Women's clothing stores .....	2	1	5983	Fuel oil dealers .....	(D)	(D)
563	Women's accessory and specialty stores .....	5	2	5984	Liquefied petroleum gas (bottled gas) dealers .....	0	4
565	Family clothing stores .....	1	1	5989	Fuel dealers, n.e.c. .....	(D)	(D)
566	Shoe stores .....	0	0	5992	Florists .....	2	2
566 pt.	Men's shoe stores .....	2	0	5993	Tobacco stores and stands .....	2	2
566 pt.	Women's shoe stores .....	0	0	5994	News dealers and newsstands .....	1	5
566 pt.	Children's and juveniles' shoe stores .....	0	0	5995	Optical goods stores .....	3	1
566 pt.	Family shoe stores .....	0	0	5999	Miscellaneous retail stores, n.e.c. .....	2	1
564, 9	Other apparel and accessory stores .....	5	2	5999 pt.	Pet shops .....	4	0
564	Children's and infants' wear stores .....	5	1	5999 pt.	Typewriter stores .....	3	1
569	Miscellaneous apparel and accessory stores .....	5	2	5999 pt.	Other miscellaneous retail stores, n.e.c. .....	2	1

‡ Coverage symbols: 0—Less than 10 percent. 1—10 to 19 percent. 2—20 to 29 percent. 3—30 to 39 percent. 4—40 to 49 percent. 5—50 to 59 percent. 6—60 to 69 percent. 7—70 to 79 percent. 8—80 to 89 percent. 9—90 percent or more.

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

³Includes sales from catalog order desks.

⁴Includes data for leased departments operated within department stores. Data for this line not included in higher level totals.





## APPENDIX F.

### Geographic Notes

#### MONTANA

**Butte-Silver Bow** comprises all of Silver Bow County, including the semi-independent city of Walkerville, which is not populous enough for separate tabulation.





# APPENDIX G.

## Establishments in Business Any Time During Year and Establishments in Business at End of Year Based on 1972 Standard Industrial Classifications for the State: 1987 and 1982

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Kind of business	Establishments in business—			
			Any time during year		At end of year	
			1987	1982	1987	1982
		<b>Retail trade—</b>				
		Including used automobile parts and accessories stores <sup>1</sup> .....	6 814	6 914	6 134	6 399
		Excluding used automobile parts and accessories stores <sup>2</sup> .....	6 790	6 909	6 112	6 394
52	52	<b>Building materials and garden supplies stores</b> .....	444	470	412	438
521, 3	521, 3	Building materials and supply stores .....	236	247	223	233
521	521	Lumber and other building materials dealers .....	182	200	172	188
523	523	Paint, glass, and wallpaper stores .....	54	47	51	45
525	525	Hardware stores .....	158	160	142	149
526	526	Retail nurseries, lawn and garden supply stores .....	29	24	26	21
527	527	Mobile home dealers .....	21	39	21	35
53	53	<b>General merchandise stores</b> .....	164	160	149	151
531	531	Department stores (incl. leased depts.) [with 25 employees or more] <sup>3 4 5</sup> .....	44	32	44	32
539 pt.	531	Department stores (incl. leased depts.) [with 50 employees or more] <sup>3 4 6</sup> .....	37	—	37	—
	539 pt.	Department stores (incl. leased depts.) [with 25 to 49 employees] <sup>3 4 7</sup> .....	7	—	7	—
531	531	Department stores (excl. leased depts.) [with 25 employees or more] <sup>3 5</sup> .....	44	32	44	32
539 pt.	531	Department stores (excl. leased depts.) [with 50 employees or more] <sup>3 6</sup> .....	37	—	37	—
	539 pt.	Department stores (excl. leased depts.) [with 25 to 49 employees] <sup>3 7</sup> .....	7	—	7	—
533	533	Variety stores .....	47	40	37	37
539	539 pt.	Miscellaneous general merchandise stores <sup>8</sup> .....	73	88	68	82
54	54	<b>Food stores</b> .....	706	759	648	709
541	541	Grocery stores .....	536	612	497	580
5422, 3	5421	Meat and fish (seafood) markets .....	42	34	37	30
546	546	Retail bakeries .....	65	61	56	52
5462	546 pt.	Retail bakeries—baking and selling .....	63	59	54	50
5463	546 pt.	Retail bakeries—selling only .....	2	2	2	2
543, 4, 5, 9	543, 4, 5, 9	Other food stores .....	63	52	58	47
543	543	Fruit and vegetable markets .....	7	5	7	4
544	544	Candy, nut, and confectionery stores .....	13	14	11	12
545	545	Dairy products stores .....	13	14	13	13
549	549	Miscellaneous food stores .....	30	19	27	18
55 ex. 554	55 ex. 554	<b>Automotive dealers</b> .....	495	470	460	449
551	551	New and used car dealers .....	171	183	160	180
552	552	Used car dealers .....	51	43	42	39
553	553	Auto and home supply stores .....	202	174	192	168
553 pt.	553 pt.	Tire, battery, and accessory dealers .....	182	159	175	153
553 pt.	553 pt.	Other auto and home supply stores .....	20	15	17	15
555, 6, 7, 9	555, 6, 7, 9	Miscellaneous automotive dealers .....	71	70	66	62
555	555	Boat dealers .....	12	10	11	9
556	556, 559 pt.	Recreational and utility trailer dealers <sup>9</sup> .....	22	15	21	13
557	557	Motorcycle dealers .....	32	40	30	36
559	559 pt.	Automotive dealers, n.e.c. [excl. utility trailer dealers] .....	5	5	4	4
554	554	<b>Gasoline service stations</b> .....	548	569	493	522
56	56	<b>Apparel and accessory stores</b> .....	571	599	513	550
561	561	Men's and boys' clothing stores .....	64	82	56	72
562, 3, 8	562, 3	Women's clothing and specialty stores .....	226	209	204	194
562	562	Women's clothing stores .....	207	189	190	178
563, 8	563	Women's accessory and specialty stores <sup>10</sup> .....	19	20	14	16
565	565	Family clothing stores .....	126	148	115	141
566	566	Shoe stores .....	100	106	93	100
566 pt.	566 pt.	Men's shoe stores .....	6	10	5	8
566 pt.	566 pt.	Women's shoe stores .....	17	14	14	13
566 pt.	566 pt.	Children's and juveniles' shoe stores .....	—	1	—	1
566 pt.	566 pt.	Family shoe stores .....	77	81	74	78
564, 9	564, 9	Other apparel and accessory stores .....	55	54	45	43
564	564	Children's and infants' wear stores .....	26	23	22	20
569	569	Miscellaneous apparel and accessory stores .....	29	31	23	23

See footnotes at end of table.

1972 SIC code	1987 SIC code	Kind of business	Establishments in business—			
			Any time during year		At end of year	
			1987	1982	1987	1982
57	57	<b>Furniture and home furnishings stores</b> -----	<b>411</b>	<b>410</b>	<b>373</b>	<b>389</b>
5712	5712	Furniture stores -----	131	128	117	123
5713, 4, 9	5713, 4, 9	Home furnishings stores -----	102	86	97	82
5713	5713	Floor covering stores -----	44	45	43	44
5714	5714	Drapery and upholstery stores -----	13	14	12	13
5719	5719	Miscellaneous home furnishings stores -----	45	27	42	25
572	572	Household appliance stores -----	59	65	53	62
573	573	Radio, television, computer, and music stores -----	119	131	106	122
5732	5732	Radio and television stores <sup>11</sup> -----	81	82	71	77
	5731	Radio, television, and electronics stores -----	68	-	58	-
	5734	Computer and software stores -----	13	-	13	-
5733		Music stores -----	38	49	35	45
	5735	Record and prerecorded tape stores -----	21	20	20	18
	5736	Musical instrument stores -----	17	29	15	27
58	58	<b>Eating and drinking places</b> -----	<b>2 114</b>	<b>2 131</b>	<b>1 854</b>	<b>1 925</b>
5812	5812	Eating places -----	1 448	1 391	1 284	1 253
5812 pt.	5812 pt.	Restaurants and lunchrooms -----	777	770	677	690
5812 pt.	5812 pt.	Cafeterias -----	27	25	25	20
5812 pt.	5812 pt.	Refreshment places -----	551	542	498	496
5812 pt.	5812 pt.	Other eating places -----	93	54	84	47
5813	5813	Drinking places -----	666	740	570	672
591	591	<b>Drug and proprietary stores</b> -----	<b>178</b>	<b>210</b>	<b>169</b>	<b>200</b>
591 pt.	591 pt.	Drug stores -----	174	203	166	193
591 pt.	591 pt.	Proprietary stores -----	4	7	3	7
59 ex. 591	59 ex. 591	<b>Miscellaneous retail stores<sup>1</sup></b> -----	<b>1 183</b>	<b>1 136</b>	<b>1 063</b>	<b>1 066</b>
592	592	Liquor stores -----	90	165	79	165
593	593, 5015 pt.	Used merchandise stores <sup>1</sup> -----	106	67	96	62
594	594	Miscellaneous shopping goods stores -----	554	517	507	479
5941	5941	Sporting goods stores and bicycle shops -----	145	133	138	125
5941 pt.	5941 pt.	General line sporting goods stores -----	59	76	55	73
5941 pt.	5941 pt.	Specialty line sporting goods stores -----	86	57	83	52
5942, 3	5942, 3	Book, stationery stores -----	77	61	73	56
5942	5942	Book stores -----	63	50	61	47
5943	5943	Stationery stores -----	14	11	12	9
5944	5944	Jewelry stores -----	94	87	83	79
5945, 6, 7, 8, 9	5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	238	236	213	219
5945	5945	Hobby, toy, and game shops -----	36	41	32	40
5946	5946	Camera and photographic supply stores -----	11	18	10	18
5947	5947	Gift, novelty, and souvenir shops -----	132	106	119	98
5948	5948	Luggage and leather goods stores -----	6	7	6	7
5949	5949	Sewing, needlework, and piece goods stores -----	53	64	46	56
596	596	Nonstore retailers -----	92	107	79	98
5961	5961	Catalog and mail-order houses -----	36	56	33	51
5962	5962	Merchandising machine operators -----	13	19	13	19
5963	5963	Direct selling establishments -----	43	32	33	28
598	598	Fuel and ice dealers -----	62	55	55	52
5983	5983	Fuel oil dealers -----	6	8	4	8
5984	5984	Liquefied petroleum gas (bottled gas) dealers -----	53	42	49	39
5982	5989, 5999 pt. (pt.)	Fuel and ice dealers, n.e.c. <sup>12</sup> -----	3	5	2	5
5992	5992	Florists -----	102	83	94	75
5993	5993	Tobacco stores and stands -----	10	7	10	7
5994	5994	News dealers and newsstands -----	5	5	2	5
5999	5995, 5999 pt. (pt.)	<b>Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores]</b> -----	<b>162</b>	<b>130</b>	<b>141</b>	<b>123</b>
5999 pt.	5995	Optical goods stores -----	40	28	39	26
5999 pt.	5999 pt.	Pet shops -----	17	17	13	16
5999 pt.	5999 pt.	Typewriter stores -----	4	5	1	5
5999 pt.	5999 pt. (pt.)	Other miscellaneous retail stores, n.e.c. [excl. ice dealers] -----	101	80	88	76

<sup>1</sup>Includes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC.

<sup>2</sup>Excludes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC (included in SIC 5015 pt. based on 1987 SIC).

<sup>3</sup>Includes sales from catalog order desks.

<sup>4</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

<sup>5</sup>Establishments defined as department stores, based on 1972 SIC, with 25 employees or more.

<sup>6</sup>Establishments defined as department stores, based on 1972 SIC, with 50 employees or more.

<sup>7</sup>Establishments defined as department stores, based on 1972 SIC, with 25 to 49 employees.

<sup>8</sup>Excludes department stores with 25 to 49 employees classified in SIC 531 based on 1972 SIC.

<sup>9</sup>Includes utility trailer dealers classified in SIC 556 based on 1972 SIC.

<sup>10</sup>Includes furriers and fur shops classified in SIC 568 based on 1972 SIC.

<sup>11</sup>Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

<sup>12</sup>Includes ice dealers classified in SIC 5982 based on 1972 SIC.



# APPENDIX H.

## Changes in Retail Trade Kind-of-Business Classifications for 1987

[Based on revisions to the Standard Industrial Classification (SIC) Manual, definitions of some kinds of business were changed for 1987. The significant changes in SIC codes from 1972 to 1987 are listed below. For industries other than those listed, the SIC definitions are the same as those used since 1972, or contain only minor revisions affecting the classification of few, if any, establishments]

1987 SIC (used for 1987 census reports)		1972 SIC (used for 1972, 1977, and 1982 census reports)	
Code	Title	Code	Title
5311 5399 pt.	Department stores [with 50 employees or more] ----- Department stores [with 25 to 49 employees] -----	5311	Department stores [with 25 employees or more]
5399 pt.	Miscellaneous general merchandise stores -----	5399	Miscellaneous general merchandise stores
5421	Meat and fish (seafood) markets <sup>1</sup> -----	5422, 3	Meat and fish (seafood) markets
5461	Retail bakeries -----	5462 5463	Retail bakeries—baking and selling Retail bakeries—selling only
5561 5599 pt.	Recreational vehicle dealers ----- Utility trailer dealers -----	5561	Recreational and utility trailer dealers
5632	Women's accessory and specialty stores -----	5631 5681	Women's accessory and specialty stores Furriers and fur shops
5731 5734	Radio, television, and electronics stores ----- Computer and software stores -----	5732	Radio and television stores
5735 5736	Record and prerecorded tape stores ----- Musical instrument stores -----	5733	Music stores
5932 5015 pt.	Used merchandise stores ----- Motor vehicle parts, used <sup>2</sup> -----	5931	Used merchandise stores
5989 5999 pt.	Fuel dealers, n.e.c. ----- Ice dealers -----	5982	Fuel and ice dealers, n.e.c.
5995	Optical goods stores <sup>1</sup> -----	5999 pt.	Optical goods stores
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	5982 pt. 5999 pt.	Ice dealers Other miscellaneous retail stores, n.e.c.

<sup>1</sup>No change in content.

<sup>2</sup>Classified in retail trade prior to the 1987 census.

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# PUBLICATION PROGRAM

## 1987 CENSUS OF RETAIL TRADE

Publications of the 1987 Census of Retail Trade, containing data on retail establishments in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports.

### Final Reports

#### Geographic area series—52 reports (RC87-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, and number of proprietorships and partnerships, by varied retail classifications. All statistics are presented for the State, MSA's, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For each State, the District of Columbia, and the United States, 1987 data are provided by kind of business on sales and employees per establishment and sales and payroll per employee. Comparative statistics showing percent changes in sales and payroll between 1982 and 1987 are shown by kind of business.

#### Nonemployer statistics series—4 reports (RC87-N-1 to -4)

Four separate reports are being issued, each containing data for the States located in the four different regions. Data are included by kind of business on all establishments, establishments with payroll, and establishments without payroll for the United States. Also presented are statistics for establishments without payroll on number of establishments and sales by varied retail classifications for each State and, within each State, for MSA's, counties, and places with 2,500 inhabitants or more.

#### Subject series—55 reports (RC87-S-1, -2, -3 (1 to 52), and -4)

The first report (RC87-S-1) presents data based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented for establishments with payroll by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (RC87-S-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for retail firms with payroll for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of

value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The merchandise line sales series (RC87-S-3 (1 to 52)) presents data on major categories of merchandise sold by retail kinds of business for each State and the District of Columbia, each MSA, and the United States as a whole. Data for States and most MSA's will be available on computerized media only. Tables present data for establishments with payroll for each kind of business and show, for each merchandise line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 41 broad merchandise line categories, including counts of establishments and the amount and percent of the line sold by various kinds of retail businesses.

A miscellaneous subjects report (RC87-S-4) contains special statistics on eating and drinking places, gasoline service stations and liquefied petroleum (LP) gas dealers, and other miscellaneous subjects. Data are presented for the United States as a whole and, where feasible, for States and MSA's.

#### Special report series—1 report (RC87-SP-1)

The Selected Statistics report presents selected aggregate data on retail trade, including statistics not included in the other final reports.

### Microfiche

Every final published report in the 1987 Census of Retail Trade will be available on microfiche.

### Public-Use Computer Tapes and Compact Discs

Selected data also are available on public-use computer tapes and compact discs—read only memory (CD-ROM). For the selected data, tapes and discs will provide the same information found in the final reports as well as additional information not published in the final reports, such as ZIP Code statistics, available from series RC87-Z, and Merchandise Line Sales data for States (RC87-S-3 (1 to 51)). Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

### OTHER ECONOMIC CENSUSES REPORTS

Data on wholesale trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1987 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.

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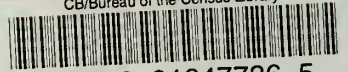








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